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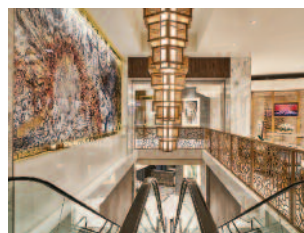
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BACK TO THE FUTURE

Learning lessons from the past

BY ROGER GROS



You know you're getting old when you can remember meeting some of the originators of tribal gaming. And I think I qualify—certainly as old—because I have my memories of the early days.

Frankly, however, I don't remember the passage of IGRA 30 years ago. In those days, I was covering the gaming industry in Atlantic City and Las Vegas, and the emerging riverboat markets of the late 1980s. Yes, I knew tribal gaming existed, but living primarily on the East Coast, I didn't get a chance to visit what in those days were large bingo halls.

My first contact came sometime around 1987. I knew Mickey Brown pretty well from his days as a New Jersey regulator, and he told me that I had to come to see his bingo operation in Connecticut. As a Catholic boy, I knew bingo, so I wondered how it could even be compared to the casinos of Atlantic City.

Well, of course, I was wrong. The bingo hall Mickey showed me was the size of two football fields with thousands of seats and dozens of ways to bet. It was truly "high stakes," and the many acres of surface parking was augmented by hundreds of buses each day hauling players in from Rhode Island, Massachusetts, New Hampshire and other states.

The next time I went there, Mickey was building a casino with table games, but only table games. However, he drew back a length of carpet to show me electrical conduits that would service the slot machines he was certain would come sooner rather than later. And of course, he was right.

Later, in the early '90s, a friend got a job as a shift boss at Grand Casino Mille Lacs in Minnesota. She invited me up to see her new facility, and I took a tour around the state, visiting the various tribal casinos, large and small. I met Lyle Berman for the first time, and sat down with Marlon Torguson at his Jackpot Junction casino in the wilds of the prairie, amazed at the crowds who had driven from Minneapolis to play. It truly was booming, and opened my eyes to the possibility of tribal gaming.

Then, when we started the Southern

Gaming Summit in the mid '90s, first in New Orleans and later in Biloxi, the Billie family from the Seminole tribe used to attend each year, driving up from Florida in their RVs, and setting up camp in the parking lot of the convention center. I like to think they learned something from those conferences that has helped make them arguably the most successful tribal gaming enterprise in the country.

I didn't get a chance to visit California often, so I largely missed the developments in the cradle of tribal gaming. But one day I detoured on my way from Las Vegas to San Diego and visited a little town called Temecula. I remember driving down a dusty road a few miles off the interstate and coming upon a huge trailer park, kind of like a city of interconnected manufactured homes. You entered at one side, and each trailer had lines of slot machines from end to end, with short passages between each trailer. The air conditioning might not have been working in one or two of the trailers, but every machine was occupied by a player. Today, Pechanga Resort Casino is one of the most spectacular integrated resorts in the nation, commercial or tribal.

So given the obstacles that have been overcome by tribal government gaming, you might think the challenges are over. Of course, that's not the case. Encroachment of other forms of gaming (eloquently stated by NIGA Chairman Ernie Stevens on page 8), combined with increased competition and threats to tribal sovereignty, make this era just as tenuous at the early days of Indian gaming. We've come a long way, but this is not the time to let your guard down. States are increasingly hungry for tax revenues that can be provided by non-tribal gaming operations. Some states, like California, are ignoring clear violations of compacts.

Stay diligent, stay positive and understand how tribal gaming and its accompanying non-gaming development can continue to provide for your tribes. But remember the past and the sacrifices made by the old guard that got us to this point. They did it for you; you can do it for this generation and at least seven more going forward.

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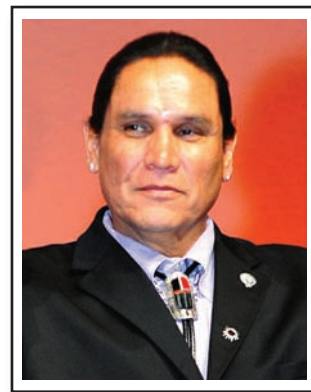
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EMERGING GAMING MARKETS

Impacts and potential of expanded gaming for Indian Country BY ERNIE STEVENS JR.



In nearly 30 years under the Indian Gaming Regulatory Act and more than four decades in all, tribal government gaming operations have helped transform more than 240 native communities—in many cases serving as the sole source of tribal government revenue for health, education, public safety, housing, and other essential community services for Indian reservation residents.

Tribal government gaming operations also serve as the anchor for jobs and economic development for native and nearby communities. Indian gaming is responsible for more than 312,000 direct American jobs and an additional 350,000 indirect jobs annually. In several states, tribes are the largest employer in the region.

Native nations have accomplished these gains through responsible growth, unmatched gaming regulation, and carefully reasoned legal positions. Few are willing to place these gains at risk by moving too quickly to endorse or embrace new forms of gaming or unproven markets—and no one in Indian Country is willing to sacrifice one ounce of tribal sovereignty.

NIGA's take on emerging gaming markets has been consistent from the beginning. First and foremost, we review federal legislative proposals that could change the national gaming landscape through a lens of how the new activity could impact tribal sovereignty. Tribal governments have the inherent right to conduct gaming under the Indian Gaming Regulatory (IGRA) and pursuant to tribal-state compacts. Any legislation that threatens to upend this delicate balance of inherent, statutory and constitutional rights for tribes will be vigorously opposed by our industry.

For nearly two decades, the gaming debate at the federal level has focused on internet gaming. These efforts resulted in the 2006 passage of the Unlawful Internet Gambling Enforcement Act (UIGEA). NIGA and our member tribes worked to ensure that UIGEA protected all forms of gaming under IGRA and tribal-state compacts, including linked Class II gaming, progressive slot machines and other intra-

tribal transactions.

The internet gaming debate abruptly shifted in 2011, when President Obama's Department of Justice limited application of the federal Wire Act to "only the transmission of communications relating to bets or wagers on sporting events or contests." The opinion opened up the internet to state lotteries. Since then, more than a dozen states have moved their lottery games online. Beyond online lottery sales, the states of Delaware, Nevada, New Jersey and now Pennsylvania have moved to legalize the play of poker and casino-style games on the internet to varying degrees of success.

Indian gaming is responsible for more than 312,000 direct American jobs and an additional 350,000 indirect jobs annually.

While the DOJ opinion undercut the intentions of UIGEA, that law itself spawned unintended consequences by laying the legal groundwork for the emergence of the daily fantasy sports (DFS) industry. The growth of fantasy sports gambling is playing out at the local level, where at least 13 states have legalized pay-to-play DFS, and more than a dozen others are actively considering DFS in 2017-18.

In 2018, most of the attention in the U.S. gaming industry is on the prospect of legalized sports betting. Congress enacted the Professional and Amateur Sports Protection Act (PASPA) in 1992, which prohibited "governmental entities"—defined as Indian tribes and state governments—from legalizing gambling on sports competitions.

Efforts to repeal PASPA have grown in recent years, most prominently from the state of New Jersey. In 2017-18, at least 18 state legislatures are considering more than 40 bills to potentially legalize sports betting

in one form or another. A handful of these bills directly involve sports betting by tribal governments.

This escalation of state legislative activity is of course driven by the U.S. Supreme Court's review of the constitutionality of PASPA. The Court heard oral arguments in *Christie (now Murphy) v. National Collegiate Athletic Association* on December 4.

While we await the court's decision, many expect the debate in Congress to intensify in the coming months regardless of the outcome of the ruling.

On December 4—the same day the court heard oral arguments—Rep. Frank Pallone (D-NJ) introduced the "Gaming Accountability and Modernization Enhancement Act of 2017" (the GAME Act). At its core, the GAME Act would repeal PASPA, while potentially legalizing all of the emerging forms of gaming discussed above—subject to federal minimum consumer protections, reporting requirements, and problem gambling prevention provisions.

Indian Country generally views the Pallone bill as a positive first step, as the bill respects tribal sovereignty, defining the terms "government entity" and "state" to include federally recognized Indian tribes. However, a number of considerations and unanswered questions remain under review.

Last year, NIGA established a Sports Betting Working Group that has met consistently to form our policy position on these emerging markets.

While sports betting entails many different considerations compared to internet gaming, NIGA's internet gaming principles offer a baseline of the policy concerns that our member tribes will seek to address.

Adopted in 2011, after a series of more than a dozen meetings, NIGA's internet gaming principles are directives from our tribal leadership. They are guided by the U.S. Constitution's recognition of Indian tribes as separate governments, and grounded in NIGA's overall mission to protect tribal sovereignty and the inherent rights of all tribes to shape their economic futures.

NIGA's principles require federal legislation to respect the status of Indian tribes as governments—ensuring that tribes have equal access and ability to either legalize or prohibit the new activity.

A related concern is the requirement that Indian gaming revenues not be subject to taxation. This is not a matter of picking winners and losers. It is a matter of respect for the U.S. Constitution and the governmental status of Indian tribes. Governments do not impose taxes on other governments. In addition, unlike commercial gaming operations, federal law—IGRA—requires tribes to dedicate Indian gaming revenues to the benefit of native communities and related governmental purposes. Thus, Indian gaming revenues are already 100 percent taxed at the tribal government level.

Our principles also require that federal legislation respect and protect existing rights under IGRA and tribal-state compacts. More than 240 native nations have invested heavily in the current federal gaming legal landscape. Congress cannot advance sweeping changes without first examining the potential impacts on Indian gaming, and taking steps to alleviate any such concerns.

Tribes have also invested significant time and resources to reach compact agreements with state governments. These tribal-state compact provisions must remain in force, and should not be impacted by any federal legislative efforts to alter the national gaming environment.

The issue of the need to protect and respect tribal-state compacts has played out at the local legislative level in the area of DFS. As noted above, more than a dozen states have legalized pay-to-play DFS, and at least a dozen more are expected to consider DFS bills in 2018.

Early attempts to legalize DFS at the state level took the misguided approach of ignoring Indian gaming interests and tribal-state compact

provisions. The result was the defeat of DFS in both Oklahoma and Arizona state legislatures, where the proposals would have violated tribal-state gaming compact exclusivity provisions. As a result, the DFS industry is beginning to work with instead of around Indian Country.

With our principles serving as guidance, NIGA and our member tribes continue to lay groundwork for the discussion ahead. NIGA's Sports Betting Work Group met in early March at the RES2018 Conference to gather information from experts and key stakeholders in the sports betting debate. Several presenters provided background information on the current state of sports betting in America, and the potential pros and cons to Indian gaming operations.

Our Sports Betting Working Group will continue meeting throughout Indian Country to obtain as many tribal leader viewpoints as possible. All of NIGA's member tribes will meet at our Annual Conference and Tradeshow in April, where Indian Country will continue work to gain consensus. We will weigh the questions listed above and many more—including how certain types of sports betting should be classified under IGRA.

Indian gaming has come too far and done far too much to improve the lives of reservation residents. Indian Country has a sound seat at the decision-making table in Congress, and our voice will be heard in the important debate that lies ahead in the aftermath of the Supreme Court's PASPA decision.

Ernie Stevens Jr. is currently completing his seventh two-year term as chairman of the National Indian Gaming Association, which is a position elected by the member tribes of the organization.

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ACTIONABLE INTELLIGENCE

How academic research can support tribal gaming commissions BY KATE SPILDE



In January, I received the good news that the International Center for Gaming Regulation (ICGR) at the University of Nevada, Las Vegas had awarded me an academic research fellowship to produce a report that will provide an overview and analysis of the techniques and needs for training and education programs for tribal government gaming commissions.

The ICGR—a partnership between the International Gaming Institute and the William S. Boyd School of Law—launched its fellowship program two years ago in support of its research mission and goal of providing actionable intelligence to gaming regulators worldwide. In addition to my own fellowship, the ICGR also awarded a fellowship to Kahlil Philander, assistant professor at Washington State University’s Carson College of Business.

Professor Philander will research current educational programs for workers in responsible gambling and conduct a training needs assessment study to develop an education program for specialists working in the industry. Taken together, we hope to triangulate the perceived education and training needs of operators and regulators against the current training and education offerings in these two important areas.

With their support, I have begun to develop a tribal regulation education and training inventory and analysis that will provide a comprehensive assessment of the training and education needs of tribal government gaming regulatory institutions and the techniques and practices that could meet those needs. Ultimately, this work will weigh the perceived educational needs of tribal gaming regulators against the course content of existing education and training options and highlight the ways that tribal governments develop institutions and strategies that support both nation building and corporate governance.

This research topic is critically important and timely for a number of legal and political reasons, including the negotiation of sports betting legislation in several states where tribal governments are the primary casino operators, the tribal gaming industry’s growing interest in fantasy sports and

eSports, and the tribes’ collective commitment to address responsible gaming.

This analysis will also highlight the fact that tribal government gaming is now a mature industry. The Indian Gaming Regulatory Act (IGRA) was passed 30 years ago, and tribal governments and tribal regulators have evolved beyond mere compliance with the National Indian Gaming Commission’s (NIGC) Minimum Internal Control Standards. Tribal regulators are routinely innovating the industry, and seek training in courses that address “the casino of the future,” or active shooter training, human trafficking, or technology and cybersecurity.

By documenting and analyzing the need for education and training for American Indian regulatory agencies, this project will provide insight into the ways that tribal governments and commissioners consider themselves part of the current casino legal and regulatory policy discussions, as well as the ways that they are operating as sovereign nations protecting the tribes’ assets and reputation.

Significance and Impact

This research project will result in a white paper and several presentations, beginning at Global Gaming Expo 2018, that will provide an inventory and analysis of the range of tribal regulatory institutions, efforts and a proposed framework for determining the best techniques for future education and training. These presentations will include the participation of training experts from the NIGC and the National Indian Gaming Association (NIGA), as well as representatives of educational institutions that focus on gaming education, including SDSU and UNLV.

This research will highlight the fact that tribal governments are both operators and regulators of tribal gaming, where the lines between the two can sometimes blur. I have heard from several tribal regulators that there is a need for more training to distinguish and clarify the roles of operators and regulators. Sometimes, operators will involve commissioners in human resource issues by re-defining them as licensing issues rather than disci-

pline, or evaluate casino employees along management lines or job requirements. Additionally, there is a need to develop “best practices” in areas like IT vulnerability or cybersecurity, which are beyond the minimum regulations required by IGRA.

It is my intention that this research will also benefit tribal education efforts across Indian Country, including the NIGC and NIGA. First, tribal governments in the United States are often called upon to present their regulatory information publicly, including responding to inquiries by the General Accounting Office (GAO), which prepared a report that revisited the tribal-state compacting process.

As part of its inquiry, the GAO examined the federal, state and tribal role in gaming regulation, but failed to provide a complete overview of the robust regulatory regimes created by and delivered at tribal facilities. Second, in addition to providing a complement and counterpoint to the GAO’s recent report, this research can facilitate tribal-state compacting negotiations in several states, where local and state governments continue to use arguments related to a “regulatory gap” to overcharge tribal governments for duplicate work performed by state regulators.

Additionally, the project has the potential to encourage productive and mutually supportive relationships with those engaged in the policy debates surrounding tribal gaming regulation, including an analysis of the relative costs of enforcement actions versus the cost of training and education.

Ultimately, this analysis can help verify the scope and effectiveness of tribal regulatory initiatives, perhaps easing intergovernmental relations and strengthening tribal nation building in regions where non-tribal neighbors continue to question the benefits of tribal gaming to communities.

Katherine A. Spilde is an associate professor in the L. Robert Payne School of Hospitality and Tourism Management at San Diego State University, where she also serves as endowed chair of the Sycuan Institute on Tribal Gaming. For more information on this project, contact Spilde at kspilde@mail.sdsu.edu.

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A man in a light blue shirt is shown in profile, holding a dark wine bottle with a red foil-wrapped neck. He is standing in a warehouse or storage area with wooden shelving units in the background. The lighting is dramatic, with strong highlights and shadows.

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NEW & IMPROVED

Five Tribal Gaming Projects that Made Their Marks **BY DAVE BONTEMPO**

Tribal gaming is changing. The days of trailers and Sprung structures are long gone, and the move to an integrated resort is in full swing. But the progress is always incremental. In this year's roundup of impressive tribal gaming projects, the editors have focused on five developments that either were greenfield projects or renovations. The time to upgrade is now, as more competition comes on and more demand for non-gaming amenities arises.

4 FOR 4

Four Winds Casino, South Bend, Indiana

SOUTH BEND, INDIANA ENJOYS THE FOUR WINDS AT ITS BACK.

Indiana represents the latest growth opportunity for the Pokagon Band of Potawatomi Indians, who opened the first state casino owned and operated by a Native American tribe, the Four Winds Casino in South Bend. The new project is located on 166 acres of tribal trust land. The January opening expanded the Four Winds presence beyond Michigan, where it is prominent in operating three separate casinos.



The 175,000-square-foot casino in South Bend differs from its sister locations in that its 55,000-square-foot gaming floor has 1,800 gaming machines but no table games. The Michigan locations have



Photography ©Brad Feinknopf/OTTO

table games and live dealers, but the Pokagon Band's agreement with Indiana only allows it to employ Class II gaming devices.

Memphis-based HBG Design helped the Pokagon Band advance the Four Winds brand from a traditional natural element-focused aesthetic to a contemporary transitional design. HBG works closely with the Pokagon Band to feature unique tribal motifs within an overall high-contrast, contemporary design direction.

"The Pokagon Band calls South Bend 'ribbon town,'" says Nathan Peak, AIA, lead architectural designer and principal at HBG Design. "Known for arts and crafts, tribal symbolism is connected to unique patterns and artwork as well as the location's origins along the river and water."

Brand consistency is evident the moment guests enter under the large, four-lane curved porte cochere, an element shared by all Four Winds properties. A standout for the property is the large dramatic rotunda entry, which connects key amenities. They include a dedicated 40-machine non-smoking area, a casino center bar, retail space, a coffee shop and four new dining experiences.

The entry rotunda features structural cedar log column details, a grand custom-designed stained-glass chandelier integrating cedar leaf cultural motifs, and an "eternal flame" hearth room.

The Pokagon Band's view of copper as a sacred healing metal is evident with the presence of two recently found "float copper" rocks from Michigan's Northern Peninsula. They were installed at the entrance of the Copper Rock Steakhouse. Each rock has been documented to be over 11,000 years old, and one them weighs 7,000 pounds. The largest was placed within a dedicated niche at the steakhouse entry facade and stands more than 10 feet high and 5 feet wide.

"Over the past 10 years, architects and interior designers at HBG Design have built an ongoing relationship with the Pokagon Band and Four Winds in Michigan and Indiana," says Paul Bell, AIA, project manager and principal, HBG Design. "Our team has worked to strategically enhance the design quality and consistent aesthetic over their four-property, now multi-state brand."

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ROOMS TO MOVE

Potawatomi Casino Hotel expansion, Milwaukee, Wisconsin

FROM BINGO TO BILLIONS, POTAWATOMI CASINO KEEPS MARCHING. Continued expansions fit the company into discussions either for new or traditional properties.

The Milwaukee property was famed for bingo when it opened in 1991. It featured one of the largest gaming floors with a bingo hall of nearly 46,000 square feet serving around 2,500 players.

Timely, significant expansions followed. One was for gaming, increasing capacity to exceed 3,000 machines and 100 poker and table games. Another focused on entertainment and a third brought Potawatomi into the hotel realm.

That culminated in the 2014 hotel opening to rave reviews. It featured an iconic 19-story tower along the skyline that integrates traditional Milwaukee architecture and modern design. The hotel also represents the area's culture and geography, offering subtle nods to the storied history of the Forest County Potawatomi Tribe. The project cost nearly \$125 million.

And now comes the follow. Potawatomi brings about \$80 million to an expansion set for 2019 completion.

The next chapter is a new tower which will house 119 additional rooms and suites, bringing the hotel's total to 500. Owned and operated by the Potawatomi Community, the 189,000-square-foot-addition will feature a spa and additional meeting space, including a private boardroom.

Minnesota-based Cuningham Group, which designed both the 2014 and 2019 projects, has been a vital player in the Native American casino world for about three decades.

Potawatomi officials are excited about their increased flexibility.

"By adding nearly 60 suites (and a chairman suite) to the property, we're prioritizing our casino guests and their experience when visiting," says Rodney Ferguson, Potawatomi Hotel & Casino's chief operating



officer. "The rooms, along with the spa, will bolster the property's reputation as an attractive destination for visitors in the region and beyond."

The modern building features green tinted glass windows, including a scattering of sloped bay windows that reflect the shimmering waves of nearby Lake Michigan. The Potawatomi are known as the "Keepers of the Fire," and the design team incorporated a modern flame atop the hotel as a symbolic reference to the tribe's traditional role, and to welcome guests.

Guests entering the two-story hotel lobby walk through a colorful and abstract interpretation of a forest with sunlight streaming through the ceiling's canopy of leaves. It features illuminated glass wall murals and a warm and colorful palette accentuated by abstracted rock outcroppings. A natural wood and stone lobby bar provides inviting gathering spaces for guests.

As guests venture to their rooms, they transition from the casino's high-energy entertainment venues to relaxing getaways via playful colors and carpet patterns inspired by city lights on rivers and lakes.

DESERT DESIRES

Harrah's Ak-Chin Casino Hotel expansion

WELCOME TO THE GAME CHANGER.

Harrah's Ak-Chin in Maricopa, Arizona, 39 miles south of Phoenix, plans a major New Year's Eve party. Thalden Boyd Emery, based in Tulsa, Oklahoma, and Las Vegas, will help throw it.

Harrah's plans to complete a transformative \$100 million-\$200 million project expansion by the end of the year. TBE has worked for more than 110 Native American casinos and First Nations. It also has a rich portfolio in the gaming, resort and hotel realm. Thalden Boyd Emery began working on this in 2016.

The project theme celebrates the beauty of the Southwest and provides a proper "desert respite" with the rejuvenation of water and the hope of the sunrise.

A 2,000-seat event center, expanded buffet, 230 new guestrooms, a sky bridge linking the complex and several other developments mark the Ak-Chin community's commitment to growth.

"This is a major event for the tribal community, which is developing a master plan 20 years into the future," David Nejelski, principal for Thalden Boyd Emery, says. "This is the spark for economic develop-



ment. An entry road will run parallel to the community. The high-rise hotel tower is going to be a beacon of the community. We're excited about how this is being propelled forward."

The design concept will impart a sense of relief from the heat. It will feature bright colors, tribal references on the inside and elements like a basket canopy structure in a wide-open grand lobby space.

The original casino opened in 1994 and has consistently grown. Drawing guests from the north, Phoenix, and the south, Tucson, the facility has continued to provide a diversification to the Ak-Chin Community and its agricultural businesses.

This project will join the recently opened "Ultra Star" entertainment facility with the expansion via an enclosed, elevated covered walkway. The expansion will include a new parking structure, a ballroom that will seat up to 2,000, break-out rooms

and a dedicated boardroom for corporate functions.

Plans call for three new food and beverage outlets—a wine bar featuring wine on tap, a complete and dedicated Diamond Lounge for Harrah's top-tier guests, and a new beer/burger/steakhouse featuring craft beers and wood-grilled entrees.

All existing food and beverage outlets will be expanded to accommodate 230 new four-diamond guestrooms and suites.

A day spa, business center and enhanced pool amenities including a "lazy river" will round out the true resort experience.

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BOUTIQUE BONUS

Willows Hotel and Spa, Viejas Casino Hotel, San Diego

THESE ARE HIGH TIMES FOR THE VIEJAS CASINO AND RESORT IN San Diego.

The early 2018 opening of the Willows Hotel and Spa brings another dash of panache to the growing property. iGroup Design in San Diego completed the roughly \$110 million project, which includes an additional 159 VIP suites, luxury spa facilities, signature restaurants including Locale Kitchen & Lounge, Ginger Noodle Bar and Daily Roast, plus newly expanded gaming space.

This expansion complements the existing Viejas Hotel, which features 203 luxury rooms and 34 VIP suites, including a lush, spacious pool and lounge area.

“We were honored to work with Viejas Band of Kumeyaay Indians to bring their vision for the expansion to life,” says Roger Storer, founder of iGroup. “Our innovative hospitality team creates environments that meld functionality and artistry. The results of our collective approach with clients, architecture and construction partners in combination with our understanding of the industry can be felt in every detail at the Willows.”

iGroup Design has been active in this realm since 1998. The hotel was designed at an angle to capture the views toward the soaring Viejas Mountain. The natural beauty of the valley has been woven throughout the resort. Natural materials drawn from the area, such as stone and wood, have been refined and polished, with organic patterns that hint at willow leaves appearing throughout.

The suites encourage relaxation thanks to a lounge-style living room with finishes in rich woods, soft neutral tones and bursts of



Ginger Noodle Bar

gold. The tranquil effect continues into the Willows Spa, where clean, white stones and blue mosaics create a feeling of an oasis.

Guests looking for dining to fit any mood will find it in the design of three new venues.

Locale Kitchen & Lounge, the signature restaurant, features a lounge, open kitchen, bar, dining area, enclosed patio and wine cellar. The diversity of spaces is reflected in a range of finish concepts with strong highlights and emphasis on gold metals, eclectic patterns and textures.

The Daily Roast coffee shop is a pivotal gathering point, where all roads intersect. The space represents a quick and social stop as the connector between the casino and hotel, offering a respite and refueling point.

Ginger Noodle Bar embodies a calm atmosphere, rich with abstract Asian elements and textures. Wood ceiling features, lighting and semi-transparent elements create unique dining experiences.

BREWING SUCCESS

Osage Casino Hotel, Tulsa, Oklahoma

SEVEN IN.

To flip-flop the 7-out craps gaming phrase, Osage Casinos may soon be winning big. The tribal organization with seven properties throughout Oklahoma dramatically lifts its signature facility.

Tulsa creates a sentimental storm. In August, Osage opens its new \$150 million expansion there. It will bring not only a state-of-the-art gaming floor with high-limit gaming but also a world-class event space, 141-room hotel and full-service brewery.



The expansion also provides a sports bar, grill, cafe and luxurious resort-style pool for guests. Instead of adding on to existing casinos, Osage Casinos is building a brand-new facility next to its existing

Tulsa casino. Thus, this luxurious, game-changing gaming venue will open without disruption to the current facility. The day the new casino opens, the existing casino will close.

“This \$150 million investment in our expansion will produce a world-class gaming venue,” Osage Casino CEO Byron Bighorse says. “We are proud to present this new gaming center, complete with a brand-new hotel, to all our guests, and we know it will serve this area well for many years to come.”

The new Osage Casino is a two-story, 247,000-square-foot casino and 74,000-square-foot hotel. For meetings and events, the hotel includes one large or three smaller banquet meeting rooms equipped to host any type of meeting, gathering or event.

“We are looking forward to hosting groups in these spaces to show off how versatile we are,” Bighorse points out. “We will be a great, new option for meetings and events in a space that is flexible, fully staffed and gives views you can’t find anywhere else.”

The new Osage Casino will feature a fully operational brewery, featuring locally brewed beer from Nine Band, an Allen, Texas-based brewing company. “Having a beer brewery on site will help give our patrons another great option for trying some new types of beer never seen before in Oklahoma,” Bighorse asserts. “We are thrilled to showcase this fun brewery. We know our patrons are excited too.”

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BY CHRISTOPHER IRWIN

NOW

Fast forward 30 years. The National Indian Gaming Commission (NIGC) as created by IGRA is still in place and controls the regulatory mandate. Little did Feldman know that the case he argued all the way up to the Supreme Court in the late 1980s would pave the way to what has become more than a \$30 billion-a-year industry.

Economic independence is the main reason for IGRA. Hundreds of tribes around the country have taken advantage of what IGRA offers. Tribes located along major thoroughfares in large markets have built Las Vegas-sized facilities, generating millions in revenue for the tribes and their members. Others, though still prominent in the gaming space, have taken advantage of some of the perhaps unforeseen advantages of IGRA. Worth highlighting in particular are John McGinnis and the Bear River Band of Rohnerville Rancheria, and Joseph Nayquonabe and the Mille Lacs Band of Ojibwe.

BEAR RIVER SAGA

The story of the Bear River Band of Rohnerville Rancheria's (Bear River) success cannot be told without discussion of the significant contributions made by John McGinnis; however, the story must begin prior to his involvement. In fact, it dates back to the California Rancheria Termination Act of the 1950s and 1960s. Bear River was a terminated and landless tribe, and was not reinstated until 1983, after which they spent years working out of an old building in Eureka, California. Not until 1991 did grant money allow Bear River to relocate to its current location in Loleta, California.

A young tribal member by the name of John McGinnis was working odd jobs until he landed a position with the United States Census as the first Native American liaison. The Department of Commerce used McGinnis to help other tribes around the country who did not want to work with the United States government for obvious reasons. This job was paramount in that he represented both himself and his small Northern California tribe. His true calling was to his tribe, particularly to the young and elderly members, and this

is what brought him back to Bear River.

In 2000, McGinnis began writing grants for the tribe to help support the youth and elderly, but he had larger ideas. Bear River got its compact in 1999.

"We were tinkering with the idea of opening a casino, as this was the first real chance at true economic self-sufficiency for the tribe," says McGinnis.

In 2003, he was appointed executive director of gaming for the tribe. Opening a casino became his primary mission with his team. After the red tape, the late nights, the lawyers, the banker meetings and the training, the Bear River Casino opened August 10, 2005, just over two years after the mission began—an amazing feat in and of itself, McGinnis says. "It was history in the making. We were the first tribe in the area to actually close down the highway with the amount of business we were getting."

That is when the real work began. In 2005, McGinnis moved to operations as assistant general manager and by 2006, through some unforeseen circumstances, he assumed the role of general manager. By this time, McGinnis was doing exactly what he had worked toward so many years ago. He was helping his tribe toward economic independence. However, not every story moves forward without a bump in the road. After moving McGinnis to the director of slot operations position, the tribe as a whole became the casino's general manager. Down, but never out.

McGinnis worked as the director of slot operations until 2012. Feeling it was time to shift lanes but stay the course, McGinnis was elected to the tribal council. So many people believed in what he had done at the casino that they wanted to see what he could do for the tribe on a broader scale. The casino may have been the vehicle that led to economic independence, but that was not the end goal. With the money that the casino was generating, the tribe could venture into other industries. Many felt McGinnis was in a good position to help them.

After joining the tribal council, McGinnis felt it would be best to bring the role of general manager back to one individual. He proposed a challenge, stating, "Bring in an industry expert with 20-plus years of experience and compare that to what I can do." The tribe did just that, and McGinnis says, "Let's just say the rest is history."

McGinnis was reappointed general manager in 2015, and they took off "like gangbusters."

McGinnis emphasizes that absolutely none of this would have been possible without IGRA. Poverty levels on the reservation were



"It was history in the making. We were the first tribe in the area to actually close down the highway with the amount of business we were getting."

**—John McGinnis,
General Manager, Bear
River Casino Hotel**



The Mille Lacs tribe in Minnesota was one of the first tribes to cash in on gaming, with two casinos in Mille Lacs and Hinckley.

Prior to IGRA, many tribes offered high-stakes bingo games to create revenue and jobs for tribal members.

above 80 percent. Drug and alcohol dependence was high. For young tribal members, the future was bleak. But with the help of IGRA and the casino by proxy, the tribe has been able to grow. The casino itself created nearly 350 jobs, and more than 20 percent of those jobs are held by tribal members who gained not only employment, but training that applies to real-world experience. With these funds, new tribal offices were built and a strong social services department that worked toward the prevention of suicides and drug/alcohol abuse was developed.

A world-class recreation center for the local community was completed in 2016, as well as Northern California properties housing everything from residential to commercial and retail developments. IGRA has allowed Bear River, and other tribes like them, to be prominent, productive and supporting members of the local community.

It is important to note that IGRA was only half of the proverbial battle. These accomplishments were not handed out, but earned by those who stepped up to the plate when others would not. Although McGinnis is too humble to say it about himself, it's evident that he was a vital piece of the large puzzle that Bear River needed to see the success that they are having today.

attained him the role of CEO of Mille Lacs Corporate Ventures in 2012, a position he still holds today.

He admits, "The Midwest region is one of the slowest growing gaming markets in the country. It is an extremely mature market, and saturated to a certain extent. Our tribal member numbers are growing, and casino revenues are flattening out, so a challenge was thrown down by the chief, to continue to grow the company alongside gaming." This is what really got his gears turning.

“At the end of the day, it was losing money,” Nayquonabe states. “If they had to pick between a business venture that either generated money or created jobs, the one that created jobs almost always won out.”

did both. He worked to help convince the tribe to not only have a community development path that was all about job creation, but to also have a capital development path that was purely about profit and investments outside of gaming.

The company went on an acquisition spree. They acquired a marketing firm and hotels, even venturing into startups in the region. They also began helping tribes get into gaming for the first time or redevelop what they currently had, this time focusing more on sound business investments than pure job creation.

“We are in hospitality because we know hospitality,” he says. “We are in those lanes because we already have expertise in those lanes. We don’t have to hit the home run; gaming is the home run. We are blessed to have gaming. Going back to IGRA, we are blessed to have an oligopoly and sometimes a monopoly in some areas in this form of entertainment. It is OK to go out and hit singles, and that is what we focus on today.”

Christopher Irwin is director of Native American and interactive services for The Innovation Group. As a director based out of the firm's Denver office, Irwin has established a thorough understanding of the Native American sector through working with dozens of tribes and First Nations in both the U.S. and Canada.

One of the early entrants into the market following the passing of IGRA in 1988, the Mille Lacs Band of Ojibwe (Mille Lacs) opened its first casino in 1991. Joseph Nayquonabe Jr. was a mere 9 years old at the time, but he vividly remembers the feeling of excitement flowing through the tribe.

Nayquonabe's father had always emphasized the importance of gaining an education, and the tribe now had the means to give this to their youth, a privilege that they themselves had been denied. In fact, Nayquonabe's father went back for his college degree, becoming the first member of his family to do so. The plan was to bring the learned skill set from college back to the reservation.

Quickly noticed for his casino work, he was asked to work toward the CEO position of Mille Lacs Corporate Ventures. But seeing this as a chance to check himself, he realized that his skill set at that time would not necessarily set him up for success in such a high-level position. Despite his strong confidence, Nayquonabe exuded true introspectiveness by determining that he wasn't yet ready for this step. He instead acquired a master of business administration degree from the University of Minnesota, paving his way toward the skill set that

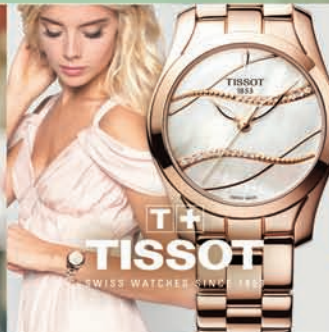
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It's a Gamble

The evolution of gaming in Indian Country

By Dave Palermo

Nearing the 30th anniversary of the federal law that swung open the door to American Indian casinos, tribal governments are pondering a plethora of opportunities to expand their now-\$31.2 billion industry.

Unfortunately, indigenous governments also face a number of challenges.

Sports wagering, internet gambling, daily fantasy sports (DFS), online poker, eSports, skilled games and a myriad of technological innovations are taking center stage at commercial and tribal government gambling conferences and trade shows.

The evolution from slot machines to hand-held, mobile entertainment—a convergence of video games and gambling—promises to entice the industry to a younger, more skilled gambler.

The potential for legalized sports betting is front and center with the U.S. Supreme Court, poised to possibly strike down the constitutionality of the Professional and Amateur Sports Protection Act (PASPA). Roughly 20 states have introduced anticipatory legislation in the eventuality PASPA is wiped off the books.

Sports wagering and other new forms of gambling provide opportunity for commercial casinos, racinos and parimutuel operations as well as card rooms, lotteries and other state-regulated and taxed gambling vendors. Cash-strapped states are salivating at the tax revenues.

But tribes operate casinos under provisions of the Indian Gaming Regulatory Act (IGRA) of 1988, which limits the scope of wagering allowed on tribal trust lands. Revenue from tribal casinos fund education, health care and social and government services to indigenous citizens.

Tribal-state regulatory agreements, or compacts, required

under IGRA define the types of gambling permitted on some 248 tribal reservations in 29 states. New or amended compacts would need to be negotiated for tribes to offer sports betting or other Class III games.

IGRA also limits tribes to the types of gambling already allowed in the states in which they are located. Sports betting and other types of games may require legislation or ballot initiatives needing approval from two-thirds of the voters.

And always, tribes are subject to often-volatile state politics and demands for shares of revenue in exchange for new forms of compacted gambling. Tribes in at least 10 states pay casino revenue shares to states in exchange for exclusivity provisions in their compacts. Other tribes also pay funds to county and municipal governments.

Tribes dominate the casino industry in a number of states, including California, Arizona, New Mexico, Oklahoma, Washington, Minnesota, Florida and Michigan, to name a few. But tribal leaders in those states are uncertain the legal, regulatory and political hurdles they must leap to operate sports betting are worth a business generating a profit margin of only 4-6 percent.

Tribal leaders also fear sports wagering and other new forms of expanded gambling will create additional competition from commercial casinos, lotteries, card rooms, racetracks and racinos and other vendors, posing a threat to the viability of the tribal casino industry.

Most of the already-introduced sports wagering legislation would route betting on professional and college games through existing tribal and commercial casinos and parimutuel race-tracks. A few call for lottery commissions to oversee sports wagering. Some bills require on-site wagering. Others permit online betting.

A THREAT OR AN OPPORTUNITY

The National Indian Gaming Association (NIGA), the trade association and lobby for the tribal government gambling industry, formed a Sports Betting Working Group to tour the country, informing tribes about the new forms of gambling likely to sprout up in Indian Country.

The March road show included stops in Las Vegas, Seattle, Oklahoma City and Washington, D.C. NIGA's executive board will issue a statement on sports betting at their April convention and trade show in Las Vegas.

"We need to find out if Indian Country is ready to move ahead if there is a full or partial repeal" of PASPA, Debbie Thundercloud, NIGA chief of staff, told *Legal Sports Report*. "So far the reaction has been mixed."

"There are some tribes that aren't supportive and don't think it's the direction to go. Others are careful because they know the internet piece is connected. That may be the wave of the future, no matter what any of us wants or thinks at this point."

NIGA Chairman Ernie Stevens addressed the issue in October testimony before the Senate Committee on Indian Affairs.

"As this committee examines issues and opportunities to help Indian gaming succeed over the next 30 years, we urge you to work with other committees of jurisdiction in closely examining emerging markets such as internet gaming, daily fantasy sports and sports betting," he said. "These activities pose both potential expansion opportunities and challenges to existing tribal gaming operations and tribal-state compact agreements."

One skeptic is Henry Buffalo, a Wisconsin attorney who helped draft IGRA. Buffalo fears the impact sports betting and internet gambling will have on land-based tribal operations.

"My thought is that tribes should avoid it like the plague," Buffalo says. "If there's anything that could end this cycle of opportunity that's been around for 25 years or so, it could be that."

Some see potential expansion as an opportunity.

"I think it will be an era of opportunity, absolutely, unless the country runs out of money," says Chris Stearns, chairman of the Washington State Gambling Commission. "The opportunity will always be there. How we get there is not always easy."

Others share Buffalo's concern that expanded and mobile gambling may limit the social and economic progress tribes have achieved with IGRA and land-based casinos. They warn that the legal cloud over the ability of tribes to accept wagers from beyond reservation borders remains.

"I think internet gaming is a serious risk," says Kevin Washburn, former U.S. assistant secretary of Indian affairs and professor of law at the University of New Mexico. "And sport betting is a bit of a risk."

"Tribes do not have a natural, comparative advantage on internet gaming. I fear for tribes with regard to those issues. I think in the future—young people live with their phones—the market is likely to change. And internet gaming is not an issue that is entirely resolved."

"Technology is going to have an impact on tribal gaming," agrees Joe Valandra, consultant and former chief of staff for the

National Indian Gaming Commission. "For no other reason than the market demographics are changing. People live their lives through their phones."

Washburn is confident tribes have established themselves politically at the state level to protect their economic interests.

"Tribes are becoming pretty sophisticated around state capitals," Washburn says.

NIGA Chairman Ernie Stevens asked Congress to help tribes sort out opportunities and challenges like iGaming, sports betting, daily fantasy sports and more.



PLAYING POLITICS

Tribal gambling wields political clout in California, Florida, Minnesota and several other states. In fact, tribes dictate gambling policy in many of the 29 states in which they operate casinos. State officials won't be quick to expand commercial gambling options, jeopardizing the jobs and revenues tribal casinos generate through their compact exclusivity provisions.

"If you are a vendor thinking of moving into some big-market states—whether it's California or New York or Florida—you are going to have to deal with the tribes," Stearns says. "You don't just walk in and turn on the lights."

"Whether you have to deal with exclusivity or whether you have to push a boulder uphill in the legislature, you are going to have to work something out with the tribes. It may not be what you want."

But Washburn notes that in many states the tribal monopoly on casino gambling is artificially created. It was the result of a federal act (IGRA) in response to a U.S. Supreme Court decision in *California v. Cabazon* (1987), which cognized the sovereign right of tribes to operate gambling on Indian lands without interference from the state.

With the continuing expansion of commercial and online gambling—casinos, racinos, sports and online gambling—tribal gambling becomes increasingly constricted, threatening the flow of government revenues to indigenous communities.

"Artificial monopolies don't last forever, and this was artificial."



Former BIA Director Kevin Washburn sees internet gaming as a serious threat to Indian Country.

It was created by law,” Washburn says of IGRA and Indian gambling. “Whether this lasts for five years or 80 years, no one knows. But it won’t last forever.

“There will be places where it will last longer because tribes will be able to address these issues in state legislatures. They will maintain their monopolies. But that will begin to crumble to the extent that the industry becomes nationalized.”

“I don’t know if tribes will be able to stay ahead,” Valandra says. “They can certainly compete. Where tribes contribute a fair amount of economic development and certainly revenue sharing payments to a state, they have leverage.

“That’s what the Florida Seminoles have. That’s what tribes in California have. That’s what tribes in Wisconsin have.

“They contribute so much money and jobs and other things they have the political leverage to stay competitive,” Valandra says. “They can prevent the expansion of state non-Indian gaming.

“Meanwhile, adopting technologically and staying ahead of the curve—that’s the challenge you face in any business.”

Much of the motivation to expand legal gambling will come from state budget deficits and the need for additional taxes. States will also follow the money. The urge for expanded gambling may threaten tribal exclusivity.

“It could become tenuous if lawmakers in a particular state believe they’re losing out to competition from other states,” Stearns says.

“If the state next door expands gambling, a state may want to follow the course. Where is the money going? If the money starts leaving the state, people will be looking to different courses of action.”

THINGS MIGHT TAKE TIME

The trade media is bullish on gambling expansion, anticipating that in the next five years or sooner there will be wagering on sports in as many as 32 states, generating a

market of \$6 billion or more. Many pundits believe the way is being greased by the speed in which many jurisdictions have legalized DFS.

Some experienced in state politics dispute that forecast. Gambling has never been an easy card for a state politician to play. Many of the 20 states where bills have been introduced to legalize sports betting—California and Minnesota among them—indicate little support for the legislation.

The margins on sports gambling are slim, so it’s not likely to put much of a dent in a state budget deficit. And some states will require a two-thirds vote for approval.

“This is going to take some time,” veteran gambling attorney Stephen Hart says of sports betting. “The idea it will spread across the country tomorrow, that’s not going to happen. Whatever happens, it’s going to take some time: five years, something along those lines.”

“It really is a five-year road for most states,” agrees David Grolman, vice president of operations for William Hill.

Sports gambling is defined as Class III gambling under IGRA, so there’s the tribal-state compacts—and potential revenue sharing—to negotiate, along with approval by the Department of the Interior.

“The compact changes are not that difficult in most jurisdictions,” Hart says. “In some states like California, there’s the added complexity of do we need a constitutional amendment. I think it would be a lot better for tribes if there were a federal statute.”

“States like Minnesota, Florida, California, are reluctant to mess with what they already have,” Valandra says of economic partnership tribes enjoy in many states.

The small profit margins may calm the interests.

“I think sports betting legislation will move a little bit slower when people get a sense of how much money we are really talking about,” Stearns says.

PARTIAL RULING MAY HURT TRIBES

Some tribal advocates fear justices will limit their PASPA ruling to a 10th Amendment finding for the states, leaving stand the act’s prohibition for sports wagering on tribal lands.

“The bifurcation issue is academically interesting, but the Supreme Court is unlikely to leave standing a ban on sports betting for tribes after knocking it down for the states,” Indian law attorney Frances Sjoberg says.

PASPA’s legislative history shows an effort by Congress to limit sports wagering for both tribal and state governments, she says.

“If Congress set a level playing field for states and tribes, it does not make sense for the Supreme Court to decide otherwise,” she says.

But Aurene Martin, president of Spirit Rock Consulting and a former high-ranking official with the Department of the Interior, notes that tribes have suffered a string of damaging rulings from the Supreme Court.

“I always worry about things like this,” she says.

Leaving tribal prohibitions in PASPA would require tribes to seek a congressional fix, which might be difficult with the vast array of politically powerful stakeholders on the sports betting issue, including television networks and sports leagues.

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"I don't know if we would prevail," Martin says.

"We need to make sure that we're seen as equal to the states," says Damon Sandoval, a councilman for the Morongo Band of Mission Indians, in a Capitol Hill lobby effort that should include a ban on internet wagers.

"Otherwise it does us no good. We all have brick-and-mortars and we need to protect our investments," Sandoval says of the largely rural reservation casinos.



IIPAY CASE DRAWS ATTENTION

The 9th Circuit Court of Appeals convened in San Francisco last month to hear oral arguments in the case of Desert Rose Bingo, an online operation by the Iipay Nation of Santa Ysabel that was shut down in October 2014 by the state of California and federal officials.

The ruling will have a legal impact on the use of the internet in the operation of gambling on Indian lands. IGRA generally restricts wagering to the reservation. Santa Ysabel contends through proxy play and servers on tribal lands, the wager technically occurs on the reservation.

What is already significant in the Desert Rose case is the lower-court ruling upholding the status of Class II bingo gambling—with the internet as a technological enhancement—as being outside the tribal-state compact and state jurisdiction.

The court ruled, however, that the gambling was prohibited by the Unlawful Internet Gaming Enforcement Act (UIGEA) in that the wager occurred off Indian lands in violation of federal law.

Valandra, whose Great Luck LLC launched Desert Rose, contends tribes have an advantage in utilizing online forms of Class II, bingo-style gambling within property or reservation boundaries.

"That's been the focus since the very beginning," Valandra says of the Desert Rose legal battle. "Whether Great Luck makes a dime out of it or not, it will certainly change the opportunity for tribes to participate in using the internet for tribal gaming.

"If the 9th Circuit Court rules in our favor, that will open up the world for tribes."

Tribes in attempting to maneuver through the legal minefield of IGRA limits and tribal-state compacts should explore opportunities of Class II games, he says.

"That's an advantage tribes have, but it isn't—to my chagrin—often talked about," Valandra says.

TRIBES HOLDING THEIR BREATH

The commercial gambling industry is unequivocally pressing for legal sports gambling. The American Gaming Association, the commercial industry lobby, estimates \$150 billion a year is wagered illegally on sports.

"We support legal, regulated gaming in this country," AGA CEO Geoff Freeman says.

A 2017 study by Oxford Economics done for the AGA predicts sports betting could become a \$41.2 billion industry, generating \$3.4 billion in state and local taxes. Gambling under IGRA is not subject to taxation.

Tribes are not as enthusiastic.

"Everyone is just holding their breath," Stearns says. "The tribes are not going to jump the gun and say, 'Let's get into this,' then find out in March or April it's not going to happen," he says of the potential for a ruling that does not overturn PASPA.

"The general consensus is you've got 12, 13 states eager to jump in. There are definitely people who would like to see it."

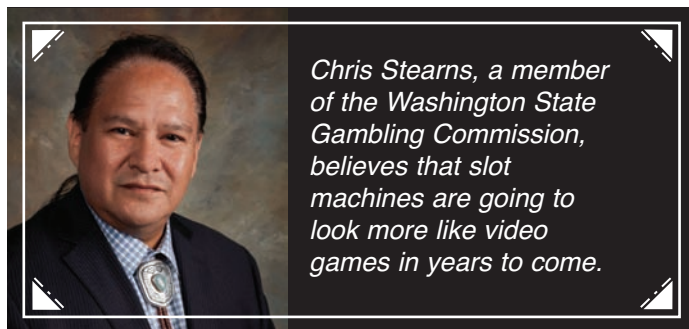
Much of the initial excitement dissipated with the anticipated limited earnings.

"Sports betting lost its mojo," Jason Giles, executive director of the NIGA, told Pechanga.net.

John Repa, president of Hospitality and Gaming Associations, joins sports book operators in warning tribes against over-optimistic revenue projections. He also cautions about the high capital costs and labor demands.

"But the truth of the matter is there is a lot of pent-up demand" for legal sports gambling, he says.

Tribes may play down their potential investments from open-



ing a distinct sports book to integrating wagering into a restaurant-bar or installing a kiosk.

In any event, tribes will need to evolve along with the rest of the gambling industry. The change, however, from urban to rural tribes, will not be even throughout Indian Country.

"Tribes are very different from one another, economically," Stearns says. "What is going to work for one tribe is not going to work for another. The interests in Indian Country are not monolithic.

"Eventually, however, things will change," including, he says, "a convergence of video games and gambling."

"The future isn't going to be slot machines, craps and roulette," Stearns says. "It's going to be dropping bombs on planes and running away with zombies."

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Building on Their Success

As gaming tribes grow their resort holdings, design and architecture are growing too—in scope, scale and sophistication. *By Marjorie Preston*

In the 33 years since the Poarch Band of Creek Indians opened their first bingo hall in rural Alabama, it's fair to say the tribe has prospered beyond many expectations. Wind Creek Hospitality now owns five U.S. casinos (in Alabama, Nevada and Florida); acquired two more in the Caribbean last year; and in March, flexed its considerable financial muscle to buy Sands Bethlehem in Pennsylvania's Rust Belt. The price tag: \$1.3 billion.

When the Sands marquee is replaced by the Wind Creek brand—the sale is subject to approval by regulators—nods to tribal culture will likely be integrated into the property's iconic steel stacks and blast furnaces. But how that will look is anyone's guess. Tribal design has never been one thing; as nations expand, design has become more expansive too, and in some cases rivals Vegas for contemporary glitz.

GOING BIG

The \$180 million expansion of Harrah's Ak-Chin in Maricopa, Arizona, due for completion this year, will add new restaurants, meeting space, a 12-story hotel and a parking garage, making Ak-Chin the largest tribal resort in Arizona.

In the O'odham language, Ak-Chin means "people at the mouth of the wash," or arroyo. That was a good starting place for Thalden Boyd Emery Architects, which worked with the tribe to ensure indigenous elements are correctly represented and also to unify the façade of the property, which has undergone several expansions since it opened in 1994.

"Maricopa is basically an oasis, a watering place," says Thalden Vice President Nick Schoenfeldt. "The guest rooms, while very contemporary, pick up on that blue of that water. The surrounding land is used to farm potatoes, pecans and cotton, and in the casino area we have custom mosaics that represent that."

A new wine bar has "a very Napa, California feel, but still ties back to the community with tribal elements incorporated into the fireplaces and in the colors and textures," says Schoenfeldt.



Harrah's Ak-Chin (including rendering of lobby), designed by Thalden Boyd Emery Architects, is the largest tribal resort in Arizona.



The lobby at Firekeepers Casino Hotel.

In the lobby, a basket-weaving pattern is visible in the underside of the lobby's canopy, and a showpiece glass chandelier brings to mind bundles of dried devil's claw seedpods. The space features sculptured columns that recall saguaro cactus. And outside, a terracotta cladding material is inspired by the community's pottery-making heritage.

Some cultural references are overt, some understated. And sometimes it's in the eye of the beholder.

At Seneca Buffalo Creek in upstate New York, the Hiawatha wampum belt, symbolizing a peace treaty forged by the Seneca, Cayuga, Onondaga, Oneida and Mohawk nations, is represented "in a way that's respectful to the icon," says Dike Bacon, principal of HBG Design.

"Abstract interpretations of tribal elements are incorporated in a way that non-native customers can enjoy as art, but which will speak to tribal members in a way that's important to them culturally and personally." One of the most memorable—and most frequently photographed—is the lit-from-within Tree of Peace, a centerpiece of the casino floor under a woven-wood ceiling.

GET BACK

"We used to talk about creating surprises; now the surprise has to be photographable," says Schoenfeldt. "On every project, we need a 'wow,' an 'a-ha,' an Instagram or selfie spot."

That notion is embodied by Thalden's work with the Nottawaseppi Huron Band of the Potawatomi, who wanted to bring a stronger tribal feel to the Firekeepers Casino Hotel in Battle Creek, Michigan.

"It was a very contemporary space, but they said, 'We went a little far with that; there's nothing that really says who we are,'" says Schoenfeldt. A solution was found in the Seven Grandfathers, who according to legend bestowed seven gifts—wisdom, love, respect, bravery, honesty, humility and truth—on a newborn child of the nation. In keeping with the legend, tribal members are always mindful of the seven generations that preceded them, and always plan for the seven generations to come.

"Our design team talked with the tribe about how to do that in a contemporary manner," says Schoenfeldt. "We incorporated seven structural columns in the hotel lobby, each representing a grandfather. On each side of the columns there are the seven wisdoms, one in English and one in their native tongue. It tells the story without being in your face, and is highly successful."

"Tribes have gotten away from the nuts-and-twigs look of a lot of lodge-themed facilities," he says. "We didn't start that. They did. We just built on it."

Telling the Tribal Story

Brett Ewing, Principal, Cuningham Group

Tribal Government Gaming:

Can tribal heritage and Las Vegas style peacefully coexist?



Ewing: Now that tribal gaming is more sophisticated and basically worldwide, they often want Las Vegas style, which is pure gaming and pure entertainment. It does get very contemporary. Some tribes will display their culture and history in a museum or a special dedicated hall. Also, today we find culture being shown to the public in the hospitality space and less so in the gaming environment.

Is it a must in tribal design to draw on the natural environment?

Some of these resorts are in the most beautiful settings in the world. We'll display some of the regional characteristics and use the materials, but inside, I find that guests want to have a different experience—almost transporting the customer to a different place.

Plus, the great outdoors can speak for itself when you open up a property.

Yes, today we use a lot more glass and natural light that allow views to the environment. We absolutely take advantage of the setting and environment as a complement. But we don't necessarily duplicate it, because we don't have to.

How do you tell the tribal story in design?

We go where the client wants to go. We're doing Emerald Queen for Puyallup tribe in Tacoma, a brand-new project. We reference tribal history from Mount Tacoma (Mount Rainier) down to the Puyallup River to Puget Sound. That was our baseline, the thread we followed through the building, using very subliminal colors and textures. These elements might not necessarily jump out at somebody—"Oh, this part of the casino is the river"—but we use colors and textures and linework in a way that emulates a river and reflects it in a tasteful, subliminal way.

Do you feel called upon to create specific "selfie spots?"

The "wow" space is important. Harrah's Cherokee in North Carolina has an incredible lobby with backlit tree forms that are very abstract, and everybody remembers and talks about them after they visit. When the opportunity is there, we like to create memorable spaces like that. The client likes it, too, when customers say, "You've got to go see this."

What Is Biophilia, and Why Does It Matter?

Biophilia: A love of life and the living world; the affinity of human beings for other life forms.



According to sustainable design experts Terrapin Bright Green, hotel and resort guest rooms with “connections to nature” can yield 11 percent to 18 percent more in room rates/costs. That makes biophilic design a worthy investment for all gaming resort operators.

“One of my favorite examples incorporating biophilic elements is the Wind Creek Wetumpka Casino Resort near Montgomery, Alabama,” says Deidre Brady, senior associate at HBG Design, and co-founder of the firm’s HBGreen sustainable design program. “The property is sited toward amazing views of the winding Coosa River and corner views that overlook pastoral scenery.

“The more time guests spend wrapped around scenic views, the more they feel comforted by a connection to nature, the more likely they will stay on property, buy a glass of wine or partake in a specific amenity—all because the owner and design team made their guests’ emotional and physical well-being a top priority.”

At Sycuan Casino in El Cajon, California, which launched a \$226 million expansion last year, the focus is on non-gaming amenities including a 12-story, 300-room hotel, at least seven new restaurants, and a spa and fitness center. A pool complex will include a lazy river feature.

“We focused internal activity toward external pools and gardens and views to the surrounding scenic hills for immersion into the idyllic Southern California weather,” says Rob Jurbergs, HBG principal designer. “All hotel rooms and suites look out onto these natural elements, but restaurant, meeting and convention spaces will also offer indoor-outdoor experiences.”

STAR OF THE SHOW

The \$285 million expansion of Pechanga Resort & Casino in Temecula, California, completed last winter, added 568 luxury rooms and suites with floor-to-ceiling windows for views of the surrounding mountains. An opulent two-story spa is also glass-enclosed to showcase the region’s natural beauty. A new ballroom is topped by a green roof. The expansion added two restaurants and 68,000 square feet of meeting and event space.

But a new 4.5-acre pool complex has been called “the star of the show.”

The 8,500-square-foot main pool features a swim-up bar with 18 submerged barstools, a Baja ledge for chaise lounges, and a zero-edge pool surrounded by cabanas. There’s a splash pad for kids, two water slides and a beach entry pool.

The lavish pool area meets or exceeds anything available in Vegas, and will enable the Pechanga Band of Luiseño Indians to “expand the opportunities to offer special events,” says Julie Brinkerhoff-Jacobs, president of Lifescapes International, which has designed the landscaping, pools and attractions for more than 35 casino hotels and resorts around the world. “It’s not only about providing terrific guest experiences, but also monetizing the spaces to increase profitability.”

Water “animates any space, from the entryway to the pool area to the interior. More and more with gaming facilities, tribal and non-tribal, the pool can be a center of special events,” transitioning easily from a daytime watering hole to an after-hours party space, she says.

At Pechanga, Lifescapes embedded sound equipment and lighting in the topiary, and layered plantings from low to high, “naturally following the curve and flow of the design and almost guiding you through the property,” says Brinkerhoff-Jacobs. The lavish additions—which preserved the tribe’s “signature trees,” mature California peppers and oak—make the resort the largest of its kind on the West Coast.

THE TRIBAL DIFFERENCE

The growth of tribal properties “is driven by many reasons,” chiefly the expectations of guests, says Bacon. “Customers are experienced and savvy. If they don’t get what they want in one spot, they’ll get it somewhere else. The level of online communication and critiques on social sites is driving a lot of facilities to elevate their level of quality and creating more memorable experiences.”

But in the age of destination resorts, do customers still expect a different vibe and look from tribal properties?

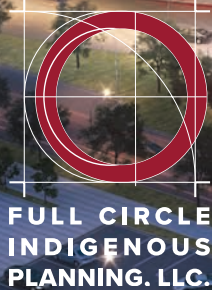
“I don’t know that they expect something different, but they potentially get something different,” says Howard Tribble, senior vice president of design and construction for Caesars Entertainment. “You can make adjustments and refinements but not wholesale changes—the tribe’s history is too important.

“If a tribal resort is done well, it can feel friendlier, more like a family enterprise, less glitzy and in-your-face. I would think and hope it has a more welcoming feel. It’s a different experience than a traditional commercial property. And that has a nice quality to it.”



Mountain ranges overlook the lavish new pool complex at Pechanga Resort & Casino

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BUYING THE BEST

Four steps toward acquiring the best products and services BY WILLIAM LANGMADE



Do-it-yourself is a great strategy for homeowners, but it often doesn't work for hospitality operators. DIY can end up costing you more than you save. Here are four ways that a good purchasing company can partner with you in achieving the best for your project at the best price.

1. Take Advantage of Conceptual Budgeting

Commonly, hotel-casino owners try to budget using dollars per room as a metric. That metric is useful for the lenders, but not for the interior design and project management team. At PMI, we believe that some of the most successful projects start with an opinion of value, what we call a conceptual budget. We take the interior design team's schematic furniture placements and assign a budget number to each piece based on the level of design expected by ownership or brand.

For example, a typical room has 35 yards of carpet, and we might budget \$13 per yard based on those ownership or brand expectations. The design team can then select pattern and color within that budget. We would do the same for wall covering, lighting, case goods and the like. We would then budget for warehousing, installation, overages, sales tax and contingency. After multiplying by the number of that room type, we end up with a budget number that includes everything needed to complete the project.

Asking a purchasing company for a conceptual budget is a smart first step in the process because it creates parameters for the design team. The design team now has the freedom to create within those budget parameters, and there are no surprises when the specifications are issued to the development team.

2. Do Not Buy Cheap

The difference in cost between quality furnishings and cheap product is less significant going in than it is on the back end of

a project. Cheap furniture means a shorter life cycle in a contract application. Many furniture offerings today are online companies. These companies' low prices represent residential-quality furniture that will not hold up in a hospitality setting. Cheap furniture will cost you tremendously in lost room nights, reputation, and higher maintenance costs.

A good purchasing agent will know all of the best vendors for the type of product you are installing in your facility.

A good purchasing agent will know all of the best vendors for the type of product you are installing in your facility. They will know how to bid out your FF&E and analyze the bids for your benefit. A good purchasing agent will also have the best product knowledge. Your purchasing agent should be able to speak knowledgeably about product construction, durability and alternate products. This will ensure that you are getting contract-quality product that will last in your casino and hotel.

3. Buy Domestically As Well As Overseas

Due to advantageous pricing, much of our furniture has been coming from China. Recently, as the dollar has changed and labor costs have increased in China, we are finding increasing opportunities to procure product from other regions of the world. The regions include Vietnam, Philippines, Spain, Italy and South America. We are also seeing increasing opportunities to buy domestically. Sourcing domestically is an increasingly great opportunity, particularly

when shipping costs and shorter lead times are factored into the overall project costs.

4. Execute the Project Well

Project purchasing is more than just issuing an order and hoping the product will deliver on time. It is the choreographed execution of thousands of transactions from sources around the world within a limited time and budget. Navigating those constraints requires specific skills, expertise in project purchasing, great attention to detail, creative problem solving, and deep product knowledge. Getting the best value for your projects requires your purchasing agent to keep the project timing in step and the entire project team informed about the movement and logistics of each item needed to open the project on time and under budget.

The key deliverable at this stage of the procurement is *communication*. We have seen owners that have diligently executed the first three steps and then lose focus on the project purchasing execution. They make decisions that impact the schedule and timing of deliveries to the project without informing the entire team.

They attempt to ship furniture direct to the hotel and let the contractor install the goods. Many times, the general contractor does not have the proper equipment to install furniture. Without trained crews and proper equipment, you will most likely end up with damaged, dirty or missing furniture, which, again, will cost you.

These four steps, facilitated by an experienced purchasing agent, will assure that your resources are employed to obtain the best value you can achieve for your project.

William Langmade is CEO of Dallas-based Purchasing Management International, a leading FF&E procurement company specializing in the gaming and hospitality industries for over 20 years.



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Trouble with Trump?

The election of Donald Trump as president of the United States in 2016 was a shock to the world, just as it was for Native Americans. But over a year later, reality has set in, and Indian Country has been dealing with the new administration. In this overview, three Washington D.C.-based experts evaluate the direction taken by the Trump administration and where it might go in the future.

LOCKING UP LAND

Will Interior limit land-into-trust? BY JUDITH SHAPIRO

Establishing a tribal land base is painfully difficult. Nearly 140 years after the General Allotment Act systematically dismantled tribal land holdings, more than 80 years after the Indian Reorganization Act aimed to revitalize tribal lands, and only nine years after the *Carciere* decision slammed the brakes on many tribes' applications, the intentions of the current administration are not yet clear.

Under President Barack Obama, the United States acquired more than a half million acres in trust for tribes. In its first year, the Trump administration's Interior Department, under Ryan Zinke, has accepted title to a tiny fraction of that total, and there is concern that the future may look more like the George W. Bush unofficial moratorium.

"Off-reservation gaming" is the hot-button label employed by those who would prefer that tribal economic activity stay on the reservation. That attack is used broadly, even as to tribes that have no reservation to be "off" of. Tribes that clearly warrant the remedial Indian land provisions spelled out in the Indian Gaming Regulatory Act (newly recognized, restored after termination, lands acquired in settlement of a land claim) are accused of "reservation shopping," as if they had historically chosen alienation from their traditional homelands. Tribes seeking new gaming lands seldom find an easy path.

IGRA and Interior Department regulations already limit the use of new trust land for gaming. Very few such applications succeed, and the new administration seems unlikely to enhance opportunities.

From the outset, the new administration has shown its intent to control the land-in-trust process more closely. Last April, the Interior Department called for all off-reservation land applications to be reviewed, and decided in the Central Office, rather than in the Regional Offices. Off-reservation gaming applications were made subject to the control of the Acting Deputy Secretary of the Interior James Cason, whose actions in the Bush administration essentially halted off-reservation gaming acquisitions.

In extending central review beyond gaming applications, the broader transfer disrupted even non-gaming trust acquisitions that were on the verge of completion.

The Interior Department has advanced a controversial proposal to reconfigure the present regulations governing trust land acquisition (25 C.F.R. Part 151). The proposal first surfaced in an October 2017 letter to tribal leaders inviting comment under an accelerated consultation intended to conclude by December 15, 2017.

Tribal leader response was emphatically negative. At a listening session held during the National Congress of American Indians annual meeting in Milwaukee, tribal leaders objected that the proposal should have followed tribal consultation, not preceded it, and noted a number of objectionable proposed changes:

- A proposal to bifurcate the process would create a second layer of federal decision-making for all off-reservation acquisitions, and likely raise the opportunity for an additional layer of judicial challenges by opponents to tribal trust land.
- The proposal would interpose improper federal control over the tribes' proposed use of new trust land.
- As to gaming acquisitions, the proposal would improperly transform IGRA to limit trust acquisition authority, in violation of IGRA's express disclaimer: "Nothing in this section shall diminish the authority or responsibility of the Secretary to take land into trust." 25 U.S.C. § 2719(c).
- The proposal would add unnecessarily burdensome inquiry non-gaming applications.
- The proposal would give undue weight to the interest of state and local governments, and would effectively require tribal concessions as part of a trust application.
- The proposal would reinstate the department's 30-day "self stay" following a positive trust decision—thus inviting immediate litigation.
- The proposal, ominously, suggested creating a process for removing land from trust.

Tribal response was almost unanimously negative, prompting an NCAI resolution condemning the proposal. Interior's response was to withdraw the proposed rule, then initiate a consultation process designed

to inform a later rulemaking proposal.

This time, the consultation would focus on 10 specific questions. Interior scheduled six consultation meetings this winter. The session for Northeast tribes, canceled first by a government shutdown and more recently by a winter storm, has not yet taken place. The withdrawn proposal remains a shadow on the process, and tribal comments remain negative.

The department asks: What should the objective of the land-into-trust program be? What should the department be working to accomplish? The answers should not be difficult. The department stands as the primary trustee for Indian tribes, with the responsibility and authority to take land into trust for tribes struggling to restore cultural, economic and jurisdictional bases of support for their communities.

The land-into-trust program was intended as an affirmative remedy for hundreds of years of official actions designed to separate tribes from their lands. The Interior Department must keep that remedial goal as paramount to its trust responsibility.

Tribes have until June 30 to submit written comments, and should take that time to assemble a record that affirms, through facts and examples, the legal and moral basis for improving, rather than hindering, the process for tribal trust acquisitions.

There can be little doubt that Interior should improve the difficult process for restoring tribal land base. There is, similarly, little doubt that tribes believe that Interior's recent proposal will only worsen a bad system. The first and most important principle must remain the department's trust responsibility to tribes.

Having practiced Indian law for 35 years, Judith Shapiro is an expert in tribal gaming and experienced in interactions with the government. She can be reached at 202-257-6436 or at jshapiro@earthlink.net.

THE GOOD, THE BAD & THE UGLY

Possibilities and challenges lay ahead during the Trump presidency BY JANA MCKEAG

“It was the best of times, it was the worst of times.” We all remember reading those opening lines from *A Tale of Two Cities*, Charles Dickens’ classic novel about a severely divided country, an arrogant autocracy, laying blame and finger-pointing and a ruling society removed from reality.

Sound familiar?

Perhaps more than any other time in recent history, Indian Country is facing what could be its best but also, potentially, its worst time historically, financially and politically. The 2017 edition of the “Indian Gaming Industry Report,” authored by economist Dr. Alan Meister of Nathan Associates, shows that in the nationwide gaming “revenue figures by casino” segment for calendar year 2015, Indian gaming grossed \$30.5 billion, up over the previous year by 5.5 percent, while commercial casinos grossed \$29.8 billion, up by just 1.6 percent.

Fast forward to 2018....the Age of Millennials, technology- and social-driven gaming, the dark web and, oh yes, Year Two of the Trump administration.

While gaming issues and tribal gaming issues currently hover on the periphery of the administration’s and Congress’ sightlines, there are nevertheless signs of change, and the jury is still out on what the impact will be on the future of tribal policy and tribal gaming.

President Trump recently signed H R. 984, the Thomasina E. Jordan Indian Tribes of Virginia Federal Recognition Bill granting federal recognition to six tribes in Virginia. Yay!

But, the bill includes language stating: “The bill prohibits the tribe(s) from conducting gaming activities.” Really?

The Department of the Interior has approved taking land into

Trump Associate Deputy Secretary **James Cason** didn’t object to a decision taking land into trust for the **Mashpee Wampanoag’s** in Massachusetts, but it was later modified.



trust for the Shawnee tribe of Oklahoma, a previously landless tribe. But, for some reason known only to God (and maybe MGM), Interior has refused to rule on a request by the Mohegan and Mashantucket Pequot tribes to approve amendments to their gaming agreements with the state which would allow them to jointly develop a commercial (not tribal, not on trust land) casino in Connecticut.

In the meantime, Interior has announced that it is “considering revisions” to its land acquisition regulations in order to “reduce the burden on tribal applicants.”

It is true that, for decades, the process for taking land into trust for both gaming and non-gaming acquisitions has been a lengthy, cumbersome, arbitrary and inconsistent process. Land acquisition has also been a vehicle for enhancing self-governance, self-determination and economic independence.

While Interior’s stated motives may be to make the process less burdensome, their expedited consultation process with tribal leaders on this extremely important issue begs the question about whose “burden” is of greater concern, Department of the Interior or tribes.

The gaming industry has acknowledged that millennials are the new market, but both Indian gaming and commercial gaming are still grappling with the operational and legal concerns of tailoring their gaming and entertainment offerings to a market which is rooted in technology and social media.

Compounding this issue is the looming U.S. Supreme Court decision on the Professional and Amateur Sports Protection Act (PASPA), which could potentially open up opportunities not only in sports betting but daily fantasy sports, e-gaming and who knows what other types of online and technology-based forms of betting percolating in the minds of young techno-geeks.

However, with opportunity also comes challenges, and perhaps the biggest and most dangerous challenge to technology-driven gaming is the all-too-real threat of cybercrime. The 2017 X Force Threat Intelligence Index Report, published by IBM, found that over 2 billion records were compromised last year alone, that there was an 8,350 percent (that is not a typo) increase in ransomware, and that at an average 197 days will go by before a breach is detected.

The gaming industry is not only at risk, but is also presented with some unique challenges. In addition to gaming systems, security cameras, points of sale and other devices on the casino floor as well as “back-of-the-house” computers and security equipment, there are other numerous points of entry which, while designed to enhance the gaming experience, also increase vulnerability.

Player’s cards, for example, not only provide access to customer data related to gaming devices, but also to points of entry at restaurants, hotels, entertainment facilities, golf courses, gift shops and promotional kiosks.

In addition, the tribal gaming and the commercial gaming industry are both vulnerable to the low-tech but equally dangerous threat of active shooters. As we saw in the Mandalay Bay tragedy last year, while casino properties can provide a wide range of entertainment for all sectors of the public, it is that openness that makes them an easily exploited target.

Unfortunately, with the exception of Russian hackers, Congress has yet to take a serious look at widespread cyberthreats or meaningful gun control. Indian gaming and commercial gaming are on their own in addressing these onerous threats.

Best of times or worst of times?

MAKING AMERICA GAME AGAIN

The Trump Administration at One Year

BY MICHAEL J. ANDERSON

On January 20, 2017, President Donald J. Trump was sworn in as the 45th president of the United States. Tribal leaders and Indian Country as a whole were justifiably concerned about a president with a mixed record of interactions with native peoples.

Trump's early 1990s opposition to the Mashantucket Pequot casino project has not been forgotten, particularly his dubious attacks on the authenticity of the tribe. However, following those early days of opposition to Indian gaming, private citizen Trump has since partnered with one tribe, the Twenty Nine Palms Band in California, and regularly sought out native partners like the Cowlitz Tribe for casino ventures.

Indian Country has not had a president as knowledgeable on casino gaming as Trump. His interaction with Indian Country, while limited, was more intensive than most recent presidents before they assumed office. Although the administration is still new, there are now enough policy decisions to reach some preliminary conclusions about its Indian policy.

Overall, the Trump administration has proved "friendly" to Indian gaming both in terms of its decision-making at the Department of the Interior (DOI) and its legal positions in court. While the administration has not supported every gaming request made by tribes, it has supported the overwhelming majority. To date, the administration's performance merits a solid "B."

Most federal decisions affecting Indian gaming come from DOI, the National Indian Gaming Commission (NIGC) and the Department of Justice (DOJ). These agencies have fielded solid and experienced teams on their Indian gaming matters. Though, to date, there has not been confirmation of a new assistant secretary for Indian affairs (ASIA), an Alaska Native, Tara Sweeney, is set to be nominated.

The Trump administration has rendered some initial decisions on land-into-trust matters that align with the previous administration. Some policy developments, however, spark concern. The administration issued preliminary draft revisions to regulations governing fee-to-trust acquisitions at 25 C.F.R. Part 151. The proposed changes have been strongly criticized in Indian Country.

Additionally, a memo requiring that all off-reservation fee-to-trust applications be reviewed in Washington, D.C.—even non-gaming parcels—indicates a less flexible approach to acquisitions. Time taken to process even routine conveyances has increased by months, as these packages become backlogged in Washington, D.C.

Fee-To-Trust Decisions

The Obama administration—and in particular Acting Assistant Secretary Larry Roberts—made a number of end-of-administration decisions involving land-into-trust. In January 2017, DOI approved a 107-acre "two-part" gaming application for the Shawnee Tribe. Oklahoma Governor Mary Fallin concurred with DOI's decision on March 7, 2017, but transfer of the property was put on hold pending a DOI review. This led to an intensive and behind-the-scenes lobbying effort by the Shawnee Tribe and their opponents at Boyd Gaming (owner of the Kansas Star in Wichita, Kansas).

In the end, the tribe persuaded DOI to convey the land into trust.

Another late decision was Roberts' January 19, 2017 approval of Wilton Rancheria's 35.9-acre acquisition in the city of Elk Grove, California. After some delay, the trust decision was finalized by the Trump administration.

In a new decision faced by the Trump administration, Associate Deputy Secretary James Cason opined in a letter to the Mashantucket Pequot and Mohegan tribes that an off-reservation casino 60 miles from their reservations would not violate the exclusivity requirements in the tribes' compacts. This decision was heralded by the tribes.

However, the department later appeared to have reversed this decision by not publishing a *Federal Register* notice that should have said the tribes' compact amendments for the off-site location was approved or "deemed approved." This has left the issue of compact approval in legal limbo.

In other cases, the Trump administration has defended the secretary's authority to take land in trust.

The Obama administration's Acting Assistant Secretary **Larry Roberts** made several land-into-trust decisions that were not overturned when the Trump administration took over.



Proposed Revisions To 25 C.F.R. Part 151

On October 4, 2017, DOI released draft revisions to the off-reservation fee-to-trust process under 25 C.F.R. §151.11 and §151.12. The draft revisions would establish a two-step review process with threshold criteria to be met before proceeding to a full review, distinguish gaming acquisitions from non-gaming acquisitions; and create several new items that must be included in an application.

The draft revisions also reinstate the 30-day delay for taking land into trust following a decision by the secretary.

The draft revisions require trust applications for economic development purposes to provide a plan with detailed analysis of anticipated economic benefits to the tribe, its members, and the local community. Under the proposed regulations, all off-reservation applications must include information on a tribe's historical or modern connection to the land.

Cason has alluded to the need to restore more balance in favor of local governments for off-reservation requests. But a more damaging proposal is the reinstating of the 30-day delay rule. Currently, when a tribe's application is approved by ASIA, DOI can take the land into trust immediately. Following a U.S. Supreme Court case referred to as the *Patchak* case, DOI instituted a "Patchak patch" that required any lawsuit challenging a fee-to-trust decision to be filed within 60 days. It also allowed for the land to go into trust immediately.

If the 30-day delay rule is implemented for ASIA decisions, it is not clear whether DOI will still take land in trust after a lawsuit is filed.

In summary, with a few notable exceptions, the Trump administration has generally stayed the course in defending tribes in federal court litigation against plaintiffs challenging DOI gaming decisions.

Absent some unexpected developments, the \$30 billion Indian gaming industry should see business as usual from the Trump administration.

Michael J. Anderson is founder and owner of Washington, D.C.-based Anderson Indian Law, one of the top U.S. firms specializing in tribal land recovery.

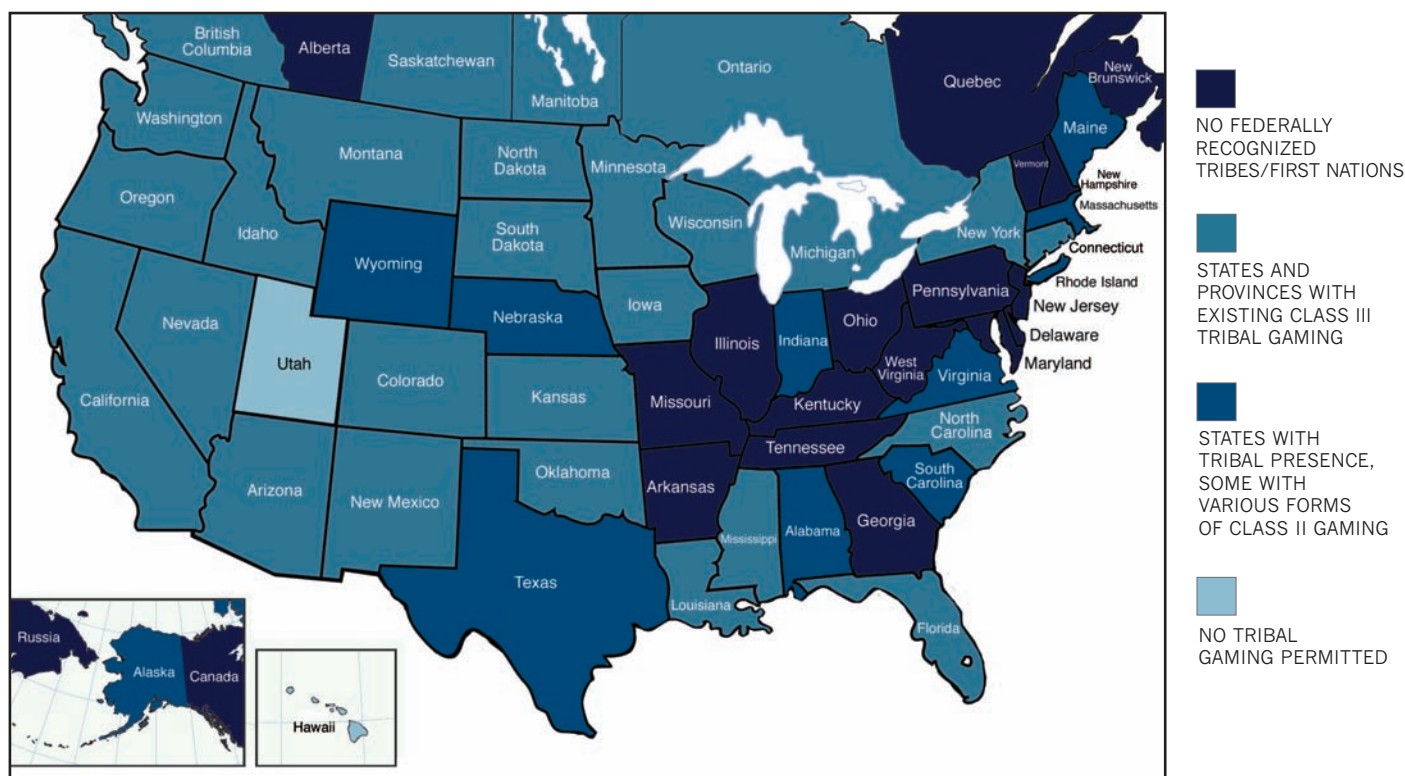


ENTER- TRAINING THE WORLD

THE FORTUNE DIAMOND AT THE GALAXY MACAU



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Tribal Government Gaming

2018 DIRECTORY

The following is a list of tribal gaming facilities in the United States and Canada that has at least 200 slot machines or 200 bingo seats. For a full list of all the tribal casinos of any size in the U.S. and Canada, visit TribalGovernmentGaming.com.

ALABAMA

Class II

Poarch Band of Creek Indians

CREEK CASINO WETUMPKA

100 River Oaks Dr.
Wetumpka, AL 36092
Phone: 334-514-0469
www.pcigaming.com
Casino size: 30,000 sq. ft.
Gaming Machines 1,200
COO: Ron Nesbitt

Poarch Band of Creek Indians

CREEK CASINO MONTGOMERY

1801 Eddie L. Tullis Dr.
Montgomery, AL 36117
Phone: 334-273-9003
www.pcigaming.com
Casino size: 46,808 sq. ft.
Gaming Machines 1,700
COO: Ron Nesbitt

Poarch Band of Creek Indians

WIND CREEK CASINO & HOTEL

303 Poarch Rd.
Atmore, AL 36502
Phone: 251-368-8007
www.pcigaming.com
Casino size: 80,000 sq. ft.

Gaming Machines 1,607
COO: Ron Nesbitt

ALASKA

Class II

Metlakatla Indian Community

METLAKATLA INDIAN COMMUNITY BINGO

8 Milton St.
Metlakatla, AK 99926-0008
Phone: 907-886-4441
Casino size: 6,000 sq. ft.
Gaming Machines 90
Bingo 120 seats
GM: Joni Hudson

Sitka Tribe of Alaska

SITKA TRIBAL BINGO

235 Katlian St.
Sitka, AK 99835
Phone: 907-747-3207
www.sitkatribes.org
Bingo 100 seats
President: Camille Ferguson

Sun'aq Tribe of Kodiak

SUN'AQ TRIBAL BINGO

312 West Marine Way
Kodiak, AK 99615
Phone: 907-486-6735
Bingo 299 seats
GM: Gary Watson

Tlingit and Haida
Indians of CBJ

TLINGIT AND HAIDA INDIANS

3235 Hospital Drive
Juneau, AK 99801
Phone: 907-463-5680
www.ccthita.org
Bingo 200 seats
Manager: Danielle Lindoff

ARIZONA

Class II & III

San Carlos Apache Tribe

APACHE GOLD HOTEL CASINO RESORT

Highway 70-Mile Post 258
San Carlos, AZ 85501
Phone: 928-475-7800
Toll Free: 800-272-2438
www.apachegoldcasinoresort.com
Casino size: 60,000 sq. ft.
Apache Gold Best Western Hotel (146 rooms)
Slots 699
Table Games 8
Bingo 1,000 seats
Director of Gaming
Operations: Linda Michaels

Colorado River Indian Tribes

BLUEWATER RESORT & CASINO

11300 Resort Dr.
Parker, AZ 85344-7549
Phone: 928-669-7000
Toll Free: 888-243-3360
www.bluewaterfun.com
Casino size: 30,000 sq. ft.
Blewater Resort (200 rooms)
Slots 523
Table Games 13
Bingo 350 seats
GM: Art Navarro

Yavapai-Prescott
Indian Tribe

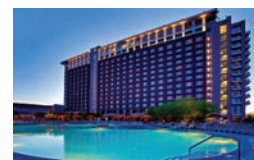
BUCKY'S CASINO & PRESCOTT RESORT

1500 East Highway 69
Building B
Prescott, AZ 86301-5640
Phone: 928-776-5695
Toll Free: 800-756-8744
www.buckyscasino.com
Casino size: 24,000 sq. ft.
Prescott Resort (160 rooms)
Slots 309
Bingo 150 seats
Table Games 7
GM: Simon Fort

Salt River Pima-Maricopa
Indian Community

CASINO ARIZONA

524 N. 92nd St.
Scottsdale, AZ 85256
Phone: 480-850-7777
www.casinoaz.com
Casino size: 100,000 sq. ft.
Slots 927
Table Games 36
CEO: Dennis Leong



Pascua Yaqui Tribe

CASINO DEL SOL

5655 W. Valencia Rd.
Tucson, AZ 85746
Phone: 520-838-6506
www.casinodelsol.com
Casino size: 240,000 sq. ft.
Slots 1,044
Table Games 35
Bingo 694 seats
CEO: Alex Amador

*Yavapai-Apache Nation***CLIFF CASTLE CASINO**

555 Middle Verde Rd.
Camp Verde, AZ 86322
Phone: 928-567-7900
www.cliffcastlecasino.net
Lodge (82 rooms)
Casino size: 140,000 sq. ft.
Slots 656
Table Games 17
GM: Mary Ketterling

*Cocopah Tribe***COCOPAH CASINO & BINGO**

15138 S. Avenue B
Somerton, AZ 85350
Phone: 928-726-8066
www.cocopahresort.com
Casino size: 24,000 sq. ft.
Slots 512
Bingo 350 seats
Table Games 8
Acting GM: Bob McClendon

*Tohono O'odham Nation***DESERT DIAMOND CASINO—I-19**

1100 West Pima Mine Rd.
Sahuarita, AZ 85629
Phone: 520-294-7777
www.desertdiamond-casino.com
Casino size: 185,000 sq. ft.
Slots 696
Table Games 6
GM: Henry Childs

*Tohono O'odham Nation***DESERT DIAMOND CASINO NOGALES**

7350 S Nogales Hwy.
Tucson, AZ 85634
Phone: 520-294-7777
www.desertdiamondcasino.com
Casino size: 165,000 sq. ft.
Slots 1,089
Table Games 30
Bingo 270 seats
GM: Henry Childs

*Tohono O'odham Nation***DESERT DIAMOND CASINO**

Highway 86 Mile Post 55
Why, AZ 85321
Phone: 520-547-4306
www.ddcaz.com
Casino size: 5,000 sq. ft.
Slots 56
CEO: Rudy Prieto

*Tohono O'odham Nation***DESERT DIAMOND CASINO WEST VALLEY**

91st & Northern Ave.
Glendale, AZ 85305
Phone: 520-294-7777
Casino size: Expanding
Slots 1,200
CEO: Rudy Prieto

*Fort McDowell Yavapai Nation***FORT McDOWELL CASINO**

10424 N. Fort McDowell Rd.
Fountain Hills, AZ 85264
Phone: 480-837-1424
www.fortmcdowellcasino.com
Casino size: 150,000 sq. ft.
Radisson Hotel (247 rooms)
Slots 903
Table Games 28
Bingo 1,700
GM: Blake Cumbers

*Ak-Chin Indian Community***HARRAH'S PHOENIX AK-CHIN CASINO**

15406 N. Maricopa Rd.
Maricopa, AZ 85239
Phone: 480-802-5000
www.harrahs.com
Casino size: 40,000 sq. ft.
Harrah's Phoenix Ak-Chin Resort (148 rooms)
Slots 1,100
Table Games 43
Bingo 470 seats
GM: Robert Livingston

*White Mountain Apache***HON-DAH RESORT CASINO**

777 Hwy. 260
Pinetop, AZ 85935
Phone: 928-369-0299
www.hon-dah.com
Casino size: 18,600 sq. ft.
Hon-Dah Hotel (386 rooms)
Slots 800
Table Games 7
GM: Brent Kurth

*Gila River Indian Community***LONE BUTTE CASINO**

1077 S. Kyrene Rd.
Chandler, AZ 85226
Phone: 520-796-7777
www.wingilariver.com/lone-butte
Casino size: 120,000 sq. ft.
Slots 850
Table Games 21
Bingo 750 seats
GM: Caroline Thompson

*Tonto Apache Tribe***MAZATZAL CASINO**

Beeline Hwy. 87
Mile Post 251
Payson, AZ 85541
Phone: 928-474-6044
www.777play.com
Casino size: 38,000 sq. ft.
Slots 422
Table Games 7
Bingo 280 seats
GM: Roger Leslie

*Quechan Indian Tribe***PARADISE CASINO**

450 Quechan Drive
Yuma, AZ 85366
Phone: 760-572-7777
www.paradisecasinos.com
Casino size: 11,613 sq. ft.
Slots 506
Bingo 300 seats
GM: Charles Montague

*Fort Mojave Tribe***SPIRIT MOUNTAIN CASINO**

8555 S. Hwy. 95
Mohave Valley, AZ 86440
Phone: 928-346-2000
Casino size: 9,500 sq. ft.
Slots 247
GM: Jack Medrano

*Salt River Pima-Maricopa Indian Community***TALKING STICK RESORT AND CASINO**

9800 E. Indian Bend Rd.
Scottsdale, AZ 85256
Phone: 480-850-7777
www.casinoaz.com
Casino size: 240,000 sq. ft.
Slots 736
Table Games 51
CEO: Dennis Leong

*Navajo Nation***TWIN ARROWS NAVAJO CASINO RESORT**

22181 Resort Blvd.
Flagstaff, AZ 86004
Toll Free: 855-946-8946
www.twinarrows.com
Casino size: 170,000 sq. ft.
Slots 1,089
Table Games 30
President: Russell Begaye

*Gila River Indian Community***VEE QUIVA CASINO**

6443 N. Komatke Lane
Laveen, AZ 85339
Phone: 520-796-7777
www.wingilariver.com/vee-quiva
Casino size: 70,000 sq. ft.
Slots 950
Table Games 36
Bingo 550 seats
GM: Jeff Martin

*Gila River Indian Community***WILD HORSE PASS HOTEL & CASINO**

5040 Wild Horse Pass Blvd.
Chandler, AZ 85226
Phone: 520-796-7777
www.wingilariver.com/wild-horse-pass
Casino size: 100,000 sq. ft.
Wild Horse Pass Hotel (242 rooms)
Slots 990
Table Games 65
GM: Michael Olujic

*Yavapai - Prescott Indian Tribe***YAVAPAI CASINO**

1505 E. Hwy. 69
Prescott, AZ 86301-5641
Phone: 928-445-5767
Toll Free: 800-756-8744
www.buckycasino.com
Casino size: 6,000 sq. ft.
Slots 244
GM: Steve Bracety

CALIFORNIA

Class II & III

*Agua Caliente Band of Cahuilla Indians***AGUA CALIENTE CASINO RESORT SPA**

32-250 Bob Hope Dr.
Rancho Mirage, CA 92270-2704
Phone: 760-321-2000
www.hotwatercasino.com
Casino size: 70,000 sq. ft.
Agua Caliente Resort (340 rooms)
Slots 1,400
Table Games 60
Bingo 650 seats
GM: C.J. Graham

*Augustine Band of Mission Indians***AUGUSTINE CASINO**

84-001 Ave. 54
Coachella, CA 92236
Phone: 760-391-9500
www.augustinecasino.com
Casino size: 42,000 sq. ft.
Slots 800
Table Games 10
GM: Jef Bauer

*Barona Band of Mission Indians***BARONA VALLEY RANCH RESORT & CASINO**

1932 Wildcat Canyon Rd.
Lakeside, CA 92040-1546
Phone: 619-443-2300
www.barona.com
Casino size: 310,000 sq. ft.
Barona Valley Ranch Resort (397 rooms)
Slots 2,000
Table Games 95
GM: Rick Salinas

*Bear River Band of the Rohnerville Rancheria***BEAR RIVER CASINO**

11 Bear Paws Way
Loleta, CA 95551
Phone: 707-733-9664
www.bearrivercasino.com
Casino size: 13,056 sq. ft.
Slots 370
Table Games 15
GM: John O'Neil

*Tuolumne Me-Wuk Tribe***BLACK OAK CASINO RESORT**

19400 Tuolumne Rd. N
Tuolumne, CA 95379
Phone: 209-928-9300
www.blackoakcasino.com
Casino Size: 65,000 sq. ft.
Slots 1,200
Table Games 24
GM: Ron Patel

*Blue Lake Rancheria***BLUE LAKE CASINO & HOTEL**

777 Casino Way
Blue Lake, CA 95525
Phone: 707-668-9770
www.bluelakecasino.com
Casino size: 44,500 sq. ft.
Blue Lake Hotel (102 rooms)
Slots 750
Table Games 18
Bingo 500 seats
CEO: Arla Ramsey

*Yocha Dehe Wintun Nation***CACHE CREEK CASINO RESORT**

14455 Hwy. 16
Brooks, CA 95606-0065
Phone: 530-796-3118
www.cachecreek.com
Casino size: 94,000 sq. ft.
Cache Creek Resort (200 rooms)
Slots 2,300
Table Games 130
GM: Randy Takemoto

*Cahuilla Band of Mission Indians***CAHUILLA CASINO**

52702 Hwy. 371
Anza, CA 92539
Phone: 951-763-1200
www.cahuillacasino.com
Casino size: 14,000 sq. ft.
Slots 320
GM: Michael J. Borderick

*Pauma Band of Mission Indians***CASINO PAUMA**

777 Pauma Reservation Rd.
Pauma Valley, CA 92061
Phone: 760-742-2177
www.casinopauma.com
Casino size: 42,500 sq. ft.
Slots 1,000
Table Games 21
GM: Harry Taylor

*Cher-Ae Heights Indian Community of Trinidad***CHER-AE HEIGHTS CASINO**

27 Scenic Drive
Trinidad, CA 95570-9767
Phone: 707-677-3611
www.cheraeheights-casino.com
Casino size: 50,000 sq. ft.
Slots 330
Table Games 13
Bingo 800 seats
GM: Ron Badouin

*Chicken Ranch Band of
Me-wuk Indians*

CHICKEN RANCH BINGO & CASINO

16929 Chicken Ranch Rd.
Jamestown, CA 95327
Phone: 209-984-3000
Casino size: 30,000 sq. ft.
Slots 345
Bingo 400 seats
GM: Randy Carter

*Santa Ynez Band of
Chumash Indians*

CHUMASH CASINO RESORT

3400 E. Hwy. 246
Santa Ynez, CA 93460
Phone: 805-686-0855
www.chumashcasino.com
Casino size: 280,000 sq. ft.
Chumash Casino Resort
Hotel (206 rooms)
Slots 2,000
Table Games 55
Bingo 1,000 seats
COO & GM: Bill Peters

Colusa Indian Community

COLUSA CASINO RESORT

3770 Hwy. 45
Colusa, CA 95932-1267
Phone: 530-458-8844
www.colusacasino.com
Colusa Casino Hotel
(55 rooms)
Casino size: 66,000 sq. ft.
Slots 1,004
Table Games 12
Bingo 700 seats
GM: Victor Fernandez

*Coyote Valley Band of
Pomo Indians*

COYOTE VALLEY CASINO

7751 N. State St.
Redwood Valley, CA
95470-9663
Phone: 707-485-0700
www.coyotevalleycasino.com
Casino size: 10,000 sq. ft.
Slots 250
Tables Games 14

Susanville Indian Rancheria

DIAMOND MOUNTAIN CASINO & HOTEL

900 Skyline Drive
Susanville, CA 96130
Phone: 530-252-1100
www.diamondmountain-
casino.com
Hotel (70 rooms)
Casino size: 26,000 sq. ft.
Slots 200
Table Games 2
GM: Campbell Jamieson

Tule River Indian Tribe

EAGLE MOUNTAIN CASINO

681 S Tule Rd.
Porterville, CA 93257
Phone: 559-788-6220
www.eaglemtncasino.com
Casino size: 70,000 sq. ft.
Slots 1,500
Table Games 11
GM: Matthew Mingrone

Elk Valley Rancheria

ELK VALLEY CASINO

2500 Howland Hill Rd.
Crescent City, CA 95531
Phone: 707-464-1020
www.elkvalleycasino.com
Casino size: 23,000 sq. ft.
Slots 310
Table Games 9
Bingo 250 seats
CEO: Larry Johnson



*Cabazon Band of Mission
Indians*

FANTASY SPRINGS CASINO

84-245 Indio Springs Pkwy.
Indio, CA 92203-3499
Phone: 760-342-5000
www.fantasyspringsresort.com
Casino size: 100,000 sq. ft.
Palm Spring Hotel
(250 rooms)
Slots 2,000
Table Games 40
Bingo 750 seats
GM: Paul Ryan

*Mooretown Rancheria of
Maidu Indians*

FEATHER FALLS CASINO

3 Alverda Dr.
Oroville, CA 95966-9379
Phone: 530-533-3885
www.featherfallscasino.com
Casino size: 118,112 sq. ft.
The Lodge (84 Rooms)
Slots 1,100
Table Games 19
CEO: Ed Gilbert

*Berry Creek Rancheria of the
Tyme-Maidu Tribe*

GOLD COUNTRY CASINO

4020 Olive Hwy.
Oroville, CA 95966-5527
Phone: 530-534-9892
www.goldcountrycasino.com
Casino size: 60,000 sq. ft.
Hotel (87 rooms)
Slots 900
Table Games 22
Bingo 300 seats
GM: John Lind

Campo Kumeyaay Nation

GOLDEN ACORN CASINO

1800 Golden Acorn Way
Campo, CA 91906
Phone: 866-794-6244
www.goldenacorncasino.com
Casino size: 40,000 sq. ft.
Slots 750
Table Games 8
Bingo 150 seats
GM: Larry Drousc

*Federated Indians of Graton
Rancheria*

GRATON RESORT & CASINO

288 Golf Course Drive West
Rohnert Park, CA 94928
Phone: 707-588-7100
www.gratonresort&casino.com
Casino size: 320,000 sq. ft.
Slots 3,000
Table Games 144
GM: Joe Hasson

*Rincon Band of Luiseño
Mission Indians*

HARRAH'S RESORT SOUTHERN CALIFORNIA

777 Harrah's Rincon Valley Center, CA 92082
Phone: 760-751-3100
www.harrah.com
Casino size: 59,000 sq. ft.
The Harrah's Rincon
Resort (662 rooms)
Slots 1,700
Table Games 59
GM: Janet Beronio

Chemehuevi Indian Tribe



HAVASU LANDING RESORT & CASINO

5 Main St.
Havasup Lake, CA 92363
Phone: 760-858-4593
www.havasulanding.com
Casino size: 6,900 sq. ft.
Slots 248
Table Games 4
GM: Jackie Gordon

Jamul Indian Village

HOLLYWOOD CASINO JAMUL

14191 Highway 94
Jamul, CA 91935
Phone: 619-669-4785
Casino size: 200,000 sq. ft.
Slots 1,700
Table Games 50
Manager: Penn National
Gaming



Hopland Band of Pomo Indians

HOPLAND SHO-KA- WAH CASINO

13101 Nokonis Rd.
Hopland, CA 95449-9725
Phone: 707-744-1395
www.shokawah.com
Casino size: 70,000 sq. ft.
Slots 500
Table Games 8
Bingo 100 seats
GM: Roman Carrillo

*Jackson Rancheria of
Me-Wuk Indians*

JACKSON RANCHERIA CASINO HOTEL

12222 New York Ranch Rd.
Jackson, CA 95642-9407
Phone: 209-223-1677
www.jacksoncasino.com
Casino size: 257,789 sq. ft.
Hotel (146 rooms)
Slots 1,600
Table Games 48
CEO: Rich Hoffman

*Big Valley Band of
Pomo Indians*

KONOCTI VISTA CASINO, RESORT & MARINA

2755 Mission Rancheria Rd.
Lakeport, CA 95453
Phone: 707-262-1900
www.kvcasino.com
Casino size: 12,000 sq. ft.
Hotel (80 rooms)
Slots 350
Table Games 6
GM: Damien Wickerd

Smith River Rancheria

LUCKY 7 CASINO

350 N. Indian Rd.
Smith River, CA 95567
Phone: 707-487-7777
www.lucky7casino.com
Casino size: 45,000 sq. ft.
Slots 319
Table Games 3
Bingo 130 seats
GM: Terry Westrick

*Big Sandy Rancheria Band
of Western Mono Indians*

MONO WIND CASINO

37302 Rancheria Lane
Auberry, CA 93602-1060
Phone: 559-855-4350
www.monowind.com
Casino size: 10,000 sq. ft.
Slots 330
GM: Kerry Smith

*Morongo Band of Mission
Indians*

MORONGO CASINO RESORT & SPA

49500 Seminole Dr.
Cabazon, CA 92230-2200
Phone: 888-667-6646
www.morongocasinoresort.com
Casino size: 148,000 sq. ft.
Resort (310 rooms)
Slots 2,580
Table Games 60
Bingo 300 seats
GM: John James

Bishop Paiute Tribe

PAIUTE PALACE CASINO

2742 N. Sierra Hwy.
Bishop, CA 93514
Phone: 760-873-4150
www.paiutepalace.com
Casino size: 16,000 sq. ft.
Slots 345
Table Games 6
Interim GM: Tonya Howard

Pala Band of Mission Indians

PALA CASINO RESORT & SPA

11154 Hwy. 76
Pala, CA 92059-0040
Phone: 760-510-5100
www.palacasino.com
Casino size: 40,000 sq. ft.
Hotel (507 rooms)
Slots 2,000
Table Games 87
CEO: Bill Bembeneck

*Pechanga Band of Luiseño
Mission Indians*

PECHANGA RESORT & CASINO

45000 Pechanga Parkway
Temecula, CA 92592
Phone: 951-693-1819
www.pechanga.com
Casino size 200,000 sq. ft.
Resort (522 rooms)
Slots 3,800
Table Games 175
GM: Lee Torres

Quechan Indian Nation

QUECHAN CASINO RESORT

525 Algodones Rd.
Winterhaven, CA 92283
Phone: 760-572-7777
www.playqcr.com
Casino size: 297,000 sq. ft.
Quechan Resort (166 rooms)
Slots 1,000
Table Games 24
CEO: Bryan Parrish

*Torres-Martinez Desert
Cahuilla Indians*

RED EARTH CASINO

3089 Norm Niver Rd.
Salton City, CA 92274
Phone: 760-395-1200
www.redearthcasino.com
Casino size: 10,000 sq. ft.
Slots 374
GM: Wayne Wallace



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CONTACT

Christopher Irwin | Director, Native American Services
303.962.8058 | cirwin@theinnovationgroup.com

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NATIVE AMERICAN INTERNSHIP PROGRAM



Shingle Springs Band of Miwok Indians

RED HAWK CASINO

1 Red Hawk Parkway
Placerville, CA 95667
Phone: 530-677-2580
www.redhawkcasino.com
Casino size: 88,000 sq. ft.
Slots 2,100
Table Games 66
GM: Bryan DeLugo

Dry Creek Rancheria Band of Pomo Indians

RIVER ROCK CASINO

3250 Hwy. 128 East
Geyserville, CA 95441
Phone: 707-857-2777
www.riverrockcasino.com
Casino size: 35,500 sq. ft.
Slots 1,250
Table Games 20
CEO: David Fendrick

Robinson Rancheria of Pomo Indians

ROBINSON RANCHERIA RESORT & CASINO

1545 E. Highway 20
Nice, CA 95464-8619
Phone: 707-262-4000
www.robinsonrancheria.com
Casino size: 93,000 sq. ft.
Hotel (48 rooms)
Slots 650
Table Games 13
Bingo 530 seats
GM: Sam Cocharo

Paskenta Band of Nomlaki Indians

ROLLING HILLS CASINO

2655 Barham Ave.
Corning, CA 96021-9000
Phone: 530-528-3500
www.rollinghillscasino.com
Casino size: 70,000 sq. ft.
Slots 850
Table Games 12
CEO: Bruce Thomas

Habematolel Pomo of Upper Lake

RUNNING CREEK CASINO

635 East Highway 20
Upper Lake, CA 95485
Phone: 707-262-5500
www.runningcreekcasino.com
Casino size: 33,000 sq. ft.
Slots 349
Table Games 6
GM: David Scheugar

San Manuel Band of Mission Indians

SAN MANUEL INDIAN BINGO & CASINO

777 San Manuel Blvd.
Highland, CA 92346
Phone: 909-864-5050
www.sanmanuel.com
Casino size: 480,000 sq. ft.
Slots 3,000
Table Games 146
Bingo 2,500 seats
Casino Ops: Steve Lengel

Lytton Rancheria of California

SAN PABLO LYTTON CASINO

13255 San Pablo Ave.
San Pablo, CA 94806
Phone: 510-215-7888
www.sanpablolytton.com
Casino size: 31,419 sq. ft.
Slots 1,300
Table Games 10
GM: Michael Gorzycynski

Sherwood Valley Band of Pomo Indians

SHERWOOD VALLEY RANCHERIA CASINO

100 Kawi Place
Willits, CA 95490-4674
Phone: 707-459-7330
www.svrcasino.com
Casino size: 5,000 sq. ft.
Slots 220
GM: Darrell Nott



Soboba Band of Luiseño Indians

SOBOBA CASINO

23333 Soboba Rd.
San Jacinto, CA 92581
Phone: 951-665-1000
www.soboba.net
Casino size: 74,000 sq. ft.
Slots 2,020
Table Games 20
Bingo 299 seats
Tribal Chair: Scott Cozart
GM: Scott Sirois

Agua Caliente Band of Cahuilla Indians

SPA RESORT & CASINO

401 E. Amado Rd.
Palm Springs, CA 92262
Phone: 760-883-1000
www.sparesortcasino.com
Casino size: 30,000 sq. ft.
Spa Hotel (228 rooms)
Slots 915
Table Games 23
GM: Bill Duke

Twenty-Nine Palms Band of Mission Indians

SPOTLIGHT 29 CASINO

46-200 Harrison Place
Coachella, CA 92236
Phone: 760-775-5566
www.spotlight29.com
Casino size: 80,000 sq. ft.
Slots 2,000
Table Games 41
GM: Tom Sedlock

Sycuan Band of Kumeyaay Nation

SYCUAN CASINO

5469 Casino Way
El Cajon, CA 92019-1810
Phone: 619-445-6002
www.sycuancasino.com
Casino size: 218,000 sq. ft.
Sycuan Resort (100 rooms)
Slots 2,000
Table Games 55
Bingo 1,246 seats
GM: Sheila Howe

Table Mountain Rancheria

TABLE MOUNTAIN CASINO & BINGO

8184 Table Mountain Rd.
Friant, CA 93626
Phone: 559-822-7777
www.tmcasino.com
Casino size: 70,000 sq. ft.
Slots 2,000
Table Games 50
Bingo 600 seats
President: Rob Goslini

Santa Rosa Rancheria Tachi Yokut Tribe

TACHI PALACE HOTEL & CASINO

17225 Jersey Ave.
Lemoore, CA 93245-9760
Phone: 559-924-7751
www.tachipalace.net
Casino size: 195,000 sq. ft.
Slots 2,000
Table Games 26
Bingo 1,200 seats
GM: Willie Barrios

United Auburn Indian Community

THUNDER VALLEY CASINO

1200 Athens Ave.
Lincoln, CA 95648
Phone: 916-408-7777
www.thundervalleysresort.com
Casino size: 144,500 sq. ft.
Slots 2,700
Table Games 134
GM: Dawn Clayton



Twenty-Nine Palms Band of Mission Indians

TORTOISE ROCK CASINO

73829 Base Line Road
Twentynine Palms, CA 92277
Phone: 877-945-2200
www.tortoiserockcasino.com
Casino size: 30,000 sq. ft.
Slots 490
Table Games 7
GM: Tom Sedlock

PROFILE

AGILYSYS

Hospitality Solutions Reimagined

A leading developer of next-generation hospitality software technology that supports the entire guest life cycle, Agilysys specializes in point-of-sale, property management, inventory and procurement, analytics, secure payments, document management and mobile solutions and services.

InfoGenesis POS is a comprehensive point-of-sale system that combines easy-to-use terminal and tablet touch-screen applications with industry-leading offline performance. It combines innovative point-of-sale for casino resorts, hotels, restaurants and food service venues with extensive options for fixed, mobile and tablet devices.

InfoGenesis Flex delivers the full functionality of InfoGenesis POS on a convenient mobile tablet. Mobile POS technology extends to reach more areas across the property to keep revenue flowing.

rGuest Stay, a next-generation cloud-based property management system, is designed to help properties increase revenue with upsells at check-in, and streamline operations with folio management.

Lodging Management System is an award-winning property management system that automates every aspect of hotel operations, including reservations, credit card processing, accounting, housekeeping, sales and catering, activities scheduling, food and beverage sales, online reservations, remote check-in, spa scheduling and more.

Visual One is an all-in-one solution for full-service resorts, boutiques and independent hotels. This comprehensive suite meets the highest standards of the world's most prestigious resorts.

Insight Mobile Manager is a hotel manager's best friend, offering real-time access to key PMS performance metrics in a convenient, mobile dashboard.

rGuest Pay offers unprecedented reliability in a payment gateway solution. It's the hospitality industry's first PCI-validated, point-to-point encrypted payment gateway.

rGuest Analyze is a powerful business intelligence tool that leverages point-of-sale data to help managers identify sales trends, illuminate hidden costs and gain insights into the business. It provides users with compelling dashboards, easy-to-understand charts and graphs, mobile access and user-friendly reporting tools.

For more information, visit Agilysys.com.

Agilysys..

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www.pmiconnect.com

Middletown Rancheria of Pomo Indians

TWIN PINE CASINO

22223 Hwy. 29
Middletown, CA 95461
Phone: 707-987-0197
Toll Free: 800-564-4872
www.twinpine.com
Casino size: 49,410 sq. ft.
Slots 525
Table Games 12
GM: Matt Olin



San Pasqual Band of Mission Indians

VALLEY VIEW CASINO

16300 Nyemii Pass Rd.
Valley Center, CA 92082
Phone: 760-291-5500
www.valleyviewcasino.com
Casino size: 124,000 sq. ft.
Slots 2,000
Table Games 26
GM: Bruce Howard

Viejas Band of Kumeyaay Indians

VIEJAS CASINO

5000 Willows Rd.
Alpine, CA 91901-1656
Phone: 619-445-5400
www.viejas.com
Casino size: 342,000 sq. ft.
Slots 2,500
Table Games 40
Bingo 400 seats
GM: Chris Kelley

Redding Rancheria

WIN-RIVER CASINO BINGO

2100 Redding Rancheria Rd.
Redding, CA 96001-5530
Phone: 530-243-3377
www.win-river.com
Casino size: 80,000 sq. ft.
Slots 700
Table Games 10
Bingo 300 seats
GM: Gary Hayward

COLORADO

Class II & III



Southern Ute Tribe

SKY UTE CASINO RESORT

14826 Hwy. 172 N.
Ignacio, CO 81137-0340
Phone: 970-563-3000
www.skyutecasino.com
Casino size: 35,000 sq. ft.
Sky Ute Lodge (140 rooms)
Slots 600
Table Games 15
Bingo 190 seats
Tribal Chair: Pearl Casias
Acting GM: Charley Flagg

Ute Mountain Ute Tribe

UTE MOUNTAIN CASINO HOTEL & RESORT

3 Weeminuche Dr.
Towaoc, CO 81334-9999
Phone: 970-565-8800
www.ute-mountainscasino.com
Casino size: 46,000 sq. ft.
Slots 760
Table Games 15
Bingo 500 seats
GM: Robert Brooker

CONNECTICUT

Class II & III

Mashantucket Pequot Tribal Nation

FOXWOODS RESORT CASINO

39 Norwich Westerly Rd.
Mashantucket, CT 06338
Phone: 860-312-3000
www.foxwoods.com
Casino size: 344,000 sq. ft.
Hotel (1,416 rooms)
Slots 4,800
Table Games 256
Bingo 3,600 seats
President & CEO: Felix Rappaport



Mohegan Tribe of Connecticut

MOHEGAN SUN CASINO

1 Mohegan Sun Blvd.
Uncasville, CT 06382
Phone: 860-862-8000
www.mohegansun.com
Casino size: 350,000 sq. ft.
Mohegan Sun Hotel (1,176 rooms)
Slots 5,500
Table Games 280
President & CEO: Ray Pineault

FLORIDA

Class II & III

Miccosukee Tribe Indians of Florida

MICCOSUKEE RESORT & GAMING CENTER

500 SW 177th Ave.
Miami, FL 33194-2800
Phone: 305-222-4600
www.miccosukee.com
Casino size: 67,000 sq. ft.
Resort (292 rooms)
Slots 2,000
Table Games 30
Bingo 800 seats
Tribal Chair: Colley Billie

Seminole Tribe of Florida

SEMINOLE CASINO BRIGHTON

Highway 721 Brighton
Indian Reservation
17735 Reservation Rd.
Okeechobee, FL 34974
Phone: 863-467-9998
www.seminolecasino-brighton.com
Casino size: 27,000 sq. ft.
Slots 380
Table Games 6
Bingo 480 seats
GM: Marty Johns

Seminole Tribe of Florida

SEMINOLE CASINO COCONUT CREEK

5550 NW 40th St.
Coconut Creek, FL 33073
Phone: 954-977-6700
Toll Free: 866-222-2466
www.seminolecoconut-creekcasino.com
Casino size: 100,000 sq. ft.
Slots 2,400
Table Games 65
President: Stephen Bonner

Seminole Tribe of Florida

SEMINOLE CASINO HOLLYWOOD

4150 North State Road 7
Hollywood, FL 33021
Phone: 954-961-3220
www.seminolehollywood-casino.com
Casino size: 50,000 sq. ft.
Gaming Machines 1,150
Table Games 32
Bingo 298 seats
GM: Larry Buck

Seminole Tribe of Florida

SEMINOLE CASINO IMMOKALEE

506 S. First St.
Immokalee, FL 34142
Phone: 941-657-1313
www.theseminolecasino.com
Casino size: 75,600 sq. ft.
Gaming Machines 1,200
Table Games 34
GM: Tony Alves



Seminole Tribe of Florida

SEMINOLE HARD ROCK CASINO-HOLLYWOOD

1 Seminole Way
Hollywood, FL 33314
Phone: 954-327-7625
www.seminolehardrock-hollywood.com
Casino size: 140,000 sq. ft.
Slots 2,500
Table Games 95
President: Angie Cippolini

PROFILE

AGS

Obsessed with the Game

AGS' "obsession with the game" paid off this January after a successful initial public offering on the New York Stock Exchange, marking one of the most significant moments in the company's history. Now actively traded on the NYSE under the ticker symbol AGS, the company's presence at the 2018 National Indian Gaming Association trade show will further showcase how it's more obsessed than ever with consistently delivering high-performing casino products to tribal gaming customers throughout the country.

Headlining the company's slot products at the show, AGS officially will launch its new slot cabinet, the Orion Slant. Attendees will see firsthand how the new Orion Slant cabinet magnifies the innovative and award-winning Orion Premium Portrait cabinet with its consistently unmatched performance, distinctive style and incredible flexibility.

Featuring a 32-inch top monitor, 24-inch bottom monitor, LCD button deck and USB charging port, the Orion Slant offers players a comfortable yet immersive gaming experience.

With more than 2,000 placements across the country, AGS' table product portfolio continues to expand, and at this year's show the company will feature its new award-winning, multi-level STAX progressive technology. Attendees will see how STAX easily integrates with hit games like Super 4 blackjack and Royal 9 baccarat to increase jackpot wins and add extra engagement to table

game pits everywhere. The company's highly anticipated Dex-S single-deck card shuffler also will be on display as it powers the shuffle on AGS' popular Criss Cross Poker game.

AGS also will demonstrate its white-label social casino offering, Social WLC. This turnkey, free-to-play mobile app platform designed for casino operators blends each customer's casino brand with AGS' player-favorite games into an interactive casino experience players can take anywhere.

For more information, stop by Booth 1137 or visit playags.com.



Seminole Tribe of Florida

SEMINOLE HARD ROCK CASINO-TAMPA

5223 N. Orient Rd.
Tampa, FL 33610-4139
Phone: 813-627-7625
www.hardrockhotelcasino-tampa.com
Casino size: 190,000 sq. ft.
Slots 5,008
Table Games 110
President: Joe Lupo

IDAHO

Class II & III



Nez Perce Tribe

CLEARWATER RIVER CASINO

17500 Nez Perce Hwy.
Lewiston, ID 83501-7947
Phone: 208-746-0723
www.crcasino.com
Casino size: 81,000 sq. ft.
Slots 640
Bingo 300
GM: Frank Cornett

Coeur d'Alene Tribe

COEUR D'ALENE CASINO RESORT HOTEL

37914 South Nukwalqw
Worley, ID 83876-0236
Phone: 208-686-0248
www.cdacasino.com
Casino size: 100,000 sq. ft.
Coeur d'Alene Casino
Resort Hotel (202 rooms)
Slots 1,500
Bingo 800 seats

Shoshone-Bannock Tribes

FORT HALL CASINO

Interstate 15, Exit 80
Simplot Road
Fort Hall, ID 83203
Phone: 208-237-8778
www.forthallcasino.com
Casino size: 20,000 sq. ft.
Slots 900
Bingo 300 seats
GM: Ron Olson

Kootenai Tribe

KOOTENAI RIVER INN & CASINO

7169 Plaza St.
Bonners Ferry, ID 83805
Phone: 208-267-8511
www.kootenairiverinn.com
Casino size: 30,000 sq. ft.
Inn (65 rooms)
Slots 500
Bingo 150 seats
GM: Tom Turpin

INDIANA

Class II

Pokagon Band of
Potawatomi Indians

FOUR WINDS SOUTH BEND

3000 Prairie Ave.
South Bend, IN 46614
Phone: 866-494-6371
Casino Size: 55,000 sq. ft.
Slots: 1,800 (Class II)
GM: Scott Rice

IOWA

Class II & III

Sac & Fox Tribe of Mississippi
in Iowa

MESKWAKI BINGO CASINO HOTEL

1504 305th St.
Tama, IA 52339-9697
Phone: 641-484-2108
www.meskwaki.com
Casino size: 127,669 sq. ft.
Hotel (408 rooms)
Slots 1,500
Table Games 21
Bingo 750 seats
GM: Daniel Stromer

Winnebago Tribe of
Nebraska

WINNAVEGAS CASINO

1500 330th St.
Sloan, IA 51055-8056
Phone: 712-428-9466
www.winnavegas.biz
Casino size: 45,000 sq. ft.
Winnavegas Inn (52 rooms)
Slots 650
Table Games 20
Bingo 400 seats
GM: Ray Thomas

KANSAS

Class II & III

Wyandotte Tribe of
Oklahoma

7th STREET CASINO

777 North 7th
Street Trafficway
Kansas City, KS 66101
Phone: 913-371-3500
www.7th-streetcasino.com
Casino size: 20,000 sq. ft.
Slots 600
GM: Jean Yuen

Iowa Tribe of Kansas
& Nebraska

CASINO WHITE CLOUD

777 Jackpot Drive
White Cloud, KS 66094
Phone: 785-595-3430
Casino size: 21,000 sq. ft.
Slots 382
Table Games 3
Bingo 500 seats
GM: Mike Frederick

Kickapoo Tribe in Kansas

GOLDEN EAGLE CASINO

1121 Goldfinch Drive
Horton, KS 66439-9537
Phone: 785-486-6601
www.goldeneaglecasino.com
Casino size: 45,000 sq. ft.
Slots 720
Table Games 11
Bingo 368 seats
GM: Bob Nanatobi

Prairie Band Potawatomi
Nation

PRAIRIE BAND CASINO & RESORT

12305 150th Rd.
Mayetta, KS 66509-8815
Phone: 785-966-7777
www.pbpgaming.com
Casino size: 35,000 sq. ft.
Harrah's Prairie Band
Resort (298 rooms)
Slots 1,000
Table Games 25
Bingo 400 seats
GM: Ryan Brandt



Sac & Fox Nation of
Mississippi

SAC & FOX CASINO

1322 US Hwy. 75
Powhattan, KS 66527
Phone: 785-467-8000
www.sacandfoxcasino.com
Casino size: 106,000 sq. ft.
Slots 760
Table Games 13
Acting GM: Terry Krat

LOUISIANA

Class II & III

Coushatta Tribe of Louisiana

COUSHATTA CASINO RESORT

777 Coushatta Dr.
Kinder, LA 70648
Phone: 337-738-1370
www.coushattacasino-resort.com
Casino size: 107,600 sq. ft.
Hotel, Inn & Lodge
(989 rooms)
Slots 2,800
Table Games 65
GM: Jacque Romero

Chitimacha Tribe of
Louisiana

CYPRESS BAYOU CASINO

832 Martin Luther King Rd.
Charenton, LA 70523
Phone: 337-923-7284
www.cypressbayou.com
Casino size: 232,000 sq. ft.
Slots 1,300
Table Games 45
GM: Jack Darden

PROFILE

AINSWORTH GAME TECHNOLOGY

Showcasing Never-Before-Seen Games

Ainsworth will showcase its increased Class II and Class III product lines at the National Indian Gaming Association trade show. The company will display nearly 60 game titles—including never-before-seen games for both Class II and Class III markets—in Booth 536.

The event will feature the worldwide debut of the Class II version of Ainsworth's popular A640 cabinet, along with the Class II debut of the Company's hit Pac-Man Wild Edition game.

The A640 cabinet is Ainsworth's biggest and brightest in history. The sleek, 40-inch LCD touch-screen monitor captures players' attention on any gaming floor.

Pac-Man Wild Edition, part of a strategic partnership between Ainsworth and Bandai Namco Entertainment Inc., offers players all the excitement of the classic arcade game. In addition, a variety of titles will be showcased on the A640 cabinet for Class II operations, including Desert Dawn, Desert Dusk and Rumble Dragon.

Additionally, in the Class II space, Ainsworth will display its patent-pending AnyBet progressive link. Launched earlier this year, the AnyBet link enables players to win life-enhancing jackpots at any bet. It is now deployed at Class II properties across the U.S.

Ainsworth's Class III game library also continues to expand. NIGA will mark the first public display of the brand-new Jackpot Strike linked progressive games on the A600 cabinet. Jackpot Strike is a multi-game, multi-denom product, highlighted by a Hold 'n ReSpin feature and a huge top progressive award. Jackpot Strike will be introduced at NIGA for both the Class II and Class III markets—a first in the company's history.

Also on display will be a variety of exciting A640 content, including two games in the Stacked Up series: Rio Riches and Glitter Jewels.

For more information, visit
agt-slots.com.



Jena Band of Choctaw Indians

JENA CHOCTAW PINES CASINO

21160 Highway 167
Dry Prong, LA 71423
Phone: 318-648-7773
www.jenachoclawpines-casino.com
Casino size: 46,000 sq. ft.
Slots 700
Table Games 5
GM: Philip Pepple

Tunica Biloxi Tribe of Louisiana

PARAGON CASINO RESORT

711 Paragon Place
Marksville, LA 71351
Phone: 318-253-1946
www.paragoncasinore-sort.com
Casino size: 72,120 sq. ft.
Resort (615 rooms)
Slots 1,800
Table Games 48
GM: Michael Hamilton

MICHIGAN Class II & III

Bay Mills Indian Community

BAY MILLS RESORT & CASINO

11386 W. Lakeshore Dr.
Brimley, MI 49715-9308
Phone: 906-248-3715
www.baymillscasinos.com
Casino size: 17,000 sq. ft.
Bay Mills Resort (143 rooms)
Slots 998
Table Games 13
GM: Michael Starr

Nottawaseppi Huron Band of the Potawatomi

FIREKEEPERS CASINO

11177 East Michigan Ave.
Battle Creek, MI 49014
Phone: 269-962-0000
www.firekeeperscasino.com
Casino size: 107,000 sq. ft.
Slots 2,900
Table Games 70
Bingo 500 seats
GM: Kathy George

Pokagon Band of Potawatomi Indians

FOUR WINDS DOWAGIAC

587000 M-51 South
Dowagiac, MI 49047
Phone: 866-494-6371
www.fourwindscasino.com/
do-wagiag
Casino size: 12,000 sq. ft.
Slots 300
Table Games 4
GM: Frank Freedman

Pokagon Band of Potawatomi Indians

FOUR WINDS HARTFORD

68600 Red Arrow Hwy.
Hartford, MI 49057
Toll Free: 866-494-6371
www.fourwindscasino.com/
hartford
Casino size: 52,000 sq. ft.
Slots 569
Table Games 9
GM: Frank Freedman

Pokagon Band of Potawatomi Indians

FOUR WINDS NEW BUFFALO

11111 Wilson Rd.
New Buffalo, MI 49117
Toll Free: 866-494-6371
www.fourwindscasino.com
Casino size: 135,000 sq. ft.
Four Winds Resort (165 rooms)
Slots 3,000
Table Games 66
GM: Frank Freedman



Gun Lake Band of Potawatomi Indians

GUN LAKE CASINO

1123-129th Avenue
Wayland, MI 49348
Phone: 269-792-7777
www.gunlakecasino.com
Casino size: 83,000 sq. ft.
Slots 1,500
Table Games 33
GM: Sal Semola

Hannahville Tribe of Potawatomi Indians

ISLAND RESORT & CASINO

W399 Hwy. 2 & 41
Harris, MI 49845-0351
Phone: 906-466-2941
www.islandresortand-casino.com
Casino size: 408,520 sq. ft.
Resort (275 rooms)
Slots 1,280
Table Games 15
Bingo 200 seats
GM: Stan Lewinski

Sault Ste. Marie Tribe of Chippewa Indians

KEWADIN CASINO—CHRISTMAS

7761 Candy Cane Lane
Christmas, MI 49862
Phone: 906-387-5475
www.kewadinchristmas.com
Casino size: 8,416 sq. ft.
Slots 250
Table Games 5
COO: Anthony Goetz

Sault Ste. Marie Tribe of Chippewa Indians

KEWADIN CASINO—MANISTIQUE

US Route 2 East
Manistique, MI 49854
Phone: 906-341-5510
www.kewadinmanistique.com
Casino size: 9,900 sq. ft.
Slots 275
Table Games 6
Bingo 50 seats
COO: Anthony Goetz



Sault Ste. Marie Tribe of Chippewa Indians

KEWADIN VEGAS CASINO—SAULT STE. MARIE

2186 Shunk Rd.
Sault Ste. Marie, MI 49783-9398
Phone: 906-632-0530
www.kewadinsault.com
Casino size: 39,000 sq. ft.
Kewadin Hotel (318 rooms)
Slots 800
Table Games 15
Bingo 400 seats
COO: Anthony Goetz

Sault Ste. Marie Tribe of Chippewa Indians

KEWADIN SHORES CASINO—ST. IGNACE

3015 Mackinac Trail
St. Ignace, MI 49781
Phone: 906-643-7071
www.kewadin.com/st.ignace
Casino size: 40,000 sq. ft.
Hotel (155)
Slots 730
Table Games 15
COO: Anthony Goetz

Bay Mills Indian Community

KINGS CLUB CASINO

12140 W. Lakeshore Dr.
Brimley, MI 49715-9319
Phone: 906-248-3715
www.4baymills.com
Casino size: 7,400 sq. ft.
Slots 270
Table Games 2
GM: Michael Starr



Lac Vieux Desert Band of Lake Superior Chippewa

LAC VIEUX DESERT RESORT CASINO

N5384 Highway 45 N
Watersmeet, MI 49969
Phone: 906-358-4226
www.lvdcasino.com
Casino size: 25,000 sq. ft.
Dancing Eagle Hotel (135 rooms)
Slots 629
Table Games 16
GM: Kevin Galek

PROFILE

CINTAS CORPORATION

Ready for the Workday

Cintas Corporation has been getting casinos all across North America ready for more than 80 years. Cintas' suite of gaming solutions helps bring casino brands to life and enhances the guest experience by ensuring all of the image, safety and cleanliness details are addressed. From the casino floor to the back door, Cintas' specialized services can save casinos time and money with the simplicity of a consolidated service partner.



As a leader in the uniform industry for nearly 50 years, the tenure among the Cintas design team is unmatched, with 115-plus years of image-apparel experience. Located in the heart of Las Vegas, Cintas' gaming design studio focuses on designing unique apparel programs that complement any casino brand vision or brand message through high-end, highly functional uniforms.

While comfort, functionality and durability remain important aspects of any uniform program, many clients are placing additional emphasis on retail-inspired, on-trend apparel offering the latest innovations. This has positioned Cintas as a design powerhouse with a team of award-winning designers.

It takes much more than uniforms to get a casino "Ready for the Workday." Cintas' specialized suite of services helps improve guest satisfaction and ensure a clean, safe and impressive indoor and outdoor environment for any casino.

Cintas gets the operator's employees and facility ready through a robust service including branded floor mats, tile and carpet deep cleaning, A/C unit cleaning, and safety programs such as First Aid cabinets, training, AEDs and even consolidated fire protection services.

For more information, visit Cintas.com/gaming or call 702-435-1262.

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Grand Traverse Band of
Ottawa/Chippewa Indians

LEELANAU SANDS CASINO

2521 NW Bayshore Dr.
Peshawbestown, MI
49682
Phone: 231-534-8100
www.casino2win.com
Casino size: 30,581 sq. ft.
Lodge (50 rooms)
Slots 450
Table Games 8
Bingo 200 seats
GM: Frank Shinos

Little River Band of Ottawa
Indians

LITTLE RIVER CASINO RESORT

2700 Orchard Hwy.
Manistee, MI 49660-9752
Phone: 231-723-1535
www.littlerivercasino.com
Casino size: 44,000 sq. ft.
Resort (292 rooms)
Slots 1,500
Table Games 22
GM: Wendell Long

Little Traverse Bay Band of
Odawa Indians

ODAWA CASINO RESORT

1760 Lears Rd.
Petoskey, MI 49770
Phone: 231-439-6100
www.odawacasino.com
Casino size: 33,000 sq. ft.
Total Hotel Rooms: 127
Slots 1,300
Table Games 20
GM: Roger Borton

Keweenaw Bay Indian
Community

OJIBWA CASINO RESORT (BIG BUCKS)

16449 Michigan Ave.
Baraga, MI 49908-9664
Phone: 906-353-6333
www.ojibwacasino.com
Casino size: 17,000 sq. ft.
Ojibwa Hotel (92 rooms)
Slots 325
Table Games 8
Bingo 450 seats
GM: David Haataja



Keweenaw Bay Indian
Community

OJIBWA CASINO MARQUETTE

105 Acre Trail
Marquette, MI 49855
Phone: 906-249-4200
www.ojibwacasino.com
Casino Size: 10,000 sq. ft.
Slots 300
Table Games 11
GM: Dale Shalfoe

Saginaw Chippewa
Indian Tribe

SAGANING EAGLES LANDING CASINO

2690 Worth Rd.
Standish, MI 48658
Toll Free: 888-732-4537
www.saganing-eaglesland-
ing.com
Casino size: 39,000 sq. ft.
Slots 867
CEO: Wendy Reeve



Saginaw Chippewa
Indian Tribe

SOARING EAGLE CASINO

6800 Soaring Eagle Blvd.
Mt. Pleasant, MI 48858
Phone: 989-775-7777
www.soaringeaglecasino.com
Casino size: 210,000 sq. ft.
Soaring Eagle Resort (514
rooms)
Slots 3,300
Table Games 91
Bingo 500 seats
CEO: Wendy Reeve

Grand Traverse Band of
Ottawa/Chippewa Indians

TURTLE CREEK CASI- NO & HOTEL

7741 M-72 East
Williamsburg, MI 49690
Phone: 231-534-0000
www.turtlecreekcasino.com
Casino size: 74,000 sq. ft.
Hotel (137 rooms)
Slots 1,200
Table Games 40
GM: Rob Sineway

MINNESOTA Class II & III

Fond Du Lac Band of Lake
Superior Chippewa

BLACK BEAR CASINO & HOTEL

1785 Hwy. 210
Carlton, MN 55718-8161
Phone: 218-878-2327
www.blackbearcasinohot-
el.com
Casino size: 88,000 sq. ft.
Hotel (250 rooms)
Slots 2,000
Table Games 20
Bingo 550 seats
GM: Joe Quiroli

Fond Du Lac Band of Lake
Superior Chippewa

FOND-DU-LUTH CASINO

129 E. Superior St.
Duluth, MN 55802-2127
Phone: 218-722-0280
www.fondduluthcasino.com
Casino size: 20,000 sq. ft.
Slots 750
Table Games 4
GM: Maurice Ojibway

Bois Forte Band of Chippewa

FORTUNE BAY RESORT CASINO

1430 Bois Forte Rd.
Tower, MN 55790-8111
Phone: 218-753-6400
www.fortunebay.com
Casino size: 50,000 sq. ft.
Resort (173 rooms)
Slots 840
Table Games 12
Bingo 200 seats
GM: Norman Adams

Mille Lacs Band of Ojibwe

GRAND CASINO HINCKLEY

777 Lady Luck Dr. Hwy 48
Hinckley, MN 55037
Phone: 320-384-7777
www.grandcasinosmn.com
Casino size: 68,000 sq. ft.
Two Hotels (1,129 rooms)
Slots 2,500
Table Games 38
Bingo 330 seats
GM: Mel Towle



Mille Lacs Band of Ojibwe

GRAND CASINO MILLE LACS

777 Grand Ave.
Onamia, MN 56359-4500
Phone: 320-532-7777
www.grandcasinosmn.com
Casino size: 68,000 sq. ft.
Hotel (967 rooms)
Slots 1,847
Table Games 24
Bingo 280 seats
GM: Ronda Weizenegger

Grand Portage Band of Lake
Superior Chippewa

GRAND PORTAGE LODGE & CASINO

70 Casino Dr.
Grand Portage, MN
55605-0233
Phone: 218-475-2401
www.grandportage.com
Casino size: 15,268 sq. ft.
Lodge (100 rooms)
Slots 425
Bingo 300 seats
GM: Brian Meyotte

PROFILE

CUNINGHAM GROUP

Leaders in Contemporary Native American Design

This year, Cuningham Group Architecture Inc. celebrates 50 years of architecture and interior design practice. The firm has focused significantly over the past 27 years on gaming and entertainment. Its world-class portfolio covers the spectrum from small, delicate spaces to complex, expansive projects that advance the art of entertainment design—including casinos, hotels, convention centers, restaurants, retail venues and support facilities completed for resort destinations throughout the U.S. and around the world.



The firm is known for a client-centered, collaborative approach they call “Every Building Tells a Story,” emphasizing one-of-a-kind solutions reflecting the vision of clients and the character of each property and site. This approach is especially prevalent in the contemporary designs created for Native American clients.

Successful tribal gaming projects evolve from a combination of culturally relevant design and a keen awareness of the central issues involved in the development of resort projects. Backed by this understanding, Cuningham Group is aligning its own Native-led design expertise with Full Circle Indigenous Planning LLC, a Native American-owned, research-based planning and visioning design firm.

Cuningham Group and Full Circle have created a long-term working relationship built on a shared goal of advancing the economic and cultural health of tribal communities through design and master planning. They have collaborated on numerous tribal gaming and master-plan projects that have helped communities create beautiful and functional facilities that are rich in culture as well as profitable and welcoming to guests. The planning skills of Full Circle dovetail with Cuningham Group’s full-service design offerings, and, as a team, their combined expertise brings a wealth of cultural knowledge, experience and innovation to projects.

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For more information, visit cuningham.com.

STRONGER TOGETHER

The American Gaming Association is proud to partner with the National Indian Gaming Association in promoting our shared interest in the advancement of gaming.

Learn more about AGA at
www.americangaming.org



@AmerGamingAssn



@americangaming



AMERICAN
GAMING
ASSOCIATION

Lower Sioux Indian
Community

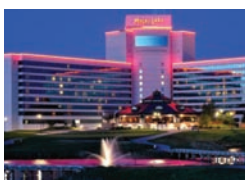
JACKPOT JUNCTION CASINO HOTEL

39375 County Hwy. 24
Morton, MN 56270
Phone: 507-644-8000
www.jackpotjunction.com
Casino size: 440,000 sq. ft.
Lower Sioux Lodge (276
rooms)
Slots 1,250
Table Games 31
Bingo 375 seats
GM: Brian Pendleton

Shakopee Mdewakanton
Sioux

LITTLE SIX CASINO

2354 Sioux Trail Northwest
Prior Lake, MN 55372
Phone: 952-445-6000
www.littlesixcasino.com
Casino size: 25,000 sq. ft.
Slots 800
Table Games 8
CEO: Ed Stevenson



Shakopee Mdewakanton Sioux

MYSTIC LAKE CASINO HOTEL

2400 Mystic Lake Blvd.
Prior Lake, MN 55372
Phone: 952-445-9000
www.mysticlake.com
Casino size: 150,000 sq. ft.
Hotel (586 rooms)
Slots 4,000
Table Games 100
Bingo 520 seats
CEO: Edward Stevenson
GM: Tom Polusny

Leech Lake Band of Ojibwe

NORTHERN LIGHTS CASINO & HOTEL

6800 Y Frontage Rd. NW
Walker, MN 56484
Phone: 218-547-2744
www.northernlightscasi-
no.com
Casino size: 40,000 sq. ft.
Hotel (105 rooms)
Slots 850
Table Games 16
GM: Brad Michaud

Leech Lake Band of Ojibwe

PALACE CASINO HOTEL

16599 69th Avenue NW
Cass Lake, MN 56633
Phone: 218-335-7000
www.palacecasinohotel.com
Casino size: 10,000 sq. ft.
Hotel (80 rooms)
Slots 550
Table Games 6
Bingo 400 seats
GM: Donald Fairbanks

White Earth Band of
Chippewa Indians

PINEHURST RESORT

27345 County Road 4
Naytahwaush, MN 56566
Phone: 218-935-5745
www.pinehurst.com
Casino size: 1,440 sq. ft.
Slots 13
Bingo 340 seats
GMs: Greg and Julie LaVoy

Upper Sioux Tribe

PRAIRIES EDGE CASINO

5616 Prairies Edge Lane
Granite Falls, MN 56241
Phone: 320-564-2121
www.prairiesedgecasino.com
Casino size: 52,000 sq. ft.
Slots 928
Table Games 7
GM: Barry Joannides

Red Lake Band of Chippewa
Indians

SEVEN CLANS CASINO RED LAKE

10200 Hwy. 89
Red Lake, MN 56671
Phone: 218-679-2500
www.sevenclanscasino.com
/redlake
Casino size: 65,840 sq. ft.
Slots 400
Table Games 4
GM: Michael Cobenais



Red Lake Band of Chippewa
Indians

SEVEN CLANS CASINO THIEF RIVER FALLS

20595 Center St. E, Thief
River Falls, MN 56701
Phone: 218-681-4062
www.sevenclanscasino.com
Casino size: 19,222 sq. ft.
Slots 650
Table Games 9
GM: Roland Hill

Red Lake Band of Chippewa
Indians

SEVEN CLANS CASINO WARROAD

1012 E. Lake St.
Warroad, MN 56763
Phone: 218-386-3381
www.sevenclanscasino.com
Casino size: 19,000 sq. ft.
Slots 450
Table Games 5
GM: Donna Perkins

White Earth of Chippewa
Indians

SHOOTING STAR CASINO HOTEL

777 SE Casino Rd.
Mahnomon, MN 56557
Phone: 218-935-2711
www.starcasino.com
Casino size: 72,000 sq. ft.
Hotel (437 rooms)
Slots 1,089
Table Games 23
Bingo 365 seats
GM: Edward Hanson



Prairie Island Indian
Community

TREASURE ISLAND RESORT & CASINO

5734 Sturgeon Lake Rd.
Welch, MN 55089
Phone: 651-388-6300
www.treasureislandcas-
ino.com
Casino size: 150,000 sq. ft.
Resort (480 rooms)
Slots 2,200
Table Games 51
Bingo 500 seats
GM: Lyn Baxter

Leech Lake Band of Ojibwe

WHITE OAK CASINO

45830 US Hwy. 2
Deer River, MN 56636
Phone: 218-246-9600
www.whiteoakcasino.com
Casino size: 15,480 sq. ft.
Slots 300
Table Games 2
GM: Steve Cash

MISSISSIPPI

Class II & III

Mississippi Band of
Choctaw Indians

BOK HOMA CASINO

1 Choctaw Road
Heidelberg, MS 39439
Phone: 601-656-5251
www.bokhomacasinom.com
Casino size: 27,000 sq. ft.
Slots 750
Interim President:
Sonny Jackson

Mississippi Band of Choctaw
Indians

GOLDEN MOON HOTEL & CASINO

13541 Highway 16 West
Philadelphia, MS 39350
Phone: 601-650-1234
Casino size: 80,000 sq. ft.
Slots 199
Table Games 69
Interim President:
Sonny Jackson

PROFILE

ENTERTAINMENT DESIGN

Wow, Amuse, Entertain

Entertainment Design Corporation is an award-winning design and production design company headquartered in Los Angeles, California. EDC is dedicated to producing bold, original and awe-inspiring work around the globe.

With roots in film, television, theater, live events and themed entertainment, EDC strives to tell new and engaging stories through their diverse portfolio of branded attractions, experiential destinations and live shows.

EDC is led by Jeremy Railton and Alex Calle. Railton is the founder and principal designer and has made a career out of creating many of the "biggest" and "firsts."

Some highlights from his 40 years of experience include creating the Fortune Diamond and the Wishing Crystals attractions for Galaxy Macau, the Dancing Cranes and Lake of Dreams attractions for Resorts World Sentosa in Singapore, the Sky Screen attraction for the Place Retail Center in Beijing, the Fall of Atlantis attraction at Caesars Palace Forum Shops and the Fremont Street Experience in Las Vegas. Railton has won four Emmy awards and five THEAs during his illustrious career.

Calle serves as the chief executive officer and chief creative officer at EDC. In recent years, he worked on installing two \$20 million branding icon attractions for the Galaxy Entertainment Group in Macau, and two e-ticket DreamWorks attractions for Dubai Parks and Resorts' Motiongate theme park. Before that, Calle was based in Singapore, bringing EDC's Crane Dance project to life—a \$70 million branding icon for Resorts World Sentosa.

Calle's film and television productions include the MTV Movie Awards, *Pirates of the Caribbean II* and *III* and Starz' *Magic City*.

Fundamentally artistic and intrinsically cultural, EDC continues to immerse itself in the pursuit of fresh, inspiring and out-of-the-box ways to ultimately wow, amuse and entertain.

For more information, visit entdesign.com.





Mississippi Band of
Choctaw Indians

SILVER STAR HOTEL & CASINO

13541 Hwy. 16
West Choctaw, MS 39350
Phone: 601-650-1234
www.pearlriverresort.com
Casino size: 90,000 sq. ft.
Slots 2,284
Table Games 64
Interim President:
Sonny Jackson

MONTANA

Class II & III

Confederated Tribes of Salish
& Kootenai

BEST WESTERN KWATAQNUK RESORT & CASINO

49708 US Hwy. 93 East
Polson, MT 59860
Phone: 406-883-3636
www.kwataqnuq.com
Best Western (112 rooms)
Casino size: 1,650 sq. ft.
Slots 230
GM: Sheila Matt

Blackfeet Nation

GLACIER PEAKS CASINO

416 W. Central Avenue
Browning, MT 59417
Phone: 406-338-2274
www.GlacierCash.com
Casino Size: 33,000 sq. ft.
Slots 300
Table Games 3
Bingo 150 seats
GM: Dennis Fitzpatrick

Chippewa-Cree Indians of the
Rocky Boy's Reservation

NORTHERN WINZ CASINO

11031 US Hwy. 87
Box Elder, MT 59521
Phone: 406-395-5420
www.northernwinz.com
Casino size: 20,000 sq. ft.
Slots 200
Bingo 100 seats
GM: Mike Devany

Fort Peck Assiniboine & Sioux
Tribes

SILVER WOLF CASINO

300 Highway 25 East
Wolf Point, MT 59201
Phone: 406-653-3476
www.silverwolfcasino.com
Casino size: 12,000 sq. ft.
Slots 110
Bingo 310 seats
GM: Gary Clark

NEBRASKA

Class II

Santee Sioux Nation of
Nebraska

OHIYA CASINO

52946 Hwy. 12, Suite 2
Niobrara, NE 68760
Phone: 402-857-3860
www.ohiyacasino.com
Casino size: 35,000 sq. ft.
Slots 408
Bingo 100 seats
GM: Rick Thomas

Rosebud Sioux Tribe

ROSEBUD CASINO

30421 US Highway 83
Valentine, NE 69201
Phone: 605-378-3800
www.rosebudcasino.com
Casino size: 10,500 sq. ft.
Slots 250
Table Games 5
Bingo 300 seats
GM: Robert Mudd

NEVADA

Class II & III

Fort Mojave Indian Tribe

AVI RESORT & CASINO

10000 Aha Macav Pkwy.
Laughlin, NV 89029
Phone: 702-535-5555
www.avicasino.com
Casino size: 65,000 sq. ft.
Avi Resort (455 rooms)
Slots 950
Table Games 25
Bingo 200 seats
VP & GM: Ralph Reid

NEW MEXICO

Class II & III

Pueblo of Pojoaque

BUFFALO THUNDER RESORT & CASINO

20 Buffalo Thunder Trail
Santa Fe, NM 87506
Phone: 505-455-5555
www.buffalothunder-
resort.com
Casino size: 61,000 sq. ft.
Hilton Santa Fe Golf
Resort & Spa (395 rooms)
Homewood Suites by
Hilton (79 suites)
Slots 1,100
Table Games 10
GM: Robert Swenson

Tesuque Pueblo Tribe

CAMEL ROCK CASINO

17486A Hwy. 84/285
Santa Fe, NM 87504
Phone: 505-984-8414
www.camelrockcasino.com
Casino size: 60,000 sq. ft.
Slots 550
Table Games 6
GM: Pat Frenier

Mescalero Apache Tribe

CASINO APACHE TRAVEL CENTER

225845 US Highway 70
Mescalero, NM 88340
Phone: 575-464-4494
www.innofthemountain-
gods.com
Casino size: 34,700 sq. ft.
Slots 440
Table Games 10
GM: Jonathan Adams

Pueblo of Pojoaque

CITIES OF GOLD CASINO

10-B Cities of Gold Rd.
Sante Fe, NM 87506
Phone: 505-455-3313
www.citiesofgold.com
Casino size: 40,000 sq. ft.
Cities of Gold Hotel (208
rooms)
Slots 550
Bingo 300 seats
GM: Mark Schrecengost

Pueblo of Laguna

DANCING EAGLE CASINO

I-40, Exit 108, 166 Casa
Blanca Rd., Albuquerque,
NM 87121
Phone: 505-552-7777
www.dancingeagle-
casino.com
Casino size: 25,000 sq. ft.
Slots 620
GM: Don Billbrough

Navajo Nation

FIRE ROCK NAVAJO CASINO

249 Route 118 East
Church Rock, NM 87311
Phone: 505-905-7100
www.firerocknavajocasi-
no.com
Casino size: 64,000 sq. ft.
Slots 740
Table Games 8
Bingo 400 seats
CEO: Robert Winter



Mescalero Apache Tribe

INN OF THE MOUNTAIN GODS RESORT & CASINO

287 Carrizo Canyon Rd.
Route 4, Mescalero,
NM 88340
Phone: 505-464-7777
www.innofthemountain-
gods.com
Inn (273 rooms)
Casino size: 38,000 sq. ft.
Slots 800
Table Games 20
COO: Frizzell Frizzell Jr.

PROFILE

EVERI

Innovations In Gaming Machines, Management Systems

Everi continues to provide casino operators with a diverse portfolio of products including innovative gaming machines that power the casino floor, and casino operational and management systems that include comprehensive, end-to-end payments solutions, critical intelligence offerings and gaming operations efficiency technology.

At NIGA, Everi Payments will focus on bringing innovation to floor-wide cash access, improving cash handling on the casino floor and providing data-driven solutions. The CXC 5.0 and 5.0L, Everi's newest full-service kiosks, offer enhanced security features including self-frosting glass and a real-time rearview camera to give casino patrons a more private and secure cash access experience.

The Everi Cares Giving Module, the socially conscious ticket redemption product, provides players with the opportunity to donate the change (or more) from their gaming tickets to select charities. AML Intelligence for Everi Compliance combines the company's deep experience in gaming anti-money-laundering efforts with VizExplorer's industry-proven analytics platform to help operators quickly identify potentially suspicious activity.

Everi Games continues to debut an extensive lineup of powerful new hardware options and leverage its new licensed and original-content game themes to create unique gaming experiences. The for-sale Empire MPX (E43) currently is available with 12 themes to give casinos the variety they need to entice patrons to always come back wanting more. With much anticipation, Everi will debut at NIGA the Singin' In The Rain and Buffy the Vampire Slayer games, also on the E43 cabinet for lease-only placements.

For the second consecutive year, Everi will bring a charity slot tournament to NIGA. Leveraging the company's TournEvent slot tournament solution and hosted in partnership with NIGA Chairman Ernest Stevens Jr., the second annual charity slot tournament benefiting Spirit of Sovereignty will be held at Everi's Booth 1146 at 10:30 a.m., Friday, April 20.

For more information, visit everi.com.



*Pueblo of Isleta***ISLETA RESORT & CASINO**

11000 Broadway SE
Albuquerque, NM 87105
Phone: 505-724-3800
www.hardrockcasino-abq.com
Casino size: 100,000 sq. ft.
Slots 1,700
Table Games 25
Bingo 2,500 seats
CEO: Harold Bagus

*Navajo Nation***NORTHERN EDGE NAVAJO CASINO**

Route N36 & State Hwy.
371, Upper Fruitland,
NM 87401
Phone: 505-436-2281
www.northernedgenavajo-casino.com
Casino size: 86,000 sq. ft.
Gaming Machines 750
Table Games 16
GM: Gloria West

*Pueblo of San Juan***OH KAY CASINO RESORT HOTEL**

Highway 68, Ohkay
Owingeh, NM 87566
Phone: 505-747-1668
www.ohkaycasinoresort.com
Casino size: 30,000 sq. ft.
Hotel (101 rooms)
Slots 600
Table Games 5
CEO: Ron Lovato

*Pueblo of Laguna***ROUTE 66 CASINO**

14500 Central Ave. SW
Albuquerque, NM 87121
Phone: 505-352-7866
www.rt66casino.com
Casino Size: 50,000 sq. ft.
Slots 1,700
Table Games 30
Bingo 600 seats
President & CEO:
Jerry Smith

*Pueblo of San Felipe***SAN FELIPE'S CASINO HOLLYWOOD**

25 Hagon Rd., San Felipe
Pueblo, NM 87001
Phone: 505-867-6700
www.sanfelipecasino.com
Casino size: 22,000 sq. ft.
Slots 600
Table Games 7

*Pueblo of Sandia***SANDIA RESORT & CASINO**

30 Rainbow Rd. NE
Albuquerque, NM 87113
Phone: 505-796-7500
www.sandiaresortand-casino.com
Casino size: 160,000 sq. ft.
Sandia Resort (228 rooms)
Slots 2,200
Table Games 48
Bingo 450 seats
GM: Andrew Gentile

*Pueblo of Santa Ana***SANTA ANA STAR CASINO**

54 Jemez Canyon Dam Rd.
Santa Ana Pueblo, NM
87004
Phone: 505-867-0000
www.santaanastar.com
Casino size: 70,390 sq. ft.
Slots 1,420
Table Games 23
GM: John Cirrione

*Santa Clara Pueblo***SANTA CLARAN HOTEL CASINO**

460 N. Riverside Dr.
Española, NM 87532
Phone: 505-747-0059
www.bigrockcasino.com
Casino size: 36,000 sq. ft.
Hotel (124 rooms)
Slots 600
Table Games 7
GM: Donovan York

*Pueblo of Acoma***SKY CITY CASINO**

I-140 Exit 102
Acoma, NM 87034-0310
Phone: 505-552-6017
www.skycity.com
Casino size: 64,000 sq. ft.
Sky City Hotel (133 rooms)
Slots 660
Table Games 10
Bingo 500 seats
GM: David Baumgartner

*Taos Pueblo***TAOS MOUNTAIN CASINO**

700 Veterans Hwy.
Taos, NM 87571-0777
Phone: 575-737-0777
www.taosmountaincasino.com
Casino size: 10,000 sq. ft.
Slots 209
Table Games 4
GM: James McDermott

*Jicarilla Apache Nation***WILDHORSE CASINO & HOTEL**

13603 US Hwy. 64
Dulce, NM 87529
Phone: 575-759-3170
Casino size: 8,872
Slots 190
Table Games 4
GM: Martha Loretta

NEW YORK

Class II & III

*St. Regis Mohawk Nation***AKWESASNE MOHAWK CASINO**

873 State Route 37
Hogansburg, NY 13655
Phone: 518-358-2222
www.mohawkcasino.com
Casino Size: 52,500 sq. ft.
Slots 2,524
Table Games 31
GM: Patrick Bassney

*Seneca Nation***SENECA ALLEGANY CASINO & HOTEL**

777 Seneca Allegany Blvd.
Salamanca, NY 14779
Phone: 716-945-3200
www.senecaalleganycasino.com
Casino size: 68,300 sq. ft.
Hotel (212 rooms)
Slots 2,000
Table Games 36
GM: Gus Tsvikis

*Seneca Nation***SENECA BUFFALO CREEK CASINO**

1 Fulton St.
Buffalo, NY 14201
Phone: 716-853-7576
Casino size: 47,300 sq. ft.
Slots 800
Table Games 18
GM: Joanne Israel

*Seneca Nation***SENECA GAMING AND ENTERTAINMENT**

11099 Erie St.
Irving, NY 14081-9566
Phone: 716-549-4389
Casino size: 25,000 sq. ft.
Slots 500
Bingo 1,000 seats
GM: Jeff Maracle

*Seneca Nation***SENECA GAMING AND ENTERTAINMENT SALAMANCA**

768 Broad St.
Salamanca, NY 14779
Phone: 716-945-4080
Casino size: 15,000 sq. ft.
Slots 280
Poker 10 tables
Bingo 450 seats
GM: Gus Tsvikis

PROFILE**GAMING LABORATORIES INTERNATIONAL***Reduce Risk, Ensure Compliance*

Today more than ever, tribal gaming operators and regulators face risk from technological advancements that could threaten a competitive position in the marketplace to multiple levels of cybersecurity. Tribal operators and regulators must be more vigilant than ever before.

Gaming Laboratories International, a longtime advocate of tribal gaming, is proud of its 28-plus years of tribal partnerships. GLI is a NIGA Associate member as well as an associate member of numerous tribal organizations from coast to coast.

Those decades of working closely with tribes, paired with the company's global insights from its 21 worldwide locations, puts GLI in a unique position to help reduce risk, ensure compliance and pave a way for future success.

GLI offers several gaming services for tribal operators and regulators, including gaming floor audits and inspections, accounting system audits and inspections, bingo system audits and inspections and kiosk testing and inspections.

GLI is best positioned to serve its tribal clients because of its more than 1,100 highly trained professionals. These hand-picked experts who test and certify equipment include mathematicians, hardware and software engineers, system and communications engineers, high-tech engineers and quality assurance specialists.

GLI also offers a wide range of professional services including consultation, auditing, security audits, responsible gaming, project management and governance, risk and compliance.

Further, the world-renowned GLI University produces critical, in-depth seminars and events designed to empower attendees with industry fundamentals that will keep them on the leading edge of information and knowledge.

Lastly, GLI helps tribes protect their assets, streamline operations and reduce expenses with tools partnering with Kobetron, including the IRIS Enterprise casino process management system and IRIS Online for real-time software status alerts and letter and signature access, Kobetron handheld equipment and Verify+ for automatic verification results using its database download feature.

For more information, visit gaminglabs.com.



Seneca Nation

SENECA NIAGARA CASINO & HOTEL

310 Fourth St.
Niagara Falls, NY 14303
Phone: 716-299-1100
www.senecaniagaracasino.com
Casino size: 147,590 sq. ft.
Hotel (604 rooms)
Slots 4,000
Table Games 121
GM: Patt Bassney



Oneida Indian Nation

TURNING STONE RESORT & CASINO

5218 Patrick Rd.
Verona, NY 13478-3012
Phone: 315-361-7711
www.turningstone.com
Casino size: 125,000 sq. ft.
Resort (702 rooms)
Slots 2,200
Table Games 80
Bingo 1,400 seats
COO: Pete Carmen

Oneida Indian Nation

YELLOW BRICK ROAD CASINO

800 Genesee Street
Chittenango, NY 13037
Phone: 315-366-9400
www.ybrcasino.com
Casino size: 67,000 sq. ft.
Slots 450
Table Games 14
GM: Dan Jones

NORTH CAROLINA
Class II & III

Eastern Band of Cherokee Indians

CHEROKEE TRIBAL BINGO

19 Bingo Loop Road
Highway 19 North
Cherokee, NC 28719
Phone: 828-497-4320
Bingo 1,100 seats
GM: Eliza Edwards

Eastern Band of Cherokee Indians

HARRAH'S CHEROKEE CASINO & HOTEL

777 Casino Dr.
Cherokee, NC 28719-8735
Phone: 828-497-7777
www.harrahs.com
Hotel (1,108 rooms)
Slots 3,870
Table Games 140
Poker Tables 10
GM: Brooks Robinson

Eastern Band of Cherokee Indians

HARRAH'S CHEROKEE VALLEY RIVER CASINO & HOTEL

777 Casino Parkway
Murphy, NC 28906
Phone: 828-497-7777
www.caesars.com/harrahs-chokeee-valley-river
Casino size: 50,000 sq. ft.
Hotel (300)
Slots 1,010
Table Games 70
GM: Lumpy Lambert

NORTH DAKOTA
Class II & III

Mandan, Hidatsa & Arikara Nation

4 BEARS CASINO & LODGE

202 Frontage Rd.
New Town, ND 58763
Phone: 701-627-4018
www.4bearscasino.com
Casino size: 120,000 sq. ft.
Lodge (100 rooms)
Slots 600
Table Games 12
GM: Patrick Packineau

Sisseton-Wahpeton Sioux Tribe

DAKOTA MAGIC CASINO & HOTEL

16849 102nd. St. SE
Hankinson, ND 58041
Phone: 701-634-3000
www.dakotaningam-ing.com
Casino size: 95,175 sq. ft.
Hotel (127 rooms)
Slots 1,000
Table Games 12
GM: Cheryl Owen

Turtle Mountain Band of Chippewa Indians

GRAND TREASURE CASINO

4418 147th Avenue NW
Trenton, ND 58553
Phone: 701-572-2690
www.grandtreasurecasino.net
Casino size: 5,000 sq. ft.
Slots 260
GM: Ray Trottier

Standing Rock Sioux Tribe

PRAIRIE KNIGHTS CASINO & RESORT

7932 Hwy. 24
Fort Yates, ND 58538
Phone: 701-854-7777
www.prairieknights.com
Casino size: 46,500 sq. ft.
Lodge (96 rooms)
Slots 725
Table Games 6
GM: Everett Iron Eyes Jr.



Turtle Mountain Band of Chippewa Indians

SKY DANCER HOTEL & CASINO

Hwy. 5 West & County Rd.
Belcourt, ND 58316
Phone: 701-244-2400
www.skydancercasino.com
Casino size: 37,000 sq. ft.
Hotel (96 rooms)
Slots 727
Table Games 12
Bingo 500 seats
GM: Richard McCloud

Spirit Lake Sioux Tribe

SPIRIT LAKE CASINO & RESORT

7889 Hwy. 57 South
St. Michael, ND 58370
Phone: 701-766-4747
www.spiritlakecasino.com
Casino size: 49,000 sq. ft.
Resort (124 rooms)
Slots 718
Table Games 7
Bingo 500 seats
GM: Phillip Longie

OKLAHOMA
Class II & III

Otoe Missouri Tribe of Oklahoma

7 CLANS PARADISE CASINO

7500 Hwy. 177
Red Rock, OK 74651
Phone: 580-723-4005
www.okparadisecasino.com
Casino size: 30,000 sq. ft.
Slots 500
Table Games 6
GM: Chris White



Chickasaw Nation

ADA GAMING CENTER

1500 N. Country Club Rd.
Ada, OK 74820-1862
Phone: 580-436-3740
www.chicksaw.net
Casino size: 7,361 sq. ft.
Slots 300
Table Games 4
GM: Mark Prentice

Chickasaw Nation

ADA GAMING WEST

14565 County Road 3544
Ada, OK 74820
Phone: 580-310-0900
Casino size: 716 sq. ft.
Slots 129
GM: Bobby Burton

PROFILE

GAMING PARTNERS INTERNATIONAL

Table Games' One-Stop Solution

Gaming Partners International manufactures and supplies an all-inclusive range of table game products and RFID equipment to licensed casinos worldwide. Under the brand names of Paulson, Bourgogne et Grasset, Bud Jones and Gemaco, GPI provides high-quality casino currency such as chips, plaques and jetons.

Each line offers its own set of innovative design and security features, giving clientele the ability to create a unique piece of currency with multiple layers of security. This, alongside a complete lineup of gaming furniture, layouts, playing cards, dice, accessories and table displays, makes GPI the one-stop solution for all table game needs.

GPI is a leading provider of RFID currency, and as the exclusive provider of Smart RFID products, GPI develops new and custom solutions to provide customers the highest level of currency security and inventory management options available.

In addition, GPI offers a wide range of table layouts, including EZ Install GFX. Because no special tools or staples are needed when switching out these layouts, customers can make quick changes while reducing the amount of table down time and labor hours that usually are required for traditional install methods. Other available materials include traditional wool felts, PGS, FX and EGC materials.

While GPI's popular casino-quality Gemaco-branded playing cards continue to provide both paper and plastic options for all types of table games, GPI has introduced a new line of premium paper playing cards under the Paulson brand, Paulson Aces. Paulson Aces are manufactured using a heavier, high-grade European paper stock that offers superior handling.

These new products, along with GPI's full range of table game products, will be on display at NIGA in Booth 631.

For more information, visit gpigaming.com.



Fort Sill Apache Tribe of
Oklahoma

APACHE CASINO HOTEL

2315 East Gore Boulevard
Lawton, OK 73501
Phone: 580-248-5905
www.apachecasinohotel.com
Casino size: 23,500 sq. ft.
Slots 800
Table Games 9
GM: Craig Levesque

Chickasaw Nation

ARTESIAN HOTEL CASINO

23 W. Vinita
Sulphur, OK 73086
Phone: 855-455-5255
www.artesianhotel.com
Casino size: 15,318 sq. ft.
Slots 275
Table Games 4
GM: Angie Dickenson



Chickasaw Nation

BLACK GOLD CASINO

288 Mulberry Lane
Wilson, OK 73463
Phone: 580-668-4415
www.chickasaw.net
Casino size: 3,744 sq. ft.
Slots 268
AGM: Charlotte Flanagan

Sac & Fox Nation

THE BLACK HAWK CASINO

42008 Westech Road
Shawnee, OK 74804
Phone: 405-275-4700
www.theblackhawkcasino.com
Casino size: 35,000 sq. ft.
Slots 700
Table Games 6
GM: Terry Compton

Eastern Shawnee Tribe

BORDERTOWN BINGO & CASINO

129 W. Oneida St.
Wyandotte, OK 74370
Phone: 918-666-1108
www.bordertownbingo.com
Casino size: 73,000 sq. ft.
Slots 977
Table Games 24
Bingo 650 seats
GM: John Erwin

Eastern Shawnee Tribe of
Oklahoma

BORDERTOWN OUTPOST CASINO

69701 E. 100 Road
Wyandotte, OK 74370
Phone: 918-666-6770
www.bordertownbingo.com
Casino size: 3,000 sq. ft.
Gaming Machines 260
GM: Rick Smith

Peoria Tribe of Indians of
Oklahoma

BUFFALO RUN CASINO

1000 Buffalo Run Blvd.
Miami, OK 74354
Phone: 918-542-7140
www.buffalorun.com
Casino size: 70,000 sq. ft.
Hotel (100 rooms)
Slots 800
Table Games 15
GM: Steve Bashore



Delaware Nation

CASINO OKLAHOMA

220 East Cummins Road
Hinton, OK 73047
Phone: 405-542-4200
www.casinoklahoma.com
Slots 640
Table Games 5
GM: Gary Pavich

Muscogee Creek Nation

CHECOTAH INDIAN COMMUNITY BINGO

830 N. Broadway
Checotah, OK 74426-1103
Phone: 918-473-5200
Casino size: 9,000 sq. ft.
Slots 320
GM: Jason Larney

Cherokee Nation

CHEROKEE CASINO- FORT GIBSON

103 N. Georgetown Rd.
Fort Gibson, OK 74434
Phone: 918-207-3593
www.cherokeecasino.com
Casino size: 27,500 sq. ft.
Slots 500
GM: Willie Whitekiller

Cherokee Nation

CHEROKEE CASINO- RAMONA

31501 Route 75
Ramona, OK 74061
Toll Free: 918-535-3800
www.cherokeestarewards.com
Casino Size: 4,500 sq. ft.
Slots 500
GM: Martin Madewell

Cherokee Nation

CHEROKEE CASINO- ROLAND

205 Cherokee Blvd.
Roland, OK 74954-1000
Phone: 918-427-7491
www.cherokeecasino.com
Casino Size: 34,375 sq. ft.
Inn (44 Rooms)
Slots 600
Table Games 8
GM: Rusty Stamps

Cherokee Nation

CHEROKEE CASINO- SALISAW

1621 W. Ruth St.
Salisaw, OK 74955
Phone: 918-776-1600
www.cherokeecasino.com
Casino size: 27,500 sq. ft.
Slots 250
GM: Rusty Stamps

Cherokee Nation

CHEROKEE CASINO- TAHLEQUAH

16489 Hwy. 62
Tahlequah, OK 74464
Phone: 918-207-3600
www.cherokeecasino.com
Casino size: 20,000 sq. ft.
Slots 400
GM: Willie Whitekiller

Cherokee Nation

CHEROKEE CASINO- WEST SILOAM SPRINGS

2416 Hwy. 412, West
Siloam Springs, OK 74338
Phone: 918-422-5100
www.cherokeecasino.com
Casino size: 136,252 sq. ft.
Slots 1,500
Table Games 20
GM: Tony Magey

Cherokee Nation

CHEROKEE CASINO- WILL ROGERS DOWNS

20900 S. 4200 Rd.
Claremore, OK 74017-4295
Phone: 918-283-8800
www.cherokeecasino.com
Casino size: 27,126 sq. ft.
Slots 250
GM: Mike Wheeler



Chickasaw Nation

CHISHOLM TRAIL CASINO

7807 North Highway 81
Duncan, OK 73533
Phone: 580-255-1668
www.chisholmtrailcasino.com
Casino size: 22,000 sq. ft.
Slots 569
Table Games 4
GM: Tera Williams

Choctaw Nation of Oklahoma

CHOCTAW CASINO- BROKEN BOW

1790 S. Park Dr.
US Highway 259
Broken Bow, OK 74728
Phone: 580-584-5450
www.choctawcasinos.com
Casino size: 27,000 sq. ft.
Hotel (102 rooms)
Slots 400
GM: Lila Tucker

PROFILE

HBG DESIGN

A Passion For Designing Experiences

The 120 architects and interior designers of HBG Design create award-winning design experiences for clients across the entertainment and hospitality industry. The firm is consistently ranked a national Top 10



hospitality and entertainment design firm and was named a Top 35 Interior Design Hospitality Design Giant by *Interior Design* magazine. HBG Design has office locations in Memphis, Tennessee and San Diego, California.

A past NIGA Associate Member of the Year, HBG Design is one of the largest providers of professional services in the Indian gaming industry, with client relationships representing almost 40 Native American nations and tribal business enterprises across the U.S.

HBG Design's diverse projects are inspired by a passion for designing memorable, transformative experiences for firm clients and their guests.

Among key HBG projects this year, the recent opening of the stunning casino, F&B and hotel expansion at Choctaw Grant Casino Resort adds a new refined resort atmosphere to this popular southeast Oklahoma casino.

The state of Indiana represents the latest growth opportunity for HBG Design client, the Pokagon Band of Potawatomi Indians, who have opened the first casino in the state owned and operated by a Native American tribe: the Four Winds Casino in South Bend. The new casino design is a continuation of the contemporary cultural brand signature HBG created for the tribe's Michigan properties in New Buffalo, Hartford and Dowagiac.

2018 also marks the openings of three hotel and casino expansion and renovation projects for Ho-Chunk Gaming in Black River Falls, Wittenberg and Wisconsin Dells, Wisconsin. The HBG Design team used complementary elements inspired by tribal culture and regional nature themes to visually unite the three properties under the Ho-Chunk Gaming brand umbrella.

The firm is looking forward to announcing future openings soon.

Learn more at hbg.design.



Choctaw Nation of Oklahoma

CHOCTAW CASINO RESORT-DURANT

4216 S. Hwy. 69/75
Durant, OK 74701-1987
Phone: 580-920-0160
www.choctawgaming.com
Casino size: 120,000 sq. ft.
Hotel (330 rooms)
Slots 3,700
Table Games 50
Bingo 600 seats
GM: Misty Dillard

Choctaw Nation of Oklahoma

CHOCTAW CASINO-GRANT

1516 US Highway 271 S.
Grant, OK 74738-9802
Phone: 580-326-8398
www.choctawcasinos.com
Casino size: 68,235 sq. ft.
Slots 1,200
Table Games 10
GM: Chris Scribbrn

Choctaw Nation of Oklahoma

CHOCTAW CASINO-IDABEL

1425 SE Washington St.
Idabel, OK 74745-3447
Phone: 580-286-5710
Casino size: 35,000 sq. ft.
Slots 410
GM: Amy Ward

Choctaw Nation of Oklahoma

CHOCTAW CASINO-McALESTER

1638 S. George Nigh Expy.
US Highway 69
McAlester, OK 74501
Phone: 918-423-8161
www.choctawcasinos.com
Casino size: 30,000 sq. ft.
Slots 545
GM: Lila Tucker

Choctaw Nation of Oklahoma

CHOCTAW CASINO-POCOLA

3400 Choctaw Rd.
Pocola, OK 74902-0429
Phone: 918-436-7761
www.choctawcasinos.com
Casino size: 87,000 sq. ft.
Slots 2,100
Table Games 10
GM: Christy Chaser

Choctaw Nation of Oklahoma

CHOCTAW CASINO-STIGLER

1801 East Main Street
Stigler, OK 74462
Phone: 918-967-8364
www.choctawcasinos.com/stigler.aspx
Casino size: 7,800 sq. ft.
Slots 200
GM: Mitch Milton

Iowa Tribe of Oklahoma

CIMARRON CASINO

821 W. Freeman Ave.
Perkins, OK 74059
Phone: 405-547-5352
Casino size: 25,000 sq. ft.
Slots 600
Table Games 5
GM: Stephan Burris

Comanche Nation

COMANCHE NATION CASINO

402 SE Interstate Dr.
Lawton, OK 73501
Phone: 580-350-3030
www.comanchenationcasino.com
Casino size: 36,000 sq. ft.
Slots 700
Table Games 8
Bingo 200 seats
GM: Chris Williams



Comanche Nation

COMANCHE RED RIVER CASINO

196747 Highway 36
Devol, OK
Phone: 580-250-3060
www.crrcasino.com
Casino size: 52,500 sq. ft.
Slots 1,100
Table Games 8
GM: Scott Tahah

Muscogee Creek Nation

CREEK NATION CASINO-BRISTOW

121 W. Lincoln Bristow,
OK 74010-3428
Phone: 918-367-9168
www.creeknation-bristow.com
Casino size: 8,500 sq. ft.
Slots 211
GM: David Warrior

Muscogee Creek Nation

CREEK NATION CASINO-DUCK CREEK

10085 B Ferguson Road
Beggs, OK 74421
Phone: 918-267-3468
Casino size: 5,000 sq. ft.
Slots 255
GM: Ernie Tiger

Muscogee Creek Nation

CREEK NATION CASINO-EUFAULA

806 Forest Ave.
Eufaula, OK 74432
Phone: 918-689-9191
Casino size: 7,400 sq. ft.
Slots 240
GM: Derek Fife

Muscogee Creek Nation

CREEK NATION CASINO-HOLDENVILLE

211 East Willow St.
Holdenville, OK 74848
Phone: 405-379-3321
Slots 215
GM: Rodger Birdcreek



Muscogee Creek Nation

CREEK NATION CASINO-MUSCOGEE

3420 W. Peak Blvd.
Muskogee, OK 74403
Phone: 918-683-1825
www.muscogee-casino.com
Casino size: 30,000 sq. ft.
Slots 600
Table Games 15
Bingo 300 seats
GM: Farrell Kaahue

Muscogee Creek Nation

CREEK NATION CASINO-OKEMAH

1100 S. Woody Guthrie Blvd.
Okemah, OK 74859
Phone: 918-623-0051
www.creeknationcasino.com
Casino size: 1,800 sq. ft.
Slots 290
Bingo 110 seats
GM: Lachrista Lollis

Muscogee Creek Nation

CREEK NATION CASINO-OKMULGEE

1901 N. Wood Dr.
Okmulgee, OK 74447
Phone: 918-756-8400
www.cncokmulgee.com
Casino size: 11,000 sq. ft.
Slots 350
Table Games 4
GM: Margaret Rutledge

Quapaw Tribe of Oklahoma

DOWNSTREAM CASINO RESORT

Route 44 and US Route 166
Quapaw, OK 74363
Phone: 918-919-6000
www.downstreamcasino.com
Casino size: 70,000 sq. ft.
Hotel (222 rooms)
Slots 2,000
Table Games 36
GM: Jani Cummings

Cheyenne and Arapaho Tribes of Oklahoma

FEATHER WARRIOR CASINO-CANTON

301 NE Lake Rd.
Canton, OK 73724
Phone: 580-886-2490
www.featherwarrior.com
Slots 300
GM: Gloria Smith

PROFILE

IGT

Let's Play

International Game Technology will showcase a diverse portfolio of solutions for its tribal gaming customers at the 2018 Indian Gaming Tradeshow & Convention. From compelling content to innovative hardware and industry-first technology, IGT's commitment to tribal gaming can be experienced in NIGA Booth 647.

The all-new CrystalDual 27 gaming machine will make its North American debut at IGT's booth. The cabinet delivers an unrivaled gaming experience with its high-definition, dual 27-inch displays, the option for bank-wide synchronized lighting, a mobile device charging port and more.

IGT will feature its robust video core portfolio with popular titles such as Pyramid Progressives, Ascent of the Queen and Solar Disc featured on the CrystalCurve and CrystalSlant cabinets, and will shine a spotlight on its commitment to innovation through TRUE 4D technology featured on the award-winning Sphinx 4D and Ghostbusters 4D video slots. This industry-first technology combines TRUE 3D, gesture recognition and mid-air haptic technologies to create an immersive multi-sensory gaming experience.

The company will highlight its commitment to Class II content with compelling titles such as Dancing Reels Salsa, King of Macedonia and Elephant King. The S3000 gaming machine, which combines classic, player-favorite game play mechanics with modern technology, also will be on display featuring Class II titles.

IGT also will present a range of solutions that enable operators to deliver seamless access to funds, rewards and loyalty programs. With IGT PlaySpot, visitors to land-based casinos can use their mobile devices to play slots, enjoy table games and place sports bets in a single, easy-to-use mobile app. IGT also will highlight products from its robust systems portfolio such as Cardless Connect, a mobile technology that enables players to simply tap their mobile devices on any gaming machine to card in and out.

For more information, visit IGT.com.



Cheyenne and Arapaho Tribes of Oklahoma

FEATHER WARRIOR CASINO-WATONGA

1407 S. Clarence Nash Blvd.
Watonga, OK 73772
Phone: 580-623-7333
www.featherwarrior.com
Casino size: 2,200 sq. ft.
Slots 300
GM: Gloria Smith

Citizen Potawatomi Nation

FIRELAKE CASINO

41207 Hardesty Rd.
Shawnee, OK 74801-8669
Phone: 405-878-4862
www.winatfirelake.com
Casino size: 50,000 sq. ft.
Slots 725
Table Games 8
Bingo 500 seats
GM: Linda Canada

Otoe-Missouria Tribe of Oklahoma

FIRST COUNCIL CASINO

12875 North Highway 77
Newkirk, OK 74647
Phone: 580-448-3015
www.firstcouncilcasinohotel.com
Slots 1,400
GM: Jim Grant



Fort Sill Apache Tribe

FORT SILL APACHE CASINO

2315 E. Gore Blvd.
Lawton, OK 73502
Phone: 580-248-5905
www.fortsillapachecasino.com
Casino size: 23,500 sq. ft.
Slots 650
Table Games 11
GM: Ken Gooden

Chickasaw Nation

GOLD MOUNTAIN CASINO

1410 Sam Noble Parkway
Ardmore, OK 73401
Phone: 580-223-3301
www.chickasaw.net
Casino Size: 8,324 sq. ft.
Slots 280
GM: Maggie Hart

Delaware Tribe of Western Oklahoma

GOLD RIVER CASINO

31064 South Highway 281
Anadarko, OK 73005-0806
Phone: 405-247-4700
www.goldriverok.com
Casino size: 21,000 sq. ft.
Slots 400
Table Games 4
GM: Doug Sweeney

Thlopthlocco Tribal Town

GOLDEN PONY CASINO

Interstate 40, Exit 227
Okemah, OK 74859-0188
Phone: 918-560-6199
Casino size: 10,000 sq. ft.
Slots 4,390
GM: Jason Larney

Chickasaw Nation

GOLDSBY GAMING CENTER

1038 W. Sycamore Rd.
Norman, OK 73072-9801
Phone: 405-329-5447
www.chickasaw.net
Casino size: 15,462 sq. ft.
Slots 333
Bingo 300 seats
GM: Jan Folk

Citizen Potawatomi Nation

GRAND CASINO HOTEL RESORT

777 Grand Casino Blvd.
Shawnee, OK 74801
Phone: 405-964-7263
www.firelakegrand.com
Casino size: 125,000 sq. ft.
Slots 1,800
Table Games 20
GM: Steve Degraffenreid

Kaw Nation of Oklahoma

KAW SOUTHWIND CASINO

5640 N. LaCann Dr.
Newkirk, OK 74647
Phone: 580-362-2578
www.southwindcasino.com
Casino size: 55,000 sq. ft.
Slots 660
Table Games 6
Bingo 700 seats
GM: Pamela Shaw

United Keetoowah Band of Cherokee Indians

KEETOOWAH CHEROKEE CASINO

2450 S. Muskogee Ave.
Tahlequah, OK 74464
Phone: 918-456-6131
www.keetoowahgaming.com
Casino size: 18,000 sq. ft.
Slots 500
GM: Rodney Fourkiller



Kickapoo Tribe of Oklahoma

KICKAPOO CASINO

25230 E. Hwy. 62
Harrah, OK 73045
Phone: 405-964-4444
www.kickapoo-casino.com
Casino size: 18,000 sq. ft.
Slots 600
Table Games 8
GM: Che Downs

Kiowa Tribe of Oklahoma

KIOWA CASINO

36 E. 1980 Rd.
Devol, OK 73531
Phone: 580-299-3333
www.kiowacasino.com
Casino size: 64,000 sq. ft.
Slots 973
Table Games 10
GM: James LaPorte

Cheyenne & Arapaho Tribes of Oklahoma

LUCKY STAR CASINO-CLINTON

101 N. Indian Hospital Rd.
Clinton, OK 73601
Phone: 580-323-6599
www.luckystarcasino.org
Casino size: 13,000 sq. ft.
Slots 700
Table Games 6
GM: Jason Goodblanket

Cheyenne & Arapaho Tribes of Oklahoma

LUCKY STAR CASINO-CONCHO

7777 N. Hwy. 81
Concho, OK 73022
Phone: 405-262-7612
www.luckystarcasino.org
Casino size: 40,000 sq. ft.
Slots 1,474
Table Games 6

PROFILE

INNOVATION GROUP

Inventive Professionals, Accurate Forecasts, Timely Response

The Innovation Group, a longtime Associate member of the National Indian Gaming Association, is the premier provider of consulting and management services for the gaming, hospitality, leisure and entertainment industries. For more than 20 years, The Innovation Group has worked with private and public clients in operations, development and banking, including more than 100 Native American Indian and First Nations tribes in more than 25 states and provinces throughout North America.

The company's inventive, forward-looking staff of professionals is known to its partner tribes and throughout the industry for the accuracy of their market forecasts and their timely response to client needs.

Among The Innovation Group's core services, the company provides feasibility studies, market assessments, strategic and financial planning, operations and marketing advisory services and economic impact studies of the highest quality. The Innovation Group also launched a data science and new technologies division supporting digital marketing, customer survey and data analytics needs, as well as new technologies including online gaming and sports betting.

The Innovation Group supports tribal communities through its Native American/First Nations Internship Program. Tribal members seeking professional careers in gaming are invited to participate as paid interns side by side with The Innovation Group's project team in comprehensive studies being undertaken by their tribe—involving expansion feasibility, economic development and database analysis. In addition to offering interns valuable insights to bring back to their careers and operations, the program also invigorates The Innovation Group's work by adding tribal client perspectives into the work process.

For more information, visit theinnovationgroup.com.



Tonkawa Tribe of Oklahoma

NATIVE LIGHTS CASINO

12375 N. Hwy. 77
Newkirk, OK 74647
Phone: 580-448-3100
www.nativelightscasino.com
Casino size: 22,500 sq. ft.
Slots 560
GM: Phil Glass

Chickasaw Nation

NEWCASTLE GAMING CENTER

2457 N. Main St. Route
62 & Interstate 44
Newcastle, OK 73065
Phone: 405-387-6013
www.chickasaw.net
Casino size: 64,708 sq. ft.
Slots 2,480
Table Games 13
GM: Ryan Sykes

Muscogee (Creek) Nation

ONE FIRE CASINO

1901 North Wood Drive
Okmulgee, OK 74447
Phone: 918-756-8400
www.onefirecasino.com
Casino size: 11,000 sq. ft.
Slots 350
GM: Travis Thompson

Osage Nation

OSAGE CASINO-BARTLESVILLE

222 Allen Rd.
Bartlesville, OK 76003
Phone: 918-699-7777
www.milliondollararm.com
Casino size: 42,000 sq. ft.
Slots 440
Table Games 7
GM: Ressa Files

Osage Nation

OSAGE CASINO-HOMINY

Osage Industrial Park
Cupid Building
Hominy, OK 74035
Phone: 918-885-2990
www.milliondollararm.com
Slots 220
GM: John Shaw



Osage Nation

OSAGE CASINO-PONCA CITY

73 N. City View Rd.
Ponca City, OK 74604
Phone: 580-765-2973
www.milliondollararm.com
Casino size: 7,700 sq. ft.
Slots 221
GM: Jennifer Sword



Osage Nation

OSAGE CASINO-SAND SPRINGS

301 N. Blackjack Dr.
Sand Springs, OK 74063
Phone: 918-699-7777
www.milliondollararm.com
Casino size: 25,000 sq. ft.
Slots 460
Table Games 4
GM: Byron Bighorse

Osage Nation

OSAGE CASINO-TULSA

951 W. 36th St. North
Tulsa, OK 74127
Phone: 918-669-7600
www.milliondollararm.com
Casino size: 47,000 sq. ft.
Slots 1,000
Table Games 11
GM: Stephen Burris

Miami Tribe of Oklahoma

PRAIRIE SUN CASINO

3411 P Street Northwest
Miami, OK 74354
Phone: 918-541-2150
www.miamination-casinos.com
Casino size: 11,000 sq. ft.
Slots 252
GM: Ben Barnes

Quapaw Tribe

QUAPAW CASINO

58100 E. 64th Rd.
Miami, OK 74354
Phone: 918-540-9100
www.quapawcasino.com
Casino size: 27,000 sq. ft.
Slots 525
Table Games 7
GM: Kirk Myrick

Muscogee Creek Nation

RIVER SPIRIT CASINO

1616 E. 81st St.
Tulsa, OK 74137-1215
Phone: 918-299-8518
www.creeknationcasino.com
Casino size: 300,000 sq. ft.
Slots 2,630
Table Games 23
GM: Jerry Floyd

Chickasaw Nation

RIVERWIND CASINO

1544 West State Highway 9
Norman, OK 73071
Phone: 580-436-2603
www.chickasaw.net
Casino Size: 219,000 sq. ft.
Slots 2,725
Table Games 40
GM: Jack Parkinson

Sac and Fox Nation of Oklahoma

SAC AND FOX CASINO-SHAWNEE

42008 Westech Rd.
Shawnee, OK 74804
Phone: 405-275-4700
www.snfcasino.com
Casino size: 35,000 sq. ft.
Slots 680

Chickasaw Nation

SALT CREEK CASINO

1600 Highway 81
Pocasset, OK 73079
Phone: 405-459-4000
www.saltcreekcasino.com
Casino size: 33,800 sq. ft.
Slots 560
Table Games 6
GM: Justin Yahola

Apache Tribe of Oklahoma

SILVER BUFFALO CASINO

620 E. Colorado Dr.
Anadarko, OK 73005-5219
Phone: 405-247-5471
www.silverbuffalocasino.com
Casino size: 7,942 sq. ft.
Slots 350
GM: Jim Rider



Miami Nation of Oklahoma

THE STABLES CASINO

530 H St. SE
Miami, OK 74354-8224
Phone: 918-542-7884
www.the-stables.com
Casino size: 25,000 sq. ft.
Slots 570
GM: J. Mark Whitely

Pawnee Nation of Oklahoma

STONE WOLF CASINO & GRILL

54251 South 349th Road
Pawnee, OK 74058
Phone: 918-454-7777
www.stonewolfcasino.com
Casino size: 10,000 sq. ft.
Gaming Machines 216
GM: Joe Hawkins

Wichita & Affiliated Tribes

SUGAR CREEK CASINO

Interstate 40 Exit 101
5304 North Broadway Ave.
Hinton, OK 73047
Phone 405-542-2946
www.sugarcreekcasino.net
Slots 700
Table Games 4
GM: Glen Coleman

PROFILE

NOVOMATIC AMERICAS

Curves Are Cool!

Novomatic Americas, supported by the Novomatic Group, will introduce an impressive variety of product innovations at Booth 546 at NIGA 2018.

Sleek cabinets, licensed content and exhilarating progressives will be the focus of Novomatic Americas' exhibit this year. For the first time, at NIGA 2018 tribal gaming customers will see the premiere of Novomatic's three new cabinets—Panthera, Panthera Curve and the V.I.P. Lounge Curve—showcased alongside a strong variety of entertaining licensed content, core content and new progressive jackpot product lines.

Center stage at the Novomatic Americas booth will be two strong licensed games displayed in a PlayerPocket format—From Dusk Till Dawn and the iconic TV show hit MacGyver—for an impressive licensed content preview.

For gaming in a smooth, epic style, the Panthera and Panthera Curve will be front and center. The distinctive Panthera, with two 27-inch LCD screens, is a straightforward design, with interactive TouchDeck and subtle LED effects to provide for a superior player experience and ultimate performance. The Panthera Curve will be the striking standard as power and performance will keep players engaged and on the edge of their seats.

The V.I.P. focus continues with the V.I.P. Lounge Curve, the compact curve that's the modern gamers' choice with the perfect gaming curve view and interactive LED illumination delivering an even more compelling gaming experience.

Novomatic Americas will be getting wildly progressive with the Enchanted Fortunes Lined Jackpot games suite. This linked progressive jackpot system connects two or more slots to create wildly rewarding jackpot experiences with four win levels: mini, minor, major and grand.

Expanded ETG side bets, proven casino management systems and the successful Greentube iGaming experience also will be on display.

**For more information, visit
novomaticamericas.com or contact
Kathleen McLaughlin at 224-802-2974.**





Chickasaw Nation

TEXOMA GAMING CENTER

1795 Highway 70 East
Kingston, OK 73439
Phone: 580-564-6000
www.chickasaw.net
Casino size: 5,440
Slots 365
GM: Angie Perry

Absentee Shawnee Tribe of Oklahoma

THUNDERBIRD CASINO

15700 E. State Hwy. 9
Norman, OK 73026-9028
Phone: 405-360-9270
www.playthunderbird.com
Casino size: 40,000 sq. ft.
Slots 700
Table Games 10
GM: Dylan Byrd

Tonkawa Tribe of Oklahoma

TONKAWA CASINO

10700 Allen Dr.
Tonkawa, OK 74653
Phone: 580-628-2624
www.tonkawacasino.com
Casino size: 10,200 sq. ft.
Slots 390
Table Games 3
GM: Patrick Waldrup

Chickasaw Nation

TREASURE VALLEY CASINO

I-35, Exit 55 (Highway 7)
Davis, OK 73030
Phone: 580-369-2895
www.chickasaw.net
Casino size: 9,440 sq. ft.
Inn at Treasure Valley (59 rooms)
Slots 400
Table Games 4
GM: Christina DeMoss

Ponca Tribe of Oklahoma

TWO RIVERS CASINO

20 White Eagle Drive
Ponca City, OK 74601
Phone: 580-762-5444
Casino size: 20,000 sq. ft.
Slots 275
Bingo 300 seats
GM: Gary Watkins

Chickasaw Nation

WINSTAR WORLD CASINO

777 Casino Ave., Interstate 35
Thackerville, OK 73459
Phone: 580-276-4229
www.winstarworldcasino.com
Casino size: 249,000 sq. ft.
Hotel (395 rooms)
Slots 7,500
Table Games 98
Poker Tables 45
Bingo 800 seats
GM: Wayne McCormick

Wyandotte Tribe of Oklahoma

WYANDOTTE NATION CASINO

100 Jackpot Place
Wyandotte, OK 74370
Phone: 918-678-4946
www.wyandottecasinos.com
Casino size: 30,000 sq. ft.
Slots 500
Table Games 5
GM: Gary Johnson

OREGON

Class II & III

Confederated Tribes of Siletz Indians

CHINOOK WINDS CASINO RESORT

1777 NW 44th St.
Lincoln City, OR 97367
Phone: 541-996-5825
www.chinookwinds-casino.com
Casino size: 30,000 sq. ft.
Resort (227 rooms)
Slots 1,116
Table Games 23
Bingo 400 seats
GM: Mike Fisher

Confederated Tribes of the Warm Springs

INDIAN HEAD CASINO

3236 US Highway 26
Warm Springs, OR 97761
Phone: 541-460-7777
www.indianheadgaming.com
Casino size: 40,000 sq. ft.
Gaming Machines 500
GM: Ken Billingsley



Klamath Tribe

KLA-MO-YA CASINO

34333 Hwy. 97 North
Chiloquin, OR 97624-8747
Phone: 541-783-7529
www.klamoyacasino.com
Casino size: 18,000 sq. ft.
Slots 350
Table Games 3
Chairman: Judith McClane

Coquille Indian Tribe

THE MILL CASINO HOTEL

3201 N. Tremont Ave.
North Bend, OR 97459
Phone: 541-756-8800
www.themillcasino.com
Casino size: 40,000 sq. ft.
Hotel (98 rooms)
Slots 720
Table Games 10
GM: Terri Porcaro

Cow Creek Band of Umpqua Tribe of Indians

SEVEN FEATHERS CASINO RESORT

146 Chief Miwaleta Ln.
Canyonville, OR 97417
Phone: 541-839-1111
www.sevenfeathers.com
Casino size: 68,441 sq. ft.
Hotel (298 rooms)
Slots 1,100
Table Games 20
Bingo 320 seats
GM: Shawn McDaniel

Confederated Tribes of Grand Ronde

SPIRIT MOUNTAIN CASINO-WILLAMINA

27100 SW Salmon River Hwy.
Willamina, OR 97396
Phone: 503-879-2350
www.spiritmountain.com
Casino size: 193,200 sq. ft.
Lodge (254 rooms)
Slots 2,000
Table Games 18
COO: Stan Dillon

Confederated Tribes of the Coos, Lower Umpqua and Siuslaw Indians

THREE RIVERS CASINO & HOTEL

5647 Hwy. 126
Florence, OR 97439
Phone: 541-997-7529
www.threeriverscasino.com
Casino size: 90,000 sq. ft.
Hotel (93 rooms)
Slots 700
Table Games 11
Bingo 500 seats
COO: Mike Rose

Confederated Tribes of the Umatilla Reservation

WILDHORSE RESORT & CASINO

72777 Hwy. 331
Pendleton, OR 97801
Phone: 541-278-2274
www.wildhorseresort.com
Casino size: 113,000 sq. ft.
Hotel (100 rooms)
RV Park (100)
Slots 1,200
Table Games 12
Bingo 400 seats
GM: Allen Tovey

SOUTH DAKOTA

Class II & III

Sisseton Wahpeton Oyate

DAKOTA SIOUX CASINO & HOTEL

16415 Sioux Conifer Rd.
Watertown, SD 57201-7321
Phone: 605-884-1700
www.dakotasiooux.com
Casino size: 8,730 sq. ft.
Hotel (92 rooms)
Slots 364
Table Games 1
GM: John Rondell

PROFILE

PATIR CASINO SEATING

One Objective: Seating Excellence

The story of Patir started more than two decades ago in a small workshop. Today, Patir is one of the leading designers and manufacturers of seating solutions for the casino and hospitality industry.

Patir has been developing and manufacturing chairs for the world of gaming for 27 years, and has supplied operators and OEMs all over the world with its German-engineered Patir chairs. Patir's product portfolio includes chairs for slots, table games, poker and hospitality areas.

The company aims to ensure its high-performing seating solutions protect the health and vitality of people who remain seated for prolonged periods. Patir also does all it can to make sitting on a Patir chair an unalloyed pleasure.

Comfort has a direct influence on the length of play time, and therefore, on the casino's revenue.

Patir's know-how and experience in development and production guarantee quality and innovation.

Patir always has one objective in mind in everything it does: that is, to offer customers the best possible solution for their seating requirements.

Patir is a global, family-run company with headquarters in Munich, Germany and a U.S. office in Las Vegas.

Patir products are not only developed by Patir, but also are completely manufactured in the company's own production facilities. The commitment of Patir employees is the basis of its excellent seating solutions. Thus Patir proudly can say, "We don't just supply chairs—we deliver superior seating."

For more information, visit patirseating.com or call 702-952-9572.



Yankton Sioux Tribe

FORT RANDALL CASINO

538 E. Hwy. 46
Pickstown, SD 57367
Phone: 605-487-7871
www.fortrandall.com
Casino size: 38,092 sq. ft.
Hotel (56 rooms)
Slots 276
Table Games 10
Bingo 250 seats
GM: Ward Zephier



Lower Brule Sioux Tribe

GOLDEN BUFFALO CASINO RESORT

321 Sitting Bull St.
Lower Brule, SD 57548
Phone: 605-473-5577
www.lbst.org
Casino size: 9,000 sq. ft.
Hotel (38 rooms)
Slots 205
Bingo 100 seats
GM: Darrell Hermin

Standing Rock Sioux Tribe

GRAND RIVER CASINO & RESORT

27903 Hwy. 12
Mobridge, SD 57601
Phone: 605-845-7104
www.grandrivercasino.com
Casino size: 40,000 sq. ft.
Resort (40 rooms)
Slots 250
Table Games 5
GM: Ivan White Mountain

Crow Creek Sioux Tribe

LODE STAR CASINO & HOTEL

Highway 34 and Highway 47
Fort Thompson, SD
57339-0050
Phone: 605-245-6000
www.lodestarcasino.com
Casino size: 27,500 sq. ft.
Hotel (51 rooms)
Slots 250
Table Games 7
GM: Carrie Donner

Oglala Sioux Tribe

PRAIRIE WIND CASINO & HOTEL

Highway 18
Pine Ridge, SD 57770
Phone: 605-867-6300
www.prairiewindcasino.com
Casino size: 30,000 sq. ft.
Slots 280
Table Games 6
GM: Kevin Lien

Flandreau Santee Sioux Tribe

ROYAL RIVER CASINO & HOTEL

607 S. Veterans St.
Flandreau, SD 57028
Phone: 605-997-3746
www.royalrivercasino.com
Casino size: 17,000 sq. ft.
Hotel (120 rooms)
Slots 352
Table Games 10
GM: Steven Christenson

TEXAS

Class II

*Kickapoo Traditional
Tribe of Texas*

KICKAPOO LUCKY EAGLE CASINO

7777 Lucky Eagle Drive
Eagle Pass, TX 78852
Phone: 830-758-1936
www.luckyeagletx.com
Casino size: 115,000 sq. ft.
Slots 2,786
Table Games 34
GM: Robin Miller

WASHINGTON

Class II & III

Jamestown S'Klallam Tribe

7 CEDARS CASINO

270756 Hwy. 101
Sequim, WA 98382-7677
Phone: 360-683-7777
www.7cedarscasino.com
Casino size: 63,000 sq. ft.
Slots 586
Table Games 13
Bingo 250 seats
CEO: Jerry Allen

Stillaguamish Tribe

ANGEL OF THE WINDS CASINO

3438 Stoluckquamish Ln.
Arlington, WA 98223
Phone: 360-474-9740
www.angelofthewinds.com
Casino size: 112,000 sq. ft.
Slots 1,101
Table Games 12
GM: Travis O'Neil

Puyallup Tribe of Indians

BJ's BINGO

4411 Pacific Hwy.
East Fife, WA 98424
Phone: 253-922-0430
www.bjs-bingo.com
Slots 200
Bingo 600 seats
GM: Jenynne DeNoble

Spokane Tribe

CHEWELAH CASINO

2555 Smith Rd.
Highway 395 South
Chewelah, WA 99109
Phone: 509-935-6167
www.chewelahcasino.com
Casino size: 15,000 sq. ft.
Slots 400
Table Games 5
GM: Karen Flett



Suquamish Tribe

CLEARWATER CASINO

15347 Suquamish Way
Suquamish, WA 98392
Phone: 360-598-8700
www.clearwatercasino.com
Casino size: 33,000 sq. ft.
Slots 1,200
Table Games 35
GM: Steve Griffiths

Puyallup Tribe of Indians

EMERALD QUEEN CASINO I-5

2024 E. 29th St.
Tacoma, WA 98404
Phone: 253-594-7777
www.emeraldqueen.com
Casino size: 50,000 sq. ft.
Hotel (100 Rooms)
Slots 1,680
Table Games 57
GM: George Robinson

Puyallup Tribe of Indians

EMERALD QUEEN HOTEL & CASINO

5700 Pacific Hwy. East
Fife, WA 98424
Phone: 253-922-2000
www.emeraldqueen.com
Hotel (140 rooms)
Casino size: 33,000 sq. ft.
Slots 1,820
GM: George Robinson

Squaxin Island Tribe

LITTLE CREEK CASINO

91 W. State Route 108
Shelton, WA 98584
Phone: 360-427-7711
www.little-creek.com
Casino size: 21,000 sq. ft.
Slots 1,073
Table Games 21
Bingo 300 seats
CEO: Michael Starr

Skokomish Tribe

LUCKY DOG CASINO

19330 N. Hwy. 101
Shelton, WA 98584-9781
Phone: 360-877-5656
www.theluckydogcasino.com
Casino size: 50,000 sq. ft.
Slots 200
Table Games 9
GM: David Owens



*Confederated Tribes of the
Chehalis Reservation*

LUCKY EAGLE CASINO

12888 188th St. Southwest
Rochester, WA 98579
Phone: 360-273-2000
www.luckyeagle.com
Casino size: 30,000 sq. ft.
Slots 975
Table Games 16
Bingo 600 seats
CEO: Lisa Miles

PROFILE

PURCHASING MANAGEMENT INTERNATIONAL Accuracy, Integrity

Purchasing Management International is the leading FF&E and OS&E purchasing company in the gaming industry. With extensive experience in large luxury gaming projects, working with the leading designers, architects and owners, PMI offers owners the accuracy, integrity and buying power necessary to successfully work on the most demanding gaming projects.



PURCHASING MANAGEMENT INTERNATIONAL, L.P.

The company has purchased and installed more than \$3 billion in hotel, resort and casino furnishings, operating equipment and systems worldwide. PMI's services include FF&E and OS&E purchasing for renovation and new construction, operating supplies purchasing and advisory services for capital budgeting, inventories and due diligence for acquisitions and valuations.

PMI expertly advises Indian gaming clients, tribal associations and native nations as part of their economic development activities. PMI has successfully worked with tribal organizations such as Pokagon Band of Potawatomi, Cherokee Nation, Comanche Nation, Poarch Band of Creek Indians, Gila River Indian Community, Yavapi Nation, Pueblo of Sandia, Choctaw of Mississippi and Choctaw of Oklahoma.

PMI uses a unique purchasing management system to deliver the speed and accuracy required by gaming projects. PMI's experienced staff is the best in the industry, and has deep vendor knowledge plus the creativity to keep projects moving forward under the pressure of a gaming project's requirements. PMI's system of checks and balances includes a separate expediting department to control the custom approval process, project deliveries and final delivery costs. Time and again, PMI saves clients money and time.

PMI's mission is to provide a select number of clients worldwide with its proven purchasing, renovation and technical expertise at the best quality and pricing obtainable in the industry.

For more information, visit pmiconnect.com.



Colville Confederated Tribes

MILL BAY CASINO

455 Wapato Lake Rd.
Manson, WA 98831-9577
Phone: 509-687-2102
www.colvillecasinos.com
Casino size: 35,000 sq. ft.
Slots 613
Table Games 8

Muckleshoot Indian Tribe

MUCKLESHOOT CASINO

2402 Auburn Way South
Auburn, WA 98002-6370
Phone: 253-804-4444
www.muckleshootcasino.com
Casino size: 328,000 sq. ft.
Slots 3,100
Table Games 120
GM: Conrad Granito

Muckleshoot Indian Tribe

MUCKLESHOOT INDIAN BINGO

2117 Auburn Way South
Auburn, WA 98002
Phone: 253-735-2404
www.muckleshootbingo.com
Slots 400
Bingo seats 1,000
GM: Ray Jerry



Nisqually Tribe

NISQUALLY RED WIND CASINO

12819 Yelm Hwy. Southeast
Olympia, WA 98513-9111
Phone: 360-412-5000
www.redwindcasino.com
Casino size: 95,000 sq. ft.
Slots 975
Table Games 10
GM: Cheebo Frazier

Nooksack Indian Tribe

NOOKSACK NORTHWOOD CASINO

9750 Northwood Rd.
Lynden, WA 98264
Phone: 360-734-5101
www.northwood-casino.com
Casino size: 30,000 sq. ft.
Slots 400
GM: Ron Magill

Kalispel Tribe

NORTHERN QUEST RESORT & CASINO

100 N. Hayford Rd.
Airway Heights, WA 99001
Phone: 509-242-7000
www.northernquest.com
Casino size: 195,000 sq. ft.
Slots 1,700
Table Games 37
Bingo 250 seats
COO: Brandon Haugen

Confederated Tribes of the Colville Reservation

OKANOGAN BINGO CASINO

41 Apple Way Rd.
Okanogan, WA 98840
Phone: 509-422-4646
www.colvillecasinos.com
Casino size: 25,000 sq. ft.
Slots 500
Bingo 250 seats
GM: Randy Williams



Port Gamble S'Klallam Tribe

THE POINT CASINO

7989 Salish Lane Northeast
Kingston, WA 98346
Phone: 360-297-0070
www.the-point-casino.com
Casino size: 52,400 sq. ft.
Slots 653
Table Games 12
GM: Leo Culloo

Tulalip Tribes

QUIL CEDA CREEK NIGHTCLUB & CASINO

6410 33rd Ave. Northeast
Tulalip, WA 98271
Phone: 360-651-1111
www.qcccasino.com
Casino size: 52,000 sq. ft.
Slots 1,192
Table Games 12
President: Ken Kettler

Quinault Tribe

QUINAULT BEACH RESORT & CASINO

78 State Route 115
Ocean Shores, WA 98569
Phone: 360-289-9466
www.quinaultbeach-resort.com
Casino size: 16,000 sq. ft.
Resort (159 rooms)
Slots 501
Table Games 14
COO: Warren Shale

Shoalwater Bay Tribe

SHOALWATER BAY CASINO

4112 Hwy. 105
Tokeland, WA 98590
Phone: 360-267-2048
www.shoalwaterbaycasino.com
Casino size: 12,000 sq. ft.
Hotel (15 rooms)
Slots 318
Table Games 4
GM: David McGee

Lummi Nation

SILVER REEF CASINO

4876 Haxton Way
Ferndale, WA 98248
Phone: 360-383-0777
www.silverreefcasino.com
Casino size: 50,000 sq. ft.
Hotel (105 rooms)
Slots 1,200
Table Games 20
GM: Harlan G. Oppenheim

Upper Skagit Indian Tribe

SKAGIT VALLEY CASINO RESORT

5984 N. Darrk Lane
Bow, WA 98232
Phone: 360-724-7777
www.theskagit.com
Casino size: 64,000 sq. ft.
Resort (132 rooms)
Slots 909
Table Games 12
GM: Rick Swanson

Snoqualmie Tribe

SNOQUALMIE CASINO

37500 Southeast N.
Bend Way Snoqualmie, WA 98065
Phone: 425-888-1234
www.snocasino.com
Casino size: 187,602 sq. ft.
Gaming Machines 1,700
Table Games 50
CEO: Brian Decorah

Swinomish Indian Tribal Community

SWINOMISH NORTHERN LIGHTS CASINO

12885 Casino Dr.
Anacortes, WA 98221
Phone: 360-293-2691
www.swinomishcasino.com
Casino size: 73,000 sq. ft.
Slots 800
Table Games 11
Bingo 600 seats
GM: Jay Ellenberger

Tulalip Tribe

TULALIP RESORT CASINO

10200 Quil Ceda Blvd.
Tulalip, WA 98172-7413
Phone: 360-716-6000
www.tulalipresort.com
Casino size: 222,000 sq. ft.
Tulalip Resort (370 rooms)
Gaming Machines 2,346
Table Games 37
Bingo Seats 870
President: Ken Kettler

Spokane Tribe

TWO RIVERS CASINO & RESORT

6828 B Hwy. 25 South
Davenport, WA 99122
Phone: 509-722-4000
www.two-rivers-casino.com
Casino size: 10,000 sq. ft.
Hotel (101 rooms)
Slots 150
Table Games 3
GM: Richard Garry

PROFILE**RYMAX MARKETING***Loyalty Solutions to Engage and Empower Players*

Seeking new ways to engage and empower players? Meet Rymax Marketing Services, the No. 1 supplier of player loyalty solutions.

Rymax's strategically crafted, turnkey programs make every player feel like a winner, through an unmatched portfolio of 15,000 premium merchandise rewards from more than 350 of the world's most sought-after brands. Rymax continuously expands its product portfolio, adding an average of 40-60 new brands every year.

Rymax's Strategic Interactive Themed Events excite players through hands-on, exclusive reward experiences that drive ROI and increase repeat play. Each product at these unforgettable, award-winning events is hand-picked, to accurately target and reward players.

As the exclusive provider of nearly 100 aspirational brands, such as Michael Kors, Skullcandy, Thule and Viking, Rymax has access to the latest and greatest models and inventory, as well as best-in-class pricing. Rymax also has the ability to create specialized product bundles that strengthen the perceived value and functionality of the merchandise.

Brainstorm Logistics, Rymax's fulfillment arm, houses and ships reward products from the company's distribution centers. Inventory is monitored by the minute, enabling a nationwide network of warehouses to provide quick and efficient order fulfillment based on each consumer's geographic location.

The Rymax fully owned and operated U.S.-based call center provides customers with real-time status updates and ensures all customers receive stellar service from the moment they place an order until it arrives at their doorstep.

As the industry's only one-stop-shop, Rymax designs, implements and manages all program elements under one roof—including event integration, fulfillment and delivery. Rymax brings the most in-demand products, customized technology solutions and world-class services to the gaming marketplace.

For more information, stop by Booth 828 at NIGA or visit rymaxinc.com.



Confederated Tribes and
Bands of the Yakama Nation

YAKAMA NATION LEGENDS CASINO

580 Fort Rd.
Toppenish, WA 98948
Phone: 509-865-8800
www.yakamalegends.com
Casino size: 70,000 sq. ft.
Slots 1,375
Table Games 20
GM: Kristin Lumley

WISCONSIN

Class II & III

Bad River Band of Lake
Superior Chippewa

BAD RIVER LODGE & CASINO

73370 US Hwy. 2
Odanah, WI 54861
Phone: 715-682-7121
www.badriver.com
Casino size: 74,000 sq. ft.
Bad River Lodge (50 rooms)
Slots 450
Table Games 6
GM: Jace Johnston

Menominee Indian Tribe of
Wisconsin

CRYSTAL PALACE BINGO HALL

Interstate 277 Hwy. 47/55
Keshena, WI 54135
Phone: 715-799-3600
Slots 30
Bingo 440 seats
GM: James Reiter



Ho-Chunk Nation

HO-CHUNK GAMING BLACK RIVER FALLS

W9010 Highway 54 East
Black River Falls, WI 54615
Phone: 715-284-9098
www.ho-chunkgaming.com
Casino size: 38,000
Gaming Machines 1,111
Table Games 10
Bingo 480 seats
GM: Greg Garvin

Ho-Chunk Nation

HO-CHUNK GAMING MADISON

4002 Evan Acres Rd.
Madison, WI 53718
Phone: 608-223-9576
www.ho-chunkgaming.com
Casino size: 22,000 sq. ft.
Slots 1,100
GM: Daniel Brown



Ho-Chunk Nation

HO-CHUNK GAMING NEKOOSA

949 County Rd. G
Nekoosa, WI 54457
Phone: 715-886-4560
www.rbcwin.com
Casino size: 16,650 sq. ft.
Slots 650
Table Games 12
GM: Casey Fitzpatrick

Ho-Chunk Nation

HO-CHUNK GAMING WISCONSIN DELLS

3214 County Hwy. 12
Baraboo, WI 53913
Phone: 608-356-6210
www.ho-chunk.com
Casino size: 94,480 sq. ft.
Hotel (315 rooms)
Slots 2,775
Table Games 45
Bingo 600 seats
GM: Casey Fitzpatrick

Ho-Chunk Nation

HO-CHUNK GAMING WITTENBERG

N7214 US Hwy. 45
Wittenberg, WI 54499
Phone: 715-253-4400
www.ho-chunkgaming.com
Casino size: 14,000 sq. ft.
Slots 500
GM: Casey Fitzpatrick

Lac du Flambeau Band of
Lake Superior Chippewa

LAKE OF THE TORCHES RESORT CASINO

510 Old Abe Rd., Lac du
Flambeau, WI 54538
Phone: 715-588-7070
www.lakeofthetorches.com
Casino size: 56,000 sq. ft.
Lake of the Torches Hotel
(101 rooms)
Slots 820
Table Games 11
CEO: Bill Guelcher

Lac Courte Oreilles Band of
Lake Superior Chippewa

LAC COURTE OREILLES CASINO & LODGE

13767 W. County Rd. B
Hayward, WI 54843
Phone: 715-634-5643
www.lccasino.com
Casino size: 35,000 sq. ft.
Lodge (75 rooms)
Slots 650
Table Games 10
Bingo 600 seats
GM: Lee Harden



CASINOStyle

Non-Gaming Amenities
For Integrated Resorts

Casino Style is the first magazine dedicated to non-gaming amenities in today's casino industry. Highlighting every aspect of the guest experience, *Casino Style* focuses on revenue streams of the non-gaming customer—from architecture to analytics, nightlife to restaurants, shopping to spas, and everything in between. *Casino Style's* editorial focus encompasses:

- Design & Construction
- Food & Beverage
- Hotel Operations
- Nightlife & Entertainment
- Renovations & Redesigns
- Meetings & Conventions
- Pools & Spas
- Retail & Shopping



DON'T MISS THE 3rd ANNUAL SUPPLEMENT

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FLOYD SEMBLER

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Red Cliff Band of Lake Superior Chippewa

LEGENDARY WATERS RESORT & CASINO

88705 Pine Tree Lane Hwy 13
Bayfield, WI 54814
Phone: 715-779-3712
www.wisconsin gaming.com/islevista.html
Casino size: 15,000 sq. ft.
Slots 250
Table Games 5
Bingo 500 seats
GM: Robert Pokorney

Menominee Indian Tribe of Wisconsin

MENOMINEE CASINO RESORT

N277 Hwy. 47/55
Keshena, WI 54135
Phone: 715-799-3600
www.menomineecasinoresort.com
Casino size: 33,000 sq. ft.
Hotel (150 rooms)
Slots 830
Table Games 8
Bingo 220 seats
GM: Keith Tourtillott

Sakaogon Chippewa Community

MOLE LAKE CASINO

3084 State Hwy. 55
Crandon, WI 54520
Phone: 715-478-5290
www.molelake.com
Casino size: 35,000 sq. ft.
Mole Lake Lodge (75 rooms)
Slots 410
Bingo 300 seats
Table Games 5

Stockbridge-Munsee Community

NORTH STAR MOHICAN CASINO

12180 County Rd. A West
Bowler, WI 54416
Phone: 715-793-4090
www.mohicannorthstar.com
Casino size: 70,100 sq. ft.
Slots 1,115
Table Games 18
Bingo 360 seats
GM: Brian VanEnkenvoort



Oneida Tribe of Indians of Wisconsin

ONEIDA CASINO

2020/2100 Airport Dr.
Green Bay, WI 54313
Phone: 920-494-4500
www.oneidabingoandcasino.net
Casino size: 35,000 sq. ft.
Radisson Hotel (408 rooms)
Slots 850
Table Games 26
Bingo 834 seats
GM: Louise Cornelius

Oneida Tribe of Indians of Wisconsin

ONEIDA MASON STREET CASINO

2522 W. Mason St.
Green Bay, WI 54313
Phone: 920-494-4500
www.oneidabingoandcasino.net
Casino size: 41,798 sq. ft.
Slots 665
Table Games 8
GM: Louise Cornelius



Oneida Tribe of Indians of Wisconsin

ONEIDA IMAC GAMING CENTER

2100 Airport Drive
Green Bay, WI 54313
Phone: 920-494-4500
www.oneidacasino.net
Casino size: 76,578 sq. ft.
Gaming Machines 505
Bingo 858 seats
GM: Louise Cornelius

Forest County Potawatomi Nation

POTAWATOMI HOTEL CASINO

1721 W Canal St.
Milwaukee, WI 53233
Phone: 414-645-6888
www.paysbig.com
Casino size: 780,000 sq. ft.
Slots 3,117
Table Games 109
Bingo 1,354 seats
GM: Rodney Ferguson



Forest County Potawatomi Community

POTAWATOMI CARTER CASINO & HOTEL

618 State Hwy. 32
Carter, WI 54566
Phone: 715-473-2021
www.cartercasino.com
Casino size: 68,000 sq. ft.
Indian Springs Lodge (99 rooms)
Slots 506
Table Games 9
Bingo 250 seats
GM: Frank Shepard

St. Croix Tribal Chippewa of Wisconsin

ST. CROIX CASINO DANBURY

30222 Hwy. 35 & Hwy. 77
Danbury, WI 54830
Phone: 715-656-3444
www.holeinthewallcasino.com
Casino size: 22,500 sq. ft.
Hole in The Wall Hotel (41 rooms)
Slots 500
Table Games 12
GM: Dino Oustigoff

St. Croix Tribal Chippewa of Wisconsin

ST. CROIX CASINO TURTLE LAKE

777 US Hwy. 8 & 63
Turtle Lake, WI 54889
Phone: 715-986-4777
www.stcroixcasino.com
Casino size: 95,000 sq. ft.
St. Croix Hotel (179 rooms)
Slots 1,150
Table Games 26
GM: Leroy Buck

WYOMING

Class II

Northern Arapaho Tribe

789 CASINO & BINGO HALL

10369 Highway 789
Riverton, WY 82501
Phone: 307-856-9942
www.windrivercasino.com
Casino size: 45,000 sq. ft.
Gaming Machines 255
GM: Jim Conrad

Eastern Shoshone Tribe

SHOSHONE ROSE CASINO

5068 Hwy. 287
Lander, WY 82520
Phone: 307-335-7529
www.shoshoneroscasino.com
Casino size: 16,000 sq. ft.
Slots 700



Northern Arapaho Tribe

WIND RIVER CASINO

10269 Hwy. 789
Riverton, WY 82501
Phone: 307-856-3964
www.windrivercasino.com
Casino size: 46,000 sq. ft.
Slots 785
Table Games 10
CEO: Jim Conrad

SCIENTIFIC GAMES

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Scientific Games is dedicated to being the industry's only complete global solutions provider with products that will enhance the entire gaming operation, both on the casino floor and behind the scenes.

As an innovator of creative content and technology, Scientific Games continues to set new standards in the gaming industry, leading the way in the design, manufacturing and distribution of premium gaming content and products.

The company's products stem from the proven, successful brands Bally, Barcrest, Shuffle Master and WMS. Scientific Games' compelling content and proprietary solutions engage players and empower customers because of cutting-edge technology, decades of extensive industry knowledge and market research insights that provide a deep understanding of player and casino demand and preference.

Customers count on Scientific Games for:

- Electronic gaming machines for commercial and tribal casinos, video lottery, central determination, licensed betting office, arcade and bingo markets across the globe.
- An extensive library of proprietary and licensed brand game content that includes some of the hottest entertainment brands, designed to maximize player enjoyment and operator's return on investment.
- A cutting-edge family of gaming platforms featuring the latest technology, engineered with both the player and operator in mind, to take player attraction and engagement to new levels.
- Engaging, proprietary table games, table game progressives, card shufflers and chip sorters.
- Innovative electronic table games, including fully electronic, multi-terminal and multi-game configurations linked to virtual, hybrid and live games.
- The most robust suite of casino system products and solutions that allows operators to manage all aspects of their business while maximizing operating efficiency, player engagement and ultimately, revenue.

For more information, stop by NIGA Booth 934 or visit scientificgames.com.



PROFILE

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CANADA

ALBERTA



Alexis Nakota Sioux Nation

EAGLE RIVER CASINO & TRAVEL PLAZA

Hwy. 43 and Hwy. 32 North,
Whitecourt, Alberta T7S 1P7
Phone: 780-779-2727
www.eaglerivercasino.ca
Casino size: 25,000 sq. ft.
Slots 250
Table Games 18
Tribal Chief: Cameron Alexis
GM: Eris Moncur

Tsuu T'ina First Nation

GREY EAGLE CASINO & BINGO

3777 Grey Eagle Dr.
Calgary, Alberta T3E 3X8
Phone: 403-273-3200
www.greyeagle.ca
Casino size: 84,000 sq. ft.
Slots 600
Tables Games 59
Bingo 550 seats
Tribal Chief: Sanford Big Plume
GM: Martin Brickstock

Enoch Cree Nation

RIVER CREE RESORT & CASINO

Whitemud Drive and
Winterburn Road, Enoch,
Alberta T7X 3Y3
Phone: 780-484-2121
www.rivercreeresort.com
Casino size: 62,600 sq. ft.
Marriott (249 rooms)
Slots 850
Table Games 51
GM: Jennifer Bell-Fields

Stoney Nakoda First Nation

STONEY NAKODA RESORT & CASINO

Highway 40 and Highway 1
Morley, Alberta T0L 1N0
Phone: 403-881-2830
www.stoneynakodaresort.com
Casino size: 70,000 sq. ft.
Resort (111 rooms)
Slots 300
Table Games 18
GM: Jim Gannarilli

MANITOBA

Brokenhead Ojibway Nation

SOUTH BEACH CASINO & RESORT

One Ocean Dr. Scanturbury,
Manitoba R0E 1W0
Phone: 204-766-2100
www.southbeachcasino.ca
Casino size: 40,000 sq. ft.
Resort (93 rooms)
Slots 600
Table Games 16
Tribal Chief: Deborah Chief
GM: Faysal Tur



ONTARIO

Wauhashk Onigum Foundation

GOLDEN EAGLE CHARITABLE CASINO AND GAMING CENTER

Golf Course Road
Kenora, Ontario P9N 3X8
Phone: 807-548-1332
www.casinokenora.com
Bingo 450 seats
Tribal Chief: Ken Snead
GM: Patrick Brett

Mississaugas of Scugog Island First Nation

GREAT BLUE HERON CHARITY CASINO

21777 Island Rd.
Port Perry, Ontario L9L 1B6
Phone: 905-985-4888
www.greatblueheroncasino.com
Slots 545
Table Games 72
Tribal Chief: Tracy Gauthier
GM: Arnold Block

Six Nations of the Grand River

SIX NATIONS BINGO HALL

2585 Chiefswood Rd.
Ohsweken, Ontario N0A 1M0
Phone: 519-753-3574
www.sixnationsbingo.ca
Casino size: 39,500 sq. ft.
Bingo 1,600 seats
Tribal Chief: William Montour
GM: Lana Smith

SASKATCHEWAN

Whitecap Dakota First Nation

DAKOTA DUNES CASINO

204 Dakota Dunes Way
Whitecap, Saskatchewan
S7K 2L2
Phone: 306-667-6400
www.dakotadunescasino.ca

Casino size: 84,000 sq. ft.
Slots 620
Table Games 29
Tribal Chief: Darcy Bear
GM: Gary Daniels

First Nations of Saskatchewan

GOLD EAGLE CASINO

11902 Railway Ave.
North Battleford,
Saskatchewan S9A 3K7
Phone: 306-446-3833
www.siga.sk.ca/goldeagle
Casino size: 30,000 sq. ft.
Slots 285
Table Games 6
GM: Kelly Atcheynum

First Nations of Saskatchewan

NORTHERN LIGHTS CASINO

44 Marquis Rd. West,
Prince Albert,
Saskatchewan S6V 7Y5
Phone: 306-764-4777
www.siga.sk.ca/north-
ern_lights
Casino size: 42,000 sq. ft.
Prince Albert Inn (105 rooms)
Slots 525
Table Games 13
Tribal Chief: Guy Lonechild
GM: Richard Ahenakew



First Nations of Saskatchewan

PAINTED HAND CASINO

510 Broadway St. West
Yorkton, Saskatchewan
S3N 0P3
Phone: 306-786-6777
www.siga.sk.ca/painted_hand
Casino size: 18,000 sq. ft.
Slots 225
Table Games 8

PROFILE

TBE ARCHITECTS*'Ordinary To Extraordinary'*

During the past 45 years, the Native American-owned firm of TBE Architects (Thalden Boyd Emery) has become one the best-known casino-hotel architects in America. Empowered with the tag line "All Hospitality All The Time," TBE Architects has a depth of experience like no other Native American-owned architecture firm. Its passion in architecture and design has led to working with more than 113 tribes and First Nations, designing more than 200 casino projects and more than 400 hotels.



The firm, with its highly experienced staff of professionals, combines the Native American background and architectural expertise of Chief Boyd, chief executive officer and principal; the creative hotel and casino design expertise of Rich Emery, president and design principal; the design acumen of David Nejelski, creative director and principal; and the management talents of Nick Schoenfeldt, vice president and principal.

Since 1971, TBE Architects has been designing resorts, hotels and casinos for the hospitality and gaming industries. The firm's approach of creating "Ordinary to Extraordinary" is based on developing unique and exciting visions and bringing them to life. The firm has built a reputation for delivering projects on time and on budget. TBE Architects provides full architectural services including master planning, engineering and interior design.

TBE Architects is an active Associate member of the National Indian Gaming Association, the California Nations Indian Gaming Association, the Arizona Indian Gaming Association and the Oklahoma Indian Gaming Association.

To learn more, visit thalden.com or contact Linda J. Roe, vice president, client development at 602-321-6207.

If the information published in the TGG Directory is incorrect for your tribal casino, contact us at info@GGBMagazine.com. We'll correct it in the 2019 edition and immediately update it in the online directory at TribalGovernmentGaming.com.



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